



REQUEST FOR PROPOSAL
RFP#24/25-06
Farm to School, Fresh Produce

Submit proposals and all questions/inquiries to:

DOWNEY UNIFIED SCHOOL DISTRICT
Food Services
11627 Brookshire Avenue
Downey, CA 90241

Darren Purseglove, Interim Director, Purchasing and Warehouse
Office: 562.469.6531
dpurseglove@dusd.net

Proposals Due:
August 5, 2024

THE TERMS AND CONDITIONS OF THIS RFP ARE GOVERNED BY THE APPLICABLE STATE AND FEDERAL LAWS.

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RFP SCHEDULE OF EVENTS

Date	Event
July 11, 2024	Release and advertisement of RFP#24/25-06
July 25, 2024	Deadline for submission of written questions to the District concerning RFP#24/25-06
July 31, 2024	Final Addendum posted
August 5, 2024	Deadline for all submissions of RFP #24/25-06
August 5, 2024	Opening of Proposals (not public)
August 1, 2024 - August 26, 2024	Evaluation of Proposals
August 27, 2024	Estimated date of RFP Award Notification/s sent out
September 10, 2024	Estimated date of approval and award by the Board of Trustees
September 11, 2024	Contract Start Date

**DUSD will use every effort to adhere to the schedule. However, DUSD reserves the right to amend the schedule, as it deems necessary, and will post a notice of amendment at <https://web.dusd.net/purchasing/>

**

Proposers are advised that the District reserves the right to amend this RFP at any time. Amendments will be done formally by providing written amendments to all potential Proposers known to have received a copy of the RFP. Proposers must acknowledge receipt of any and all RFP amendments. This shall be done by signing the Acknowledgement of Amendment(s) to RFP form. If a Proposer desires an explanation or clarification of any kind regarding this RFP, the Proposer must make a written request for such explanation. Requests should be addressed via email to:

Bidder request for information/clarification: All requests for information and/or clarification regarding the Bid documents shall be submitted in writing via e-mail Marc Milton, Director of Food Services at mmilton@dusd.net AND Florence Shih, Buyer at fshih@dusd.net . All requests must be submitted no later than **July 25, 2024 1:00PM PST**. Any request made after such date shall not be responded to.

The District will advise all Proposers known to have received a copy of the RFP of the explanation or clarification, by email or by formal RFP amendment via email as the District may in its sole discretion deem appropriate.

NOTICE TO BIDDERS
REQUEST FOR PROPOSAL #24/25-06

The Downey Unified School District will receive a sealed Request for Proposal (RFP) from providers of fresh produce products and services for the District's Food Service Program.

Bid documents are available for download on the District's website at: <https://web.dusd.net/purchasing/#bids>.

Bids must be received prior to **August 5, 2024 at 1:00 PM PST**. Sealed Proposal packages shall be delivered to the **Purchasing Department** no later than **August 5, 2024, 2024 at 1:00 PM PST**. **Proposer must submit (1) Hardcopy Bid & (1) USB - Electronic IFB version. Completed item list must be submitted as an excel file.**

Electronic version Proposals will be submitted with the following sections saved as separate files. and clearly labeled.

1. HACCP Plan / Food Security and Safety Program including Pest Control Policy & Recall Procedures (Include in your proposal)
2. Item List (filled out) in spreadsheet format.
3. Item List in PDF format
4. Completed questionnaire
5. The remaining portions of the proposal may be saved as one file. Items 1-4 may be included in this file, but must be saved separately under their own file names as well.
6. If applicable, a folder labeled "Redacted Copies" of all documentation including redactions, with labels including "REDACTED," and signed Public Records Act Certification Form.

Proposals submitted by mail in sealed envelope(s) should be submitted sufficiently in advance to ensure delivery to the Purchasing Department prior to the specified time. The District assumes no responsibility for delay in delivery of the proposal either by the United States Post Office or overnight package delivery services. If submission time is a factor, the District encourages hand delivery of the proposal directly to the **Purchasing Department, 11627 Brookshire Avenue, Downey, CA 90241, between the hours of 8:00am - 3:00pm**. All proposals delivered after scheduled closing time for receipt of proposals will not be considered. RFPs received later than the designated time, and specified date will be returned to the bidder unopened. Facsimile (FAX) copies of the proposal **will not be accepted**. The District can request the price sheet attachment in Excel format.

The District reserves the right to reject any or all proposals. The award of this solicitation is conditional on the winning bidder(s) accepting the terms of the RFP. Proposals and any other information submitted by respondents in response to this RFP shall become the property of the District. Notwithstanding any indication by Contractor of confidential contents, and with the exception of bona fide confidential information, contents of proposals are public documents subject to disclosure under the California Public Records Act after award. The District will not provide compensation to Contractors for any expenses incurred by the Contractors for proposal preparation or for any demonstration that may be made. Contractors submit proposals at their own risk and expense.



DOWNEY UNIFIED SCHOOL DISTRICT

Food Services
11627 Brookshire Avenue
Downey, CA 90241
562.469.6531

REQUEST FOR PROPOSAL (RFP)- COVER SHEET

Fresh produce

REQUEST FOR PROPOSAL 24/25-06

This is a request for proposal (RFP) for Fresh produce (RFP #24/25-06) for the Downey Unified School District 2024-2025 school year, from September 11, 2024 to June 30, 2025. An RFP packet may be obtained from the <https://web.dusd.net/purchasing/> or by calling 562.469.6531 or emailing Darren Purseglove at dpurseglove@dusd.net. Please submit pricing on items to be furnished by the vendor on the attached sheets in accordance with all conditions and specifications.

MAIL PROPOSAL TO:

The RFP shall be mailed to the attention of:

Downey Unified School District
Purchasing Department
11627 Brookshire Avenue, Downey, CA 90241
ATTN: Darren Purseglove
Fresh Produce (RFP #24/25-06)

U.S. DEPARTMENT OF AGRICULTURE NONDISCRIMINATION STATEMENT

In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex (including gender identity and sexual orientation), disability, age, or reprisal or retaliation for prior civil rights activity.

Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotope, American Sign Language), should contact the responsible state or local agency that administers the program or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

To file a program discrimination complaint, a Complainant should complete a [Form AD-3027, USDA Program Discrimination Complaint Form](#) (PDF), from any USDA office, by calling (866) 632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

1. mail: U.S. Department of Agriculture
Office of the Assistant Secretary for Civil Rights
1400 Independence Avenue, SW
Washington, D.C. 20250-9410;
2. fax: 833-256-1665 or 202-690-7442; or
3. email: program.intake@usda.gov

This institution is an equal opportunity provider.

PROPOSAL SUBMISSION CHECKLIST - Attachment "1"

TO BE SUBMITTED WITH PROPOSAL

Bidder Name: Old Grove Orange Inc

This checklist must be submitted with Bidder's Proposal.

REQUIRED DOCUMENTS:

- Proposal Submission Checklist (Attachment 1, this form)
- Request for Proposal Signature Page (Attachment 2)
- Evaluation Criteria (Attachment 3)
- Vendor Questionnaire (Attachment 4)
- References with at least 3 References (Attachment 5)
- Non Collusion Affidavit (Attachment 6)
- Bidder's Statement Regarding Insurance Coverage (Attachment 7)
- Worker's Compensation Insurance Certification Form (Attachment 8)
- Drug Free Workplace Certification (Attachment 9)
- Equal Opportunity Employment (Attachment 10)
- Fingerprint Clearance/Criminal Background Investigation (Attachment 11)
- Suspension and Debarment Certification (Attachment 13)
- Certification Regarding Lobbying (Attachment 14)
- Iran Contracting Act of 2010 Compliance Affidavit (Attachment 15)
- Certificate Regarding Alcoholic Beverage and Tobacco Free Policy (Attachment 16)
- Clean Air and Water Certification (Attachment 17)
- Buy American Certification Form (Attachment 18)
- Itemized Bid List (Attachment 19)
- Supplier List (attachment 20)
- Redacted Submittal Request For California Public Records Act (Pra) - Attachment "21"
- Statement of Pricing (Include in your proposal)
- HACCP Plan / Food Security and Safety Program including Pest Control Policy & Recall Procedures (Include in your proposal)
- Addenda

GENERAL TERMS AND CONDITIONS

1. **GENERAL** - This information to bidders is in addition to any instructions or conditions in the contract document. Companies interested in proposing should request appropriate documents from Darren Purseglove at the address listed below, email dpurseglove@dusd.net or for document assistance, call Porta Mina at 562.469.6531
2. **RFPS** - To receive consideration, Proposals shall be made per the following instructions. The Downey Unified School District is not responsible for proposals sent via U.S. Mail, common carrier, or any other delivery service delays or mistaken delivery. All bidders will be responsible for obtaining any addendums or amendments to the RFP. Questions or comments regarding this RFP must be written and received by the Downey Unified School District – Attention – Darren Purseglove no later than 5:00 pm **July 25, 2024**. E-mail questions to dpurseglove@dusd.net. The Downey Unified School District (The “District”) shall not be obligated to answer any questions received after the above-specified deadline or any inquiries submitted in a manner other than those instructed above.
3. **INFORMATION ABOUT THE DISTRICT** - The District is located in Los Angeles County and has an estimated student enrollment of approximately 22,421 students. The District has 22 delivery sites and is accepting Proposals for ALL sites or ONLY the Central Warehouse. The District is seeking Proposals from qualified companies to procure and deliver products. This RFP defines the program, the products and the services that are being sought from the Bidders and generally outlines the program requirements.

The District is seeking to:

- a. Ensure that students are receiving high quality produce,
- b. Purchase high quality produce at the best possible price,
- c. Offer more produce that is locally grown, Organic Certified and supports Socially Disadvantaged Farmers,
- d. Offer more produce that is grown by small businesses and minority owned businesses
- e. Offer more produce grown by socially disadvantaged and women farmers
- f. Offer only California Grown Produce
- g. Support small- to mid-scale farms and food hubs
- h. Partner with a vendor whose primary business is distribution of minimally processed produce.
- i. Utilize the expertise of our produce vendor to incorporate produce items that are in season, through maintained vendor communication regarding produce availability and market conditions,
- j. Utilize the expertise of our vendor to provide training information for our department staff on best practices for purchasing, receiving, storing, and preparing fresh fruits and vegetables,
- k. Partner with a produce vendor that will provide excellent customer service.

See section 29 for the District’s definition of local, organic and Socially Disadvantaged Farmers.

4. **DEADLINE FOR RECEIPT OF RFPS** - RFPs must be received before 10:00:00 a.m. on August 5, 2024 after which the Proposals that have been received will be publicly read out, which vendors can attend virtually via Zoom. Proposals are to be verified before submission, as they cannot be corrected or withdrawn after proposals are opened. Envelopes containing a Proposal must be sealed, prominently marked with the RFP number, RFP title, RFP opening time/date, and name of the bidder, and submitted to:

**Downey Unified School District
Food Services Department
ATTN: Porta Mina
11627 Brookshire Avenue, Downey, CA 90241**

An email copy of the completed bid must also be sent to Darren Purseglove at dpurseglove@dusd.net by 1:00 P.M. on August 5, 2024, 2024 **Completed item list must be submitted as an excel file.**

- It is the Vendor's responsibility to ensure that the Proposal is submitted on time and to the authorized agent. Any Proposal received after the scheduled closing time for receipt will not be accepted and will be returned unopened.
 - The Downey Unified School District reserves the right to reject any proposal and to waive any formality or irregularities in the Proposals.
 - Questions regarding the RFP and RFP documents will only be accepted if submitted in writing. Submit questions to Darren Purseglove by email: dpurseglove@dusd.net. To receive consideration, RFPs/Proposals shall be made by the following terms:
5. **THE RFP** - All items on the form should be stated in figures, and the signatures of all individuals must be in longhand. The completed form should be without interlineations, alterations, or erasures. Original signatures are required on the RFP. The company representative authorized to sign the RFP contract and bind the company to all contractual obligations must sign the RFP in **blue ink**. An authorized officer shall sign the RFP under the correct firm name.
 6. **"FAX" RFPs** - Facsimile copies of RFPs are not accepted.
 7. **DEFINITIONS** - Responsible; a bidding party possessing the skill, judgment, integrity, and financial ability necessary to timely perform and complete the contract being bid. Responsive; an RFP that meets all of the specifications outlined in the RFP.
 8. **WITHDRAWAL OF RFP** - RFPs may be withdrawn by the bidders before the time fixed for the opening of RFPs, but may not be removed for sixty (60) days after the opening of RFP. (Public Contract Code sections 5100 et seq.). Written confirmation before the time established for the RFP opening must be submitted.
 9. **ASSIGNMENT OF CONTRACT OR PURCHASE ORDER** - The bidder(s) shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties, or obligations without the prior written consent of the District.
 10. **RFP NEGOTIATIONS** - An RFP response to any specific item of this RFP with terms such as "negotiable," "will negotiate," or of similar intent is considered as non-responsive to the particular item.
 11. **PRICES** - Prices should be typed and shown as instructed on the RFP form for each item, in the amount of the quantity specified in the Itemized Bid List (Attachment 17). Errors may be crossed off and corrections made before RFP opening only and must be initialed in **blue ink** by the person signing the RFP or the bidder's authorized representative. For fixed price items, at no time shall the prices charged to the District exceed the prices bid. The District shall be given the benefit of any lower prices which may, for comparable

quality and delivery, be provided by the contractor to any other school district or state, county, municipal, or local governmental agency in Los Angeles County for products listed herein.

Fixed Price items - Prices proposed for all fixed price items will be for the period September 11, 2024, (beginning of school year) through June 30, 2025 (end of school year). All orders placed by the District will be delivered and invoiced at the Agreement price prevailing at the time the order is placed, regardless of the actual delivery date.

i. Itemized Bid List – The District’s Itemized Bid List is attached hereto. If the District specifies a variety in the “Item” column, the Bidder should respond based on the listed variety. If the District requests a standard/commodity variety, then the District will accept a range of varieties. If the District requests a seasonal variety, then the District will only accept non-commodity and/or specialty varieties. The “Notes” section should be used to indicate if the item bid is a special order, requires a minimum purchase, is a market item or is an alternative to what was listed. Proposals need to include the unit price for the unit that is listed on the form. All prices will be per pound. All pieces of fruit MUST be 4oz (0.5 cup) per piece.

ii. Monthly Seasonal Fixed Price Items – The Itemized Bid list spreadsheet includes columns for each month of the contract length. The Bidder should indicate fixed pricing for each month by filling out the sheet for each month.

iii. Bidders are required to bid on a minimum of 30 line items. If two bidders bid on different items, the evaluation will be made based on the items that overlap that are the highest volume. Bidding on fewer than 30 items may disqualify the bidder.

iii. If the Bidder has additional items not included in the item list for the District to consider, the Bidder may add these to the list below the items already included. Note that additional items will not be included in the evaluation of proposals and will not affect the outcome of the award.

Please download the item list and enter data electronically and turn in the list electronically in spreadsheet format. Bidders should enter prices into every month they wish to be evaluated, even if it is identical data to another month.

iii. Modifications of Contracted Price Lists to Acquire Additional Goods or Increase Quantities of Listed Goods – Items not included in the executed contract can be added only if all of the following conditions are met: The total value of all added goods and quantities of listed goods does not exceed the limit specified in the original solicitation and contract. If the value of additional goods exceeds the specified limit, a separate procurement for those goods must be conducted or these purchases will be considered an unallowable cost. The USDA recommends limiting the additional costs to 5 to 10 percent of the estimated value of the contract.

iv. All Other Costs or Fees – Pricing information for, without limitation, transactional services, additional services, Bidder’s mark-up on sub consultant and subcontractor prices, general conditions, and all other categories of costs, expenses, fees, or charges that Bidder anticipates will be a part of its price to complete the Services.

12. **TAXES** - Local, State, or Federal taxes shall not be included in the proposal price term.

13. **QUANTITY AND QUALITY OF MATERIALS OR SERVICES** - The successful bidder(s) shall furnish and deliver the quantities designated in the RFP or purchase order. All food, materials, supplies, or

services provided under the contract shall be per the RFP specifications and the District's sample or the sample furnished by the bidder(s) and accepted by the District. Materials or supplies which, in the opinion of the Director of Food Services, are not in accordance and conformity with said specifications and samples shall be rejected and removed from the District premises at the bidder's expense. When a sample is taken from a shipment and sent to a laboratory for testing, and the test shows that the sample does not comply with the RFP specifications, the bidders(s) shall pay the examination cost. In bidding, the bidder(s) certifies that all materials conform to CAL OSHA and all other law requirements. Where applicable standards have been established, all equipment and individual components shall be listed by the Underwriter Laboratories, Inc., and bear the UL label.

14. **DISTRICT REQUIREMENTS**- The quantity shown is the estimated consumption for the contract period. The needs of the District may be substantially more or less than such referenced quantities. The articles, supplies, or services listed in the RFP are required during the contract and shall be ordered and purchased from the successful bidder(s). The District shall have the right to issue purchase orders up to and including the last day of the contract period, even though the time provided for delivery may extend beyond such period. The District reserves the right to acquire from other sources during the contract such items as may be required for testing, evaluation, or experimental purposes or special programs of an emergency nature and purchases made by individual schools.
15. **ACCEPTANCE OR REJECTION OF RFP'S** - The District may purchase an individual item or combination of items, whichever is in the best interest of the District, also provided that the bidder(s) may specify that the District's acceptance of one item shall be contingent upon the District's approval of one or more additional items submitted in the same RFP. RFPs shall remain open, valid, and subject to acceptance for sixty (60) calendar days after the RFP opening.
16. **ALL RFP EXCEPTIONS** - All exceptions taken in response to this RFP must be stated clearly. Taking RFP exceptions or providing false, incomplete, or unresponsive statements may result in the disqualification of the RFP. The governing board will determine the allowance of exceptions and whose decisions shall be final. Any RFP exceptions or additional conditions requested after the RFP closure, which is not detailed within the RFP response, may result in disqualification of the RFP. No oral or telegraphic modification of any RFP submitted will be considered.
17. **AWARDS** - The District reserves the right to determine that items bid meet or do not meet RFP specifications. Proposals may be rejected on grounds of non-responsiveness or non-responsibility. Further, the Board of Education reserves the right to accept or reject any RFPs and waive any informality or irregularities in the bidding.
18. **EXECUTION OF CONTRACT**- Upon award and Board approval, the District will present the successful proposer with the Purchase Agreement (Attachment 22). Both parties signing the Purchase Agreement shall be evidence of the contractual agreement between the bidder(s) and the District and the bidder(s) acceptance of these RFP General Terms, Instructions, and Conditions.
19. **DELIVERY** - Time and manner of delivery are essential factors in proper performance under the contract. Unless otherwise specified, the successful bidder(s) shall be responsible for delivery and shall pay all costs, including drayage, freight, fuel and packing for delivery to locations in the District as may be specified in the RFP form. Each item shall be securely packaged, adequately sealed, and contents marked. A packing slip/ invoice shall accompany all shipments.

20. **SAFETY DATA SHEETS** - For all products requiring a Safety Data Sheet - The District requires that a Safety Data Sheet accompany orders at delivery time.
21. **DEFAULT BY CONTRACTOR** - The District shall hold the bidder(s) responsible for any damage which may be sustained because of failure or neglect to comply with the terms or conditions listed herein. It is expressly provided and agreed that time shall be of the essence in meeting the contract delivery requirements. Suppose the successful bidder(s) fails or neglects to comply with the terms of the RFP. In that case, the District may, upon written notice to the bidder, cancel the contract/purchase order in its entirety or cancel or rescind any or all items affected by such default, and may, whether or not the contract is canceled in whole or in part, purchase the materials, supplies or services elsewhere without further notice to the bidder. The prices paid by the District at the time such purchases are made shall be considered the prevailing market price. Any extra cost incurred by such default may be collected by the District from the bidder or deducted from any funds due to the bidder.
22. **INSURANCE** - The successful bidder(s) shall maintain insurance adequate to protect him from claims under Worker' Compensation Laws and claims for damages for personal injury, including death and damage to property, which may arise from the bidder's operations under the contract. **The bidder must have the Worker's Compensation Certificate, attached hereto, with their RFP and provide proof of insurance naming Capistrano Unified School District as an additional insured and requiring the bidder's insurance to be primary by separate endorsements as follows:** The bidder is required to provide proof of insurance to the Governing Board of a comprehensive general liability insurance policy providing occurrence-based coverage to be in effect during the term of the contract. Bodily injury shall be \$1,000,000, combined single limit or \$1,000,000 per person, \$1,000,000 per accident: \$2,000,000 aggregate. Property Damages shall be \$500,000 per loss. The bidder shall also maintain automobile liability insurance covering bodily injury and property damage at no less than \$1,000,000 combined single limit for each occurrence. Such insurance shall include coverage for owned, hired, and non-owned vehicles. Failure to furnish such evidence and insurance, if required, may be considered a default by the bidder(s). The contractor will not begin any services applied to this contract until all required insurance has been provided and certificates indicating coverage have been proven. The certificate of insurance for the above shall provide 30 days advance written notice to the District regarding the cancellation, nonrenewal, or reduction of coverage of any of the above insurance. The District has the right to request a copy of the current certificate of insurance at any time.
23. **INVOICES AND PAYMENTS** - Unless otherwise specified, the successful bidder(s) shall render invoices in duplicate for materials delivered or services performed under the contract to the Downey Unified School District, Food Services Department, 11627 Brookshire Avenue, Downey, CA 90241.
The successful bidder shall submit invoices under the same firm name shown on the RFP. The successful bidder(s) shall list separately any taxes PAYABLE BY THE DISTRICT and certify on the invoices that Federal Excise Tax is not included in the prices listed thereon. The District shall pay for materials, supplies, or services furnished under the contract within a reasonable and proper time after the authorized District Representative accepts and approves invoices.
24. **STATEMENT** - The successful bidder(s) shall render bills and/or statements to the Downey Unified School District, Food Services Department, 11627 Brookshire Avenue, Downey, CA 90241, following delivery of materials. An itemized, numbered invoice showing the vendor's name, date, quantity, type, prices, and extended charges of items purchased, must be furnished in duplicate to the individual school kitchen at the time of delivery and signed by the assigned designee. In the case of delivery arranged outside of staff working hours, the District will coordinate delivery confirmation with the successful bidder(s). The vendor's delivery driver shall provide each location with a credit at the time of delivery for all merchandise

short on delivery, damaged or spoiled product necessitating a return, redelivery, or reorder. Separate invoices and monthly statements are required to identify purchases for Child feeding programs (i.e., CACFP and NSLP). A copy of a credit, priced and extended, shall be mailed with the corresponding invoice to the District's Food Services Department. The successful bidder(s) shall submit monthly electronic statements in Excel Format to the following name and address:

DOWNEY UNIFIED SCHOOL DISTRICT
Food Services Department
11627 Brookshire Avenue, Downey
CA 90241
Attention: Darren Purseglove
dpurseglove@dusd.net

The monthly statement shall be broken down by site, by date and include invoice numbers for all charges. This statement showing the month's purchases shall be received by the Food Services Department by the 10th of the following month. Payment by the District will be made within 45 days for service satisfactorily performed by the successful; bidder(s) after receipt of properly documented invoices/statements.

25. **VELOCITY REPORT** - The District reserves the right to request velocity reports for any items ordered throughout the contract Velocity reports will be delivered via email to better assist for inventory tracking purposes.
26. **APPLICABLE 'BUY AMERICAN' PROVISIONS** - The Buy American provisions are found in the regulations of the National School Lunch Program (NSLP) at 7 CFR 210.21(d) and the School Breakfast Program (SBP) at 7 CFR 220.16 (d). Section 104(d) of the William F. Goodling Child Nutrition Reauthorization 1998 (Public Law 05-336) added a new provision, Section (12) of the NSLA (42USC760(n)), requiring School Food Authorities to purchase domestically grown and processed foods, to the maximum extent practicable. The Buy American provisions of Public Law (PL 100-237) require participants to purchase, to the maximum extent practicable, domestic commodities or products for use in meals served under the NSLP and SBP to include the CACFP Program. Two situations that may warrant a waiver to permit purchases of foreign food products are: 1) The product is not produced or manufactured in the U.S. in sufficient and reasonable available quantities of satisfactory quality 2) Competitive bids reveal the costs of a U.S. product are significantly higher than the foreign product. A domestic commodity or product is produced and processed in the United States substantially using agricultural commodities produced in the United States. "Substantially using" means over 51 percent of the final processed product consists of agricultural commodities grown domestically. This includes foods sold to students as a la carte food items. Actions that districts/sponsors can take to comply with the Buy American requirements are:
- Including a Buy American clause in all procurement documents (product specifications, bid solicitations, requests for proposal, purchase orders, etc.)
 - Monitoring contractor performance
 - Requiring suppliers to certify the origin of the product
 - Examining the product packaging for identification of the country of origin
 - Asking the supplier for specific information about the percentage of U.S. content in the food product

It is therefore required that bidders responding to this Request for Proposal indicate whether products offered on this proposal meet the definition of "domestic commodity or product" as stated above. Indication shall be made on the proposal price sheet as part of the response to this proposal.

The successful bidder shall provide documented proof of compliance with this provision at the request of the District.

The “Buy American” provision of Public Law (P.L.) 105-336 allows for an exception when the recipient agency, Downey Unified School District, determines that the following instances apply to non-domestic produced products:

- Recipients have unusual or ethnic food preferences which can only be met through purchases of products not produced in the U.S.;
- The product is not produced or manufactured in the U.S. in sufficient and reasonably available quantities of satisfactory quality;
- The cost of U.S.-produced food products is significantly higher than foreign products.

The District reserves the right to purchase non-domestic grown or manufactured food products if the cost of the U.S.-produced item that contains 51% or more domestically grown commodities is ten percent (25%) or more in price than the non-domestic product.

27. **CONTRACTING WITH SMALL BUSINESSES** - Per CFR 200.321 the District will provide consideration for contracting with a bidder that falls under the definition of small business provided in the Health and Safety Code 23395.20: ““Small business” means an independently owned and operated business, that is not dominant in its field of operation, that, together with affiliates, has 100 or fewer employees, and that has average annual gross receipts of ten million dollars (\$10,000,000) or less over the past three years.”
28. **FOOD HUB SUPPORT** - The District prefers to support local farms by partnering with a local Food Hub. For the purposes of this RFP, Food Hub is as described by the USDA Regional Food Hub Resource Guide “A regional food hub is a business or organization that actively manages the aggregation, distribution, and marketing of source-identified food products primarily from local and regional producers to strengthen their ability to satisfy wholesale, retail, and institutional demand.”
29. **TRACEABILITY** - The selected vendor(s) will be required to provide source identification, including farm name(s), municipal location for all California-Grown products in invoices and usage/velocity reports. When farm name is not available due to product aggregation prior to the product being acquired by the vendor, then supplier name, brand name, and municipal location must be provided for all California-grown products invoices and usage/velocity reports. Any cases that may include non-California grown products must be clearly communicated and all domestic and non-domestic products must follow USDA labeling requirements.
5. **PUBLIC RECORDS ACT** - Responses to this RFP shall be subject to the provisions of the California Public Records Act. Those elements in each Proposal which are trade secrets as that term is defined in Civil Code section 3426.1(d) or otherwise exempt by law from disclosure and which are prominently marked as "TRADE SECRET," "CONFIDENTIAL," or "PROPRIETARY" may not be subject to disclosure. However, it is incumbent on the Proposer to assert any rights to confidentiality and to seek and obtain a court order prohibiting the release of such information. Under no circumstances, will the District be responsible or liable to the Proposer or any other party for the disclosure of any such labeled information, whether the disclosure is required by law or a court order or occurs through inadvertence, mistake, or negligence on the part of the District or its officers, employees, and/or Contractors.

The Proposer, at its sole expense and risk, shall be responsible for prosecuting or defending any action concerning the information contained in the RFP and shall hold the District harmless from all costs and expenses, including attorneys’ fees, in connection with such action.

30. LOCALLY-GROWN AND PRODUCED, ORGANIC, PRODUCED BY SOCIALLY DISADVANTAGED FARMERS PRODUCTS, and SOURCED FROM A SMALL TO MID-SIZED FARM -

- The District prefers locally-grown products whenever possible and has a goal of procuring, at minimum, 40% locally grown and produced. The District’s definition of local includes produce grown within a 150 mile radius of Downey. The District requires produce grown within California. Suppose California products are unavailable in sufficient quantities to provide affordability. In that case, only products inspected and approved by the USDA are acceptable and approved by the Director of Food Services. To support sustainable agriculture and the health of farm communities, the District seeks to purchase Organic Certified produce, as demonstrated in the item list.
- The District seeks to support Socially Disadvantaged Farmers or Ranchers following the USDA definition of Socially Disadvantaged:

“Socially Disadvantaged Farmer or Rancher: The Consolidated Farm and Rural Development Act defines a socially disadvantaged group as one whose members have been subject to racial, ethnic, or gender prejudice because of their identity as members of a group without regard to their individual qualities. USDA regulations further define socially disadvantaged farmers and ranchers (SDFRs) as belonging to the following groups: American Indians or Alaskan Natives, Asians, Blacks or African Americans, Native Hawaiians or other Pacific Islanders, and Hispanics.”

- The District seeks to support small to mid-scale farms. The USDA classifies Small to Mid-size farms as those having a gross cash Farm Income (GCFI) of under \$350,000 to \$999,999. Small scale farms are defined as having a GCFI of under \$350,000

31. CONTRACTING WITH MINORITY OWNED BUSINESS - Per CFR 200.321 the District will provide consideration for contracting with a bidder that is a minority or women owned business. CFR 4.62 defines a minority or women owned business as “...at least 51 percent unconditionally-owned by one or more members of a minority group or by one or more women...”

32. FUEL CHARGES - No fuel surcharges will be accepted under this contract, and the addition of such charges shall not be permitted during the period of the term of this contract.

33. MULTI-YEAR EXTENSIONS: Subject to the provision of pricing-terms of contract, and under Education Code Section 17596 and 81644, this proposal may be extended (by mutual consent expressed in writing) for two (2) additional fiscal years not to exceed three (3) years. The district can exercise its rights to extend contracts per federal limits. The renewal is contingent upon competitive pricing and all terms and conditions of the original contract as authorized by 2 CFR 200.317. The extension may be granted on a year-by-year basis provided that the following conditions are being met:

- The District has deemed the products and services of the vendor satisfactory.
- The Vendor shall submit a list of the price increases for the next fiscal year (September 11- June 30) by the last business day in April. Price increase must not exceed the current year’s San Francisco Area Consumer Price List with a maximum of 5% per contract term.
- Such renewal will be made by notifying the vendor in writing thirty (30) days before the expiration of the contract.

34. LIMITATIONS - The District shall not be obligated to accept the lowest-priced

RFP but will be evaluating proposals to award to the responsible and responsive bidder(s). The District reserves the right in its absolute discretion to accept submissions, or any part of proposals, as deemed necessary for the District's best interest. The District may consider the proposer's performance concerning any recent contract(s) with other school districts. The District, however, reserves the right to reject proposals, to waive any informality or irregularities in the bids, to judge the merit and qualification of the materials, equipment, and services offered, and to accept whatever proposal deemed the best recommendation meeting all the criteria specified in the proposal and the best interest of the District.

35. **AWARD** - The District reserves the right to reject proposals without explanation or recourse and negotiate with companies submitting bids. The District further reserves the right to contract the work with whomever and in whatever manner the District decides to abandon the work entirely and to waive any informality or non-substantive irregularity as the interest of the District may require. A proposal submitted in response to this RFP will be administered in the following manner:

This contract will be awarded to a single responsive and responsible bidder who meets RFP terms and conditions. After the opening of the proposals, an RFP review committee representing the District will score the proposals based on the evaluation criteria as stated in the RFP document.

The committee may investigate the qualifications of the bidder/vendor under consideration, require confirmation of information furnished by the bidder/vendor, and require additional information and evidence of qualification to perform the services described in the RFP. The RFP committee shall have the right to inspect the distribution facility or facilities and equipment utilized by the vendor. The committee will make a recommendation to the Board of Trustees.

The District will be the sole judge of merit and not necessarily accept the lowest price offered. On behalf of the District, the Food Services Department will issue an intent to Award Letter to the successful bidder(s). The Downey Unified School District Board of Education will formally award the award.

36. **BASIS OF AWARD**

The Board of Trustees of the Downey Unified School District intends to award the RFP based on price, traceability, delivery specifications, minimum delivery amounts, geographic preference, disadvantaged farmers support, small and minority business status, technology and reports, and service per the specifications herein. Parties will be assigned a score based on these criteria. Please refer to the evaluation criteria on page 30. Fresh produce vendor shall be awarded the bid for service between **September 11, 2024 - June 30, 2025.**

- a. The Downey Unified School District reserves the right to reject quotations and waive any formality in the bidding.
- b. Awarded vendors will be required to enter into a contract with Downey Unified School District.

35. **PROPOSAL PROTEST PROCEDURES**

- A. **Protest Procedures:** Any proposer may file a Protest. Only those proposers who have submitted a proposal on the project shall have the right to file a Protest. The District's Food Services Director will receive the protest in writing no later than 3:00 p.m. after the fifth (5th) business day following the proposal opening date. Untimely Protests will not be reviewed by the District and will be returned to the proposer. An e-mail address shall be provided. By filing the protest, the protesting proposer consents to receipt of email notices for purposes of the Protest and Protest related questions and Protest Appeal, if applicable.
- B. **Content of Protest:** The Protest must contain a complete statement of all grounds (both factual and legal) for the Protest. The Protest must have all facts, refer to the specific portion(s) of any

document relied upon, and include copies of all documents referred to in the protest. Any grounds not explicitly outlined in the Protest are waived. The party filing the Protest must concurrently transmit a copy of the Protest to the proposer whose proposal is being challenged under these procedures.

- C. **Resolution of Controversy:** Once the Protest is received, the affected proposer will be notified of the protest and the evidence presented. If appropriate, the affected proposer will be allowed to rebut the evidence and present evidence that the proposer should be allowed to perform the Work. The District will issue a written decision within thirty- (30) business days of receipt of the Protest unless factors beyond the District's reasonable control prevent such resolution. The District shall not be required to hold an administrative hearing to consider the Protest but may do so at the option of the District or if otherwise legally required. The Decision on the Protest will state the reasons for the actions taken by the District and will be copied to all parties involved.
- D. **Appeal:** If the protesting proposer or the affected proposer is not satisfied with the Decision, the matter may be appealed to the Interim Director of Purchasing and Warehouse, or their designee, within five (5) business days after receipt of the District's written Decision on the Protest. The appeal must be in writing, set forth all factual and legal grounds for the Appeal, and be sent via overnight registered mail with all accompanying information relied upon for the appeal and an email from which questions and responses may be provided to:

Downey Unified School District
Darren Purselove, Interim Director of Purchasing and Warehouse
Business Services Department
11627 Brookshire Avenue
Downey, CA 90241

- E. **Appeal Review and Finality:** The Assistant Superintendent of Business Services or their designee shall review the Decision on the Protest from the Food Services Director and issue a written response to the Appeal, or if appropriate, appoint A Hearing Officer to conduct a hearing and issue a written decision. The Assistant Superintendent of Business Services or the Hearing Officer's written decision shall be rendered within fifteen (15) business days and shall state the basis for the decision. The decision concerning the Appeal will be final and not subject to any further Appeals.
- F. **Reservation of Rights to Proceed with Contract Pending Appeal:** The District reserves the right to proceed to award the contract and commence services pending the Decision on the Protest and any Appeal. If there is State Funding or a critical completion deadline, the District may choose to shorten the time limits set if written notice is provided to the protesting party. E-mailed notice with a written confirmation sent by First Class Mail shall be sufficient to constitute written notice. If there is no written response to a written notice shortening time, the District may proceed with the award.
- G. **Waiver:** The procedures and time limits outlined in this Protest procedure are mandatory and are the proposers' sole and exclusive remedy in the event of a Protest. The proposer's failure to comply with this or any Protest Procedure shall constitute a waiver of any right to pursue a Protest or in any way challenge the award, including but not limited to any challenge under the California Public Contract Code, filing a claim under to the California Government Code, or filing of any other legal proceedings.

36. **PROVISIONS:**

- A. **Assignment of Contracts** - The vendor shall not assign or transfer by operation of law or otherwise any or all of its rights, burdens, duties, or obligations without the prior written consent of the District.

- B. **Binding Effect** - This Agreement shall insure to the benefit of and shall be binding upon the vendor and District and their respective successors and assigns.
- C. **Severability** - If any provisions of this agreement shall be held invalid or unenforceable by a court of competent jurisdiction, such holding shall not invalidate or render unenforceable any other provisions hereof.
- D. **Amendments** - The terms of this Agreement shall not be waived, altered, modified, supplemented, or amended in any manner except by a written agreement signed by the parties.
- E. **Entire Agreement** - This RFP and all attachments constitute the entire agreement between the parties. There is no understanding, agreements, representations, or warranties, expressed or implied, not specified in the Agreement. Bidder(s), by the execution of their signature on the RFP Form, acknowledges that they have read this Agreement, understand it, and agree to be bound by its terms and conditions.
- F. **Force Majeure Clause** - The parties to the contract shall be excused from performance thereunder during the time and to the extent that they are prevented from obtaining, delivering, or performing by an act of God, fire, strike, loss or shortage of transportation facilities, lockout, or commandeering of materials, products, plants, facilities by the government. When satisfactory evidence thereof is presented to the other party, provided that it is satisfactorily established that the nonperformance is not due to the fault or neglect of the party not performing.
- G. **Hold Harmless Clause** - The successful bidder(s) agrees to indemnify, defend and save harmless Downey Unified School District, its governing board, related divisions and entities, officers, agents, and employees from and against any claims, demands, losses, defense costs, or liability of any kind or nature which the District, its officers, agents, and employees may sustain or insure or which may be imposed upon them for injury to or death of persons, or damage to property as a result of, arising out of, or in any manner connected with the bidder or bidders agents, employees or subcontractor's performance under the terms of this contract, expecting only liability arising out of the sole negligence of the District.
- H. **Prevailing Law** - In case of conflict or ambiguity between these instructions and state or federal law or regulations, the latter shall prevail. Additionally, all equipment to be supplied or services performed under the RFP proposal shall conform to all applicable requirements of local, state, and federal law.
- I. **Governing Law and Venue** - In the event of litigation, the RFP documents, specifications, and related matters shall be governed by and construed only by the laws of the State of California. Venue shall only be with the appropriate state or federal court located in Los Angeles County.
- J. **Permits and Licenses** - The successful bidder(s) and all of their employees or agents shall secure and maintain in force such licenses and permits as are required by law in connection with the furnishings of materials, articles, or services herein listed. All operations, materials, goods, and services shall be by law.
- K. **Toll Charges** - If the District places toll or long-distance telephone calls in connection with this contract (for complaints, adjustments, shortages, failure to deliver, etc.), the successful bidder(s) shall accept charges for such calls on a reverse charge basis.
- L. **Contract Documents** - The complete contract includes the following documents: The advertisement for RFPs, the RFP Instructions and terms of conditions, specifications, and drawings, if any, the RFP and its acceptance by the District, the purchase order, and all amendments to it, and the final contract to be provided by the district and signed by the District and the awarded proposer. All of these documents shall be interpreted to include all provisions of the other documents as though fully set out therein.
- M. **Independent Contractor** - While engaged in carrying out and complying with the terms and conditions of the contract, the bidder(s) agree by their signature on the RFP Form that they are an independent contractor and not an officer, employee, or agent of the District.

- N. **Anti-discrimination** - The District hereby notifies all respondents that they will affirmatively ensure that, in any contract under this advertisement, minority business enterprises will be afforded the full opportunity to submit their response to this RFP. No respondent will be discriminated against on the grounds of race, color, sex, age, ancestry, religion, marital or parental status, national origin, medical condition or physical disability, or sexual orientation in consideration for the award. Therefore, the bidder agrees to comply with applicable Federal and California laws, including the California Fair Employment and Housing Act. In addition, the successful bidder(s) agrees to require compliance by all subcontractors employed on the work by them.
- O. **Termination of Agreement Without Cause** - This Agreement may be terminated by the District upon giving thirty-(30) days advance written notice of an intention to terminate. Termination shall not affect the rights and obligations of the parties arising out of any transaction before the effective date of such termination. Other than payments for goods or services satisfactorily rendered before the effective date of said termination. The vendor shall not be entitled to further compensation or payment from the District.
- P. **Cancellation Notice by Supplier/Contractors Default** - The District requires a sixty-(60) day notice of cancellation of this contractual agreement by the supplier. Failure or refusal of the supplier to perform or do any act herein required shall constitute default.
- Q. **Cancellation for Insufficient or Non-Appropriated Food Funds** - The bidder hereby agrees and acknowledges that monies utilized by the District to purchase the items in the RFP are public money appropriated by the United States Department of Agriculture and the State of California or acquired by the District from similar public sources and is subject to variation. The District fully reserves the right to cancel this RFP at any time and to limit quantities of items due to non-availability or non-appropriation of sufficient funds.
- R. **Interpretation of Proposal Documents** - If any bidder(s) find discrepancies in or omissions from the RFP documents, they may submit to the Downey Unified School District – Attention – Darren Purseglove (dpurseglove@dusd.net) a written email request for clarification and the response to it will be e-mailed to all bidder(s). Corrections will be made by additions issued to each company that has been sent or picked up an RFP packet. The District will not be responsible for oral interpretations. All additions issued shall be incorporated into the proposal.
- S. **Product Shortages** - If the successful bidder(s) cannot supply any product listed herein, the District may purchase the said product at a fair market value from another source. The difference in cost and all delivery charges shall be the supplier’s responsibility, listed in the original contract agreement.
- T. **Failure to Fulfill Contract** – When the vendor shall fail to deliver any articles or service or shall deliver any article or service which does not conform to the specifications, the District may, at its sole discretion, set aside the contract entered into with the vendor or contractor, either in whole or in part, and make and enter into a new contract for the same items in such manner with another vendor as seems to the Board of Trustees to be to the best advantage to the District. Any failure to furnish such articles or services by reason because of the vendor or contractor, as above stated, shall be the liability against the vendor and his sureties. The District reserves the right to cancel any articles or services that the successful bidder may be unable to furnish because of economic conditions, governmental regulations, or similar causes beyond the bidder’s control, provided satisfactory proof to the Board of Trustees if requested. Failure to fulfill the contract may result in bidder disqualification in subsequent year(s) due to non-responsible practices.
- U. **Fingerprinting** - Successful Distributor agrees to comply with the provisions of Education Code Section 45125.1 - Distributor will conduct a criminal background check of all employees, agents, and representatives assigned to the District that will enter the sites and other District facilities for purposes of providing services covered by this proposal during regular District hours, and will

certify in writing that no such employees, agents, and representatives who been convicted of serious or violent felonies as specified will have contact with students. The Distributor will provide the District with a list of employees providing services under this RFP. In the alternative, Distributor shall agree that all employees, agents, and representatives assigned to the District that will enter the sites and other district facilities during regular district hours shall be accompanied at all times by an individual who has satisfied the fingerprinting requirements of Section 452125.1.

- V. **Attorneys' Fees** – In the event of any dispute between the District and the Vendor about this contract or the services or products provided hereunder, the prevailing party (as determined by the court or arbitrator in any such action) shall be entitled to recover the other party its reasonable attorneys' fees, costs and expenses incurred in connection therewith. The term "attorney's fees" or "attorneys' fees and costs" shall mean the fees and expenses of counsel to the parties thereto, which may include printing, photo-stating, duplicating and other expenses, air freight charges, and fees billed for law clerks, paralegals, and other persons not admitted to the bar but performing services under the supervision of an attorney, and the costs and fees incurred in connection with the enforcement or collection of any judgment obtained in any such proceeding. The terms and provisions of this section shall survive the expiration or earlier termination of this Contract.
- W. **Piggyback Clause** – For the term of the Contract and any mutually agreed extensions pursuant to this Request for Proposals, at the option of the vendor, other school districts within the State of California may purchase identical products upon the same terms and conditions pursuant to Sections 20118 (K-12) of the Public Contract Code. The District waives its right to require such other districts to draw their warrants in the favor of the District. Subsequent purchases under the Piggyback Clause may only be up to the size and value of the awarded contract under this RFP. The successful bidder must provide an MOU to the piggybacking Agency that includes the items and total value to the Agency within the piggyback agreement. Subsequent buyers using this RFP shall be directly responsible to the vendor for payment and/or any other financial arrangements involving said transactions. Acceptance or rejection of this clause will not affect the outcome of this Proposal. Please initial either "option granted" or "option NOT granted".

Piggyback option granted: AK

Piggyback option NOT granted: _____

37. **CERTIFICATIONS:**

- A. The VENDOR shall comply with Title VI of the Civil Rights Act of 1964, as amended; USDA regulations implementing Title IX of the Education Amendments; Section 504 of the Rehabilitation Act of 1973; and any additions or amendments to any of these regulations.
- B. The VENDOR shall comply with all applicable standards, orders, or regulations issued, including:
- a. Section 306 of Clean Air Act (42 U.S.C. 1847(h));
 - b. Section 508 of the Clean Water Act (33 U.S.C. 1368);
 - c. Executive Order 11738;
 - d. Environmental Protection Agency (EPA) regulations at Title 40, Code of Federal Regulations, Part 15, et seq. Environment violations shall be reported to the USDA and the U.S. EPA Assistant Administrator for Enforcement, and the VENDOR agrees not to use a facility listed on the EPS's List of Violating Facilities

- C. **Suspension and Debarment Certifications:** The USDA Certification Regarding Debarment must accompany this proposal and each **subsequent** additional one-year

renewal (7 CFR Section 3017.510). Contract renewals must include this certification to be considered. To ensure that the SFA does not enter into a contract with a debarred or suspended company or individual, each vendor must include a certification statement with each bid on each contract. By signing the certification statement, the Vendor certifies that neither it nor any of its principals (e.g., key employees) have been proposed for debarment, debarred or suspended by a Federal Agency. It is the responsibility of each Vendor to sign the attached certification statement and submit it with the bid. Failure to comply with this requirement will cause your bid to be disqualified and declared non-responsive.

- D. **Lobbying:** The Certification Regarding Lobbying and a Disclosure of Lobbying Activities form (Appendix A: 7CFR Part 3018) must accompany this proposal and each additional one-year renewals (7 CFR Section 3017.510). Contract renewals that do not include this certification will not be accepted for consideration
- E. **Energy Policy and Conservation Act:** The Vendor shall recognize mandatory standards and policies relating to energy efficiency contained in the state conservation plan issued in compliance with the Energy Policy and Conservation Act.
- F. **Contract Work Hours and Safety Standards Act Compliance:** In the performance of this Contract, the VENDOR shall comply with Sections 103 and 107 of the Contract Work Hours and Safety Standards Act.
- G. **The Certification Regarding the Iran Contracting Act**
- H. **The Contractors Certification - Regarding Drug-Free Workplace**
- I. **The Contractors Certification - Alcoholic Beverages and Tobacco-Free Workplace**
- J. **The Contractors Certification – Workers’ Compensation**
- K. **Equal Opportunity**

Signing below does not indicate acceptance of the contract. The district will provide a contract reflecting the conditions of the agreement to the winning proposer pursuant to evaluation of the bid and board approval.

DISTRICT
Downey Unified School District
By: _____

Title: _____

Address:
11627 Brookshire Avenue
Downey, CA 90241

Phone No: 562.469.6500

PROVISIONER
Old Grove Orange Inc

By:  _____

Title: Farmer/Partner

Address:
11500 King Street
Redlands, CA 92374

Phone No: 909-583-5782

SERVICE LEVEL AGREEMENT FRESH PRODUCE

Below are the service expectations from the successful bidder upon receiving the award for this RFP. The successful bidder must understand and agree to the following service levels to enter into an agreement with Downey Unified School District. The bidder must know that the District's Fresh produce RFP includes not only the purchase of products; but also service and delivery expectations that must be agreed to before entering into this agreement. Vendors shall fully inform themselves as to all existing conditions and limitations. No allowance will be made because of a lack of such examination, inquiry, or knowledge.

Upon approval from the Board, the District will provide a contract reflecting this service level agreement for Fresh Produce to the chosen vendor to be signed as is.

General Instructions: RFPs are requested for furnishing fresh produce for the period of 10 month and 3 weeks, and the possibility of two (2), one (1) year extensions. This RFP will be for contracting from September 11, 2024 - June 30, 2025.

1. Failure to meet these specifications shall entitle the District to cancel the contract with a 30-day notice.
2. All fresh produce and products specified will be purchased from the successful bidder(s) selected. Due to school demand, the District reserves the right to add or remove products as necessary. The price of such items shall be negotiated between the District and the Distributor using a similar markup percentage as all other existing/awarded products on the price request and shall be subject to the terms and conditions of this Agreement.
3. Unless otherwise specified, all products must follow the specifications indicated. All products must be fresh and U.S. Grade 1 or better. All processed fruits and vegetables must be sealed in airtight packaging. In the event of product quality failure, including but not limited to off flavor, evidence of temperature abuse, character defects, non-uniformity of size, damage, mold, excessive moisture, evidence of freezing, or otherwise unusable product factors, provisions must be made for pick up, exchange and issuance of appropriate credit. Additionally, products will be delivered free of infestation, including but not limited to larvae and rodent droppings.
4. Cases and packages shall be constructed to ensure safe and sanitary transportation to the point of delivery. All packaging materials shall be FDA-approved to meet all pertinent State and Federal regulations for safe use with foods. Packaging materials shall impart no odor, flavor, or color to the product. Damaged cases or packages may be rejected, returned for credit, or immediate replacement, at no cost to the District for a product, freight, or re-delivery.
5. In the interest of serving the highest quality of produce to students, the District requests that the Distributor provide a "Best Served On" date listed on the package for all cut produce purchased. This "Best Served On" date will assist menu planners in placing produce on optimal days of the week to maximize produce freshness. The Distributor shall follow appropriate procedures for the first in, first out (FIFO) stock rotation system.

The Distributor agrees to permit inspection of the delivered items by a representative of the District's Food Services Department with the right to reject inferior merchandise. The District's decision shall be final, and credits must be provided upon request. All perishable products must be delivered by refrigerated trucks whereby the temperature of all products is continuously held and received by the district between 35° and 38° Fahrenheit.

6. HACCP PLAN or FOOD SECURITY AND SAFETY PROGRAM – The Distributor shall follow appropriate handling and storage practices: including providing proof of established sanitation procedures and an active pest control program to ensure proper information. A copy of the vendor's Hazard Analysis Critical Control Point (HACCP) system or Food Safety and Security Program must be submitted with this

proposal. Distributors shall provide products from manufacturers with a Hazard Analysis Critical Control Point (HACCP) system in place. Additionally, the Distributor shall ensure that all products received under this contract shall be prepared, handled, and stored per the health and sanitation standards for the County of Los Angeles or the local/city/county agency in which the product was produced, State of California, and Federal Government, whichever is higher. In case of a product contamination issue, Distributor shall provide traceback capabilities for all products to the point of origin. Evidence of such procedures should be submitted with the proposal (HACCP Plan or Food Security and Safety Program including Pest Control Policy and Recall Procedures).

ANY PRODUCT THAT FAILS TO BE DELIVERED WITHIN THESE PRODUCT QUALITY PARAMETERS WILL BE REJECTED.

7. In the event deliveries are not made, which results in loss of reimbursement funds for the District's meal programs, upon satisfactory agreement between the awarded bidder and the District, the District will deduct the total lost reimbursement from the supplier's current invoices. The distributor must guarantee a 90% fill rate for all District orders.
8. Quarterly, the successful bidder shall submit a complete listing with usages of all products purchased by the District.
9. All products delivered during the period covered by this proposal shall be only the exact products as requested by the District; substitutions will only be allowed if given prior approval by the District. Suppose the desired product is unavailable for any reason. In that case, the District shall be notified at least two days in advance, and the District shall be given options for a product of the same or higher quality at the same unit cost. Authorization of a substitute product shall be at the District's sole discretion.
Products will not be represented as being in conformance with the specification when such is not the case. Products are on a menu based upon precise nutritional analysis, and a copy of that analysis is on file at the District. The Distributor must provide the specified product or an acceptable substitute, as determined by the District. If, because of failure to deliver the selected product in a timely manner, the service of meals fails to contain the required components of a reimbursable meal, Distributor shall be required to reimburse the District for the total value of all of the identified meals, as determined by the National School Lunch Program. Financial restitution shall be made within 60 days upon written request by the District.
10. Mail all invoices and statements to **Downey Unified School District, Food Services Department ATTN: Accounts Payable, 11627 Brookshire Avenue, Downey, CA 90241**. The District has the right to request invoices and statements via email. Statements are requested in an excel format.
11. If a product recall is instituted on an item delivered, the distributor will notify the District within 24 hours. The Distributor will be responsible for all costs associated with the replacement product, shipping charges, and produce credit. Suppose at any time it is determined that the health and safety of the District's customers are affected by the usage of this product. In that case, the Distributor and Distributor processor must and will assume full liability.
12. Central Warehouse Deliveries: No "dark drops" must be signed for, and all products must be delivered directly to each kitchen. There is no delivery during school holidays and delivery on Saturday or Sunday. (Upon award Food Services will provide the vendor with school vacation and holiday schedules).
13. School Site Deliveries: "Dark drops" allowed. The District will designate delivery instructions for the individual sites. Deliveries will not be made so far in advance as to risk product being unusable for food service.
14. A duplicate of the signed invoice ticket shall be left at each location at the delivery time. An itemized monthly statement showing each delivery location must be sent to the District's Food Services Department. Quantities, item descriptions, unit prices, and extended amounts must be shown on each invoice; this shall apply to all credits. The person receiving it shall sign invoices and credits. A separate delivery ticket, invoice, and statements will be provided for the Breakfast/Lunch Programs and Supper Program.
15. Any information regarding shorted items/orders must be forwarded directly to Kelly Lancaster, Operations Coordinator via email at: klancaster@dusd.net

16. Any issues/changes on deliveries or other emergency communications shall be reported directly to the Food Services Department by the vendor’s authorized representative. Contact must be made directly through phone call or email to: Marc Milton mmilton@dusd.net

Ordering/Delivery

The selected vendor collaborates with the District over the term of the contract resulting from this RFP to procure and deliver fresh produce to the District’s sites (or single site) listed below. The District reserves the right to designate an alternate delivery location if the designated site cannot receive deliveries for any reason. The District also reserves the right to revise the delivery times as required. Additional product and service requirements are outlined within the RFP.

The Central warehouse is not a “dark drop” delivery site. The rest of the sites are designated as “dark drop” sites. The District reserves the right to designate delivery instructions for individual school sites.

Bidders may indicate that they are able to deliver to ONLY the Central Warehouse or to ALL sites.

DUSD DELIVERY INFORMATION

Address	Delivery Times	Preferred: Individual Site Delivery Days	Secondary: Central Warehouse Only	Number of Deliveries Per Week	“Dark Drop”
Central Warehouse 11627 Brookshire Avenue, Downey 90241	7am - 10am	N/A	Monday	1	No
Alameda Elementary 8613 Alameda St. Downey 90242 562-469-7105	3pm - 10pm	Sunday	N/A	1	Yes
Carpenter Elementary 9439 Foster Rd. Downey 90242 562-469-7116	3pm - 10pm	Sunday	N/A	1	Yes
Gallatin Elementary 9513 Brookshire Ave. Downey 90240 562-469-7125	3pm - 10pm	Sunday	N/A	1	Yes
Gauldin Elementary 9724 Spry St. Downey 90242 562-469-7139	3pm - 10pm	Sunday	N/A	1	Yes
Imperial Elementary 8133 Imperial Hwy Downey 90242 562-469-7142	3pm - 10pm	Sunday	N/A	1	Yes
Lewis Elementary 13220 Bellflower Blvd. Downey 90242 562-469-7159	3pm - 10pm	Sunday	N/A	1	Yes

Old River Elementary 11995 Old River School Rd. Downey 90242 562-469-7169	3pm - 10pm	Sunday	N/A	1	Yes
Price Elementary 9525 Tweedy Ln. Downey 90240 562-469-7188	3pm - 10pm	Sunday	N/A	1	Yes
Rio Hondo Elementary 7731 Muller St. Downey 90241 562-469-7192	3pm - 10pm	Sunday	N/A	1	Yes
Rio San Gabriel Elementary 9338 Gotham St. Downey 90241 562-469-7202	3pm - 10pm	Sunday	N/A	1	Yes
Unsworth Elementary 9001 Lindsey Ave. Downey 90240 562-469-7219	3pm - 10pm	Sunday	N/A	1	Yes
Ward Elementary 8851 Adoree St. Downey 90242 562-469-7221	3pm - 10pm	Sunday	N/A	1	Yes
Williams Elementary 7530 Arnett St. Downey 90241 562-469-7232	3pm - 10pm	Sunday	N/A	1	Yes
Doty Middle School 10301 Woodruff Ave. Downey 90241 562-469-7243	3pm - 10pm	Sunday	N/A	1	Yes
Griffiths Middle School 9633 Tweedy Ln. Downey 90240 562-469-7278	3pm - 10pm	Sunday	N/A	1	Yes
Sussman Middle School 12500 Birchdale Ave. Downey 90242 562-469-7282	3pm - 10pm	Sunday	N/A	1	Yes
Stauffer Middle School 11985 Old River School Rd. Downey 90242 562-469-7318	3pm - 10pm	Sunday	N/A	1	Yes
Downey High School 11040 Brookshire Ave. Downey 90241 562-469-7346	3pm - 10pm	Sunday	N/A	1	Yes

Warren High School 8141 DePalma St. Downey 90241 562-469-7375	3pm - 10pm	Sunday	N/A	1	Yes
Columbus High School 12330 Woodruff Ave. Downey 90241 562-940-6240	3pm - 10pm	Sunday	N/A	1	Yes

By signing below, you agree to provide the above level of service to Downey Unified School District upon award and contract with the District. Signing below does not indicate acceptance of the contract. The district will provide a contract reflecting the conditions of the agreement to the winning proposer pursuant to evaluation of the bid and board approval

[Old Grove Orange Inc](#)

Company Name (Print or Type)



Authorized Company Representative Signature

[8/4/24](#)

Date

Print Name: [Anna Nakamura Knight](#)

SPECIAL CONDITIONS AND INSTRUCTIONS

Bidder Name: [Old Grove Orange Inc](#)

Downey Unified School District requests RFPs for Fresh produce. The District comprises 21 schools with an average enrollment of 22,421 students. **This is a one (1) year RFP with a possibility of an additional two (2) one-year extensions. Award of this RFP will be made to a single responsive and responsible bidder who meets the terms and conditions of the RFP.**

Quantities are for 10 months and 3 weeks from September 11th, 2024 through June 30, 2025. This quantity is for information only and is not guaranteed.

1. Bid on-site-to-site deliveries. See price sheet- Attachment A to be submitted with RFP.
2. Bid pricing must be extended to at most four (4) decimal points.
3. Products must adhere to the District's produce specifications as noted – all U.S. No.1 or better grade quality. Price guaranteed except for Acts of God/Force Majeure.
4. All products must be grown in the United States, except Bananas.
5. No delivery during school holidays and vacations or Saturday and Sunday. (Upon award, Food Services will provide the vendor with school vacation and holiday schedules.)
6. All deliveries are to be placed, dropped/stored in the designated storage area at each school location during staff working hours- no overnight "dark" drops.
7. The kitchen supervisor or designee must verify all invoices. Requiring separate billing/statements and invoices for all produce orders for Supper Program and Breakfast/Lunch Programs.
8. Credits for sub-standard products. (Exception – no credit to the department for damaged or out-of-code products due to the fault of the customer, i.e., customer's refrigeration failure)
9. Delivery schedule to be pre-scheduled to coincide with school needs and existing route flow for the bidder's best reduction of expenses, mileage, and time.
10. The District reserves the right to add or remove other products as may be needed throughout the term of this contract. The District may add or remove sites as necessary and in no way will this change affect or make void the Contract.


[Old Grove Orange Inc](#)



Company Name (Print or Type)

Authorized Company Representative Signature

REQUEST FOR PROPOSAL SIGNATURE PAGE - Attachment "2"
 TO BE SUBMITTED WITH PROPOSAL

By signing this, I certify that I am an authorized representative of the Bidder (or individual) and that information contained in this proposal is accurate, true, and binding upon the Bidder.	
Company Name	Old Grove Orange Inc
Signature of Company Official	
Name of Signer	Anna Nakamura Knight
Title of Signer	Farmer/Partner
Email Address	anna.knight@oldgroveorange.com
Complete Mailing Address	PO Box 534
City, State, Zip	Mentone, CA 92359
Phone Number	909-583-5762
Date	8/4/24
Minimum Dollar Amount for Delivery	\$
<input checked="" type="checkbox"/>	Check if no minimum dollar amount for delivery is required.
Minimum Case Amount for Delivery	30 cases/delivery site
<input type="checkbox"/>	Check if no minimum case amount for delivery is required.

EVALUATION CRITERIA - Attachment "3"
 TO BE SUBMITTED WITH PROPOSAL

Evaluation Criteria	Description and Points Awarded	Points Based On	Max. Points
Price	100% of Max Points: Lowest-priced bid. 80% of Max Points: Second lowest-priced bid. 60% of Max Points: Third lowest-priced bid.	Itemized Bid List	20
Traceability	100% of Max Points: Bidder has a system in place for tracking and labeling locally grown produce and has a process and can provide farm and/or brand name and location on invoices. Can currently produce reports to show % of local products provided, including farm name and origin. 80% of Max Points: Bidder has a system in place for tracking and labeling locally grown produce and has a process for showing documentation of product sourcing. Can currently produce reports to show % of local products provided. 0% Points: Cannot produce reporting/tracking mechanisms.	Responses to Questions Labeled "Traceability - " in Vendor Questionnaire	10
Delivery Specifications	100% of Max Points: Ability to deliver within the District's designated time/days & positive references of timely & accurate delivery. 75% of Max Points: Ability to deliver within District's designated time but on alternate delivery days & positive references of timely & accurate delivery 0 Points: Unable to meet District's designated delivery time & days and/or negative references of frequent untimely and/or inaccurate deliveries even if delivery time & days can be met.	- Reference forms - Responses to Questions Labeled "Delivery Specifications - " in Vendor Questionnaire	15
Minimum Delivery Amount	100% of Max Points: Lowest minimum delivery amount. 50% of Max Points: Second lowest minimum delivery amount. 0 Points: Not the lowest minimum delivery amount.	- Responses to Questions Labeled "Minimum Delivery Amount - " in Vendor Questionnaire	10

<p>Local Geographic Preference</p>	<p>100% of max points: Most produce by total value grown within 150 miles of the district.</p> <p>75% of max points: Most produce by total value grown within 300 miles of the district</p> <p>50% of max points: Most produce by total value grown within the state of California</p>	<p>Local Distance Column in the Item List</p>	<p>15</p>
<p>Supporting Socially Disadvantaged Farmers or Ranchers</p>	<p>100% of Max Points: Have processes in place for collecting data on which producers self-identify as Socially Disadvantaged Farmers or Ranchers AND plan with goals in place to increase support of Socially Disadvantaged Farmers or Ranchers AND SDFR listed and indicated on Supplier List</p> <p>50% of Max Points: Have processes in place for collecting data on which producers self-identify as Socially Disadvantaged Farmers or Ranchers OR plan with goals in place to increase support of Socially Disadvantaged Farmers or Ranchers AND SDFR listed and indicated on supplier list.</p> <p>0%: Do not have processes in place for collecting optional self-identification of producers as Socially Disadvantaged Farmers or Ranchers or plan with goals in place to increase support of Socially Disadvantaged Farmers or Ranchers.</p>	<p>Responses to Questions Labeled “Supporting SDFRs -” in Vendor Questionnaire -Supplier List</p>	<p>5</p>
<p>Contracting with Small Businesses</p>	<p>100% of Max Points points: Qualifies as a small business.</p> <p>0% of Max Points: Does not qualify as a small business</p>	<p>Responses to Questions Labeled “Contracting with Small Businesses” in Vendor Questionnaire</p>	<p>5</p>
<p>Contracting with Minority-Owned Businesses</p>	<p>100% of Max Points: Majority business ownership by individuals who identify as women or BIPOC (Black, Indigenous and People of Color).</p>	<p>Responses to Questions Labeled “Contracting Minority Owned Businesses” in Vendor Questionnaire</p>	<p>5</p>

	0% of Max Points: Majority business ownership not by individuals who identify as women or BIPOC.		
Technology and Reports	<p>100% of Max Points: Availability of online ordering with online system or email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists.</p> <p>70% of Max Points: Availability of placing e-mail orders with email order confirmation. Ability to provide velocity reports, monthly statements and weekly price lists.</p> <p>30% of Max Points: Ability to provide online or e-mail ordering and weekly price lists. Unable to provide velocity reports and/or monthly statements.</p> <p>0 Points: Unable to provide e-mail or online ordering.</p>	Responses to Questions Labeled "Ordering Systems and Reports - " in Vendor Questionnaire	5
Service Reliability and Past Performance	<p>100% of Max Points: Proven ability to provide excellent service as demonstrated by references & vendor questionnaire that show:</p> <ul style="list-style-type: none"> ● Prompt responses and satisfactory resolution to requests for information and complaints & issues ● Courtesy and responsiveness to all district personnel at all times ● Ready access to decision-making executives and assigned point of contact. ● Ability to meet sourcing goals ● Fully staffed delivery driver support. ● Ongoing produce market updates and communication regarding produce availability to identify best priced seasonal products. ● Demonstration that Source Farmers have supplied schools through proposer in the past. <p>0 Points: References and/or vendor questionnaire demonstrate poor performance or inability to meet criteria described above.</p>	<p>Reference forms</p> <p>- Responses to Questions Labeled "Service Reliability and Past Performance - " in Vendor Questionnaire</p> <p>- District past experience and Vendor reputation</p> <p>-Supplier List</p>	15
Safety Records and Controls	100% of Max Points: Bidder can provide evidence, in the form of a written Food Safety & Security Program OR HACCP Plan, that it has a minimum of appropriate safety controls in	<p>- HACCP Plan or Food Security and Safety Program</p> <p>- Reference forms</p>	5

	<p>place and follows the best food-safety practices in that:</p> <ul style="list-style-type: none"> ● Bidder's staff are properly and regularly trained in current safety procedures, ● Bidder's facilities are regularly inspected by accredited agencies and proposer's facilities are favorably assessed in those inspections. ● The proposer promptly and appropriately addresses safety issues raised by food-safety inspections or otherwise. ● If needed, Bidder's record-keeping program is such that the proposer would be able to promptly trace any product to its original supplier and source of origin. ● Bidder can provide evidence that it has a Product Recall Procedures and Pest Control Policy in place. <p>0 Points: Unable to meet or provide above specified criteria.</p>	<p>- Responses to Questions Labeled "Safety Records and Controls - " in Vendor Questionnaire</p>	
<p>Food and Nutrition Education</p>	<p>Bidder will receive 100% of Max Points for all of the following, 80% of Max Points for four of the following, 60% of Max Points for three of the following, 40% of Max Points for two of the following, 20% of Max Points for one of the following, and 0 points for none of the following:</p> <ul style="list-style-type: none"> - Provide farm specific promotional materials - Farm Tours for Nutrition Services - Farm Tours for students - Farm visit to school/classroom - Provide nutrition education materials - Provide Training & Technical Assistance to school garden/farm 	<p>Responses to Questions Labeled "Food and Nutrition Education - " in Vendor Questionnaire</p>	<p>5</p>
<p>Vendor Consultation</p>	<p>100% of Max Points: Bidder's staff will be available for consultation to district staff about seasonal sourcing strategies and menu planning ideas that may deliver the best value to the school district for a minimum of 2 hours per month.</p> <p>0 Points: Bidder is unable to provide consultation for a minimum of 2 hours per month.</p>	<p>Responses to Questions Labeled "Vendor Consultation - " in Vendor Questionnaire.</p>	<p>5</p>




Products delivered within 72 hours of harvest	100% of Max Points: All products delivered within 72 hours of harvest 0 Points: Unable to deliver all products within 72 hours of harvest	- Responses to Questions Labeled "Products delivered within 72 hours of harvest - " in Vendor Questionnaire	10
Diversified Production	100% of Max Points: All products are sourced from farms that grow no less than five crops per 500 acres. 0 points: Unable to source all products from farms that grow no less than five crops per 500 acres.	- Responses to Questions Labeled "Diversified Production - " in Vendor Questionnaire -Supplier List	10
Small and Mid-Scale Farms	100% of Max Points: Bidder is able to provide invoices to demonstrate that they have supplied from a small to mid-scale farm in the past school year to a school district. 0% of Max Points: Bidder is unable to provide invoices to demonstrate that they have supplied from a small to mid-scale farm in the past school year to a school district.	-Responses to Questions Labeled "Small and Mid-Scale Farms" -Accompanying Documentation -Supplier List	5
Delivery Locations	100% of Max Points: Bidder is able to deliver to all sites listed in the table labeled "DUSD DELIVERY INFORMATION" on page 24 of the RFP. 0% of Max Points: Bidder will be able to delivery ONLY to 11627 Brookshire Avenue, Downey 90241	-Responses to Questions Labeled "Delivery Locations"	3
Local Farm Support	100% of Max Points: Food Hub or distributor sources from 100% local farm (within 150 miles of the distribution center). 0% of Max Points: Food Hub or distributor sources from farms more than 150 miles from distribution center.	-Responses to Questions Labeled "Local Farm Support" -Supplier List	5
Food Hub Support	100% of Max Points: Bidder is a Food Hub as described by the USDA Regional Food Hub Resource Guide "A regional food hub is a business or organization that actively manages the aggregation, distribution, and marketing of source-identified food products primarily from local and regional producers to strengthen their	-Responses to Questions Labeled "Food Hub Support"	5

	<p>ability to satisfy wholesale, retail, and institutional demand.”</p> <p>0% of Max Points: Bidder is not a Food Hub as described by the USDA Regional Food Hub Resource Guide “A regional food hub is a business or organization that actively manages the aggregation, distribution, and marketing of source-identified food products primarily from local and regional producers to strengthen their ability to satisfy wholesale, retail, and institutional demand.”</p>		
Delivery Sites	<p>100% of Max Points: Vendor is able to deliver to all sites listed in the table labeled “DUSD DELIVERY INFORMATION” on page 24 of the RFP.</p> <p>0% of Max Points: Vendor is ONLY able to delivery to the Central Warehouse at 11627 Brookshire Avenue, Downey 90241</p>	Responses to questions labeled “Delivery Sites -”	3
Supporting Privately Owned and Operated Growers	<p>100% of Max Points: More than 90% of suppliers are privately owned and operated</p> <p>75% of Max Points: more than 75% of suppliers are privately owned and operated.</p> <p>0% of Max Points: Less than 75% of suppliers are privately owned and operated.</p>	Privately and Independently Owned and Operated Column in Supplier List.	3
Growing Practices	<p>100% of Max Points: More than 80% of your source farms utilize Organic or Climate Smart growing Practices</p> <p>0% of Max Points: Fewere than 80% of your source farms utilize Organic or Climate Smart Growing Practices</p>	-Certifications and Growing Practices Column in Supplier List	5
Privately Owned and Operated?	<p>100% of Max Points: 100% of your source farms are independently owned and operated</p> <p>50% of Max Points: 50% of your source farms are independently owned and operated</p> <p>0% of Max Points: 0% of your source farms are independently owned and operated</p>	-Privately Owned & Operated? Column in Suppliers List	5
Women, Veteran and/or Disabled Farmer-Owner	<p>100% of Max Points: Over 80% of your source farms are Women, Veteran and/or Disabled Farmer-Owned</p> <p>50% of Max Points: Over 50% of your source farms are Women, Veteran and/or Disabled Farmer-Owned</p>	-Women, Veteran and/or Disabled Farmer-Owner Column in Supplier List	5

	0% of Max Points: Under 50% of your source farms are Women, Veteran and/or Disabled Farmer-Owned		
TOTAL POINTS:			179

By signing this, I acknowledge that I have reviewed DUSD's evaluation criteria.

Name of Bidder (Person, Firm, or Corporation): Old Grove Orange Inc

Signature of Bidder's Authorized Representative: 

Date of Signing: 8/4/24

VENDOR QUESTIONNAIRE - Attachment "4" TO BE SUBMITTED WITH PROPOSAL

Please complete this qualifying criteria questionnaire, use a separate sheet if necessary, and submit with your proposal.

1. Traceability - What systems and processes do you have in place for tracking and labeling locally grown produce? Please describe current reporting/tracking mechanisms below. [See attached description](#)
2. Traceability - Can you provide farm and/or brand name and location for all products on all invoices?
 - Yes
 - No

If you selected yes, please include an attached example with your bid package. [See attached invoice.](#)

Please list any additional reports available. How are customers able to access these reports?

[Old Grove provides a farm-of-origin key that lists the product, farm name, zip code, farm size, and SDFR status upon request. Traceability data can be included on all velocity reports, monthly statements, and weekly price lists if so desired.](#)

3. Traceability - Can you currently produce reports to show the percent of local products that (check one):
 - include farm name and origin? [Yes](#)
 - include percent local purchasing, but not farm name and origin
 - We cannot produce reports that show farm name, origin, or percent local purchasing
4. Delivery Specifications - Will you be able to meet the specified delivery timeframe?
 - Yes
 - No

If No, attach the proposed delivery schedule.

5. Delivery Specifications - What is the current makeup of your delivery vehicle fleet? Please include the year, make, and model of each delivery vehicle as well as the refrigeration units on these delivery vehicles. Please describe your vehicle preventative maintenance program (unscored). [Old Grove's delivery fleet includes an Isuzu FVR 2024, Hino 268 2012, and Hino 268 2010. All vehicles are equipped with ThermoKing V520 reefer units and lift gates. Our preventative maintenance program includes periodic inspections and servicing at 5,000 miles with DOT inspections.](#)
6. Delivery Specifications - Specify the lead time required for orders to ensure a 90% fill rate (unscored). [Old Grove's requested lead time is 7 days prior to delivery date. Ad-hoc/emergency orders can be fulfilled within 24-48 hours.](#)
7. Delivery Specifications - How late can add-ons be added to next day delivery? Is there a limit on the number of cases that can be added on? (unscored question) [Late add-ons can be accepted on an ad hoc basis depending on the produce, season, and time of day. There is no explicit limit to the number of cases that can be added on.](#)
8. Delivery Specifications - Describe your policy regarding your delivery driver/staff assisting sites in moving received products to storage. (unscored) [Old Grove's delivery drivers are expected to move product from our trucks to our partner district's dedicated storage area. If needed, drivers can assist in the individual shelving items if sufficient space has been cleared by cafeteria staff.](#)
9. Minimum Delivery Amount - Do you require a minimum number of cases or dollar amount for delivery?
 - [Yes](#) [Old Grove maintains a 30 case/delivery site minimum](#)
 - No

If Yes, please indicate what your minimum is.

10. Local Geographic Preference - Describe your procedure for communicating an item's point of origin to school district personnel. [Old Grove provides a farm-of-origin key that lists the product, farm name, zip code, farm size, and SDFR status. Old Grove's farmers are featured in our weekly availability lists, value-added marketing materials, and can be included on invoices.](#)
11. Local Geographic Preference - Can you provide a weekly list of available local produce as defined in the bid to the District via email or posted online? Please describe your company's ability to provide the District with locally grown, source-identified produce. [Yes. Old Grove publishes a weekly availability list and sends this to its partner districts 48-weeks/year via email. Old Grove provides 80 varieties of fruits and vegetables, 100% of which is locally grown \(within 150 miles\) using climate-smart practices, and source identified; 50+% of our items are certified organic. Old Grove is a local farmers' alliance focused on serving the school district market, and represents the pinnacle of local, source-identified produce.](#)
12. Local Geographic Preference - What percentage of products sourced within 250 miles of the District are you able to provide? Please mark one:
 - 50% or more

- 30-49%
- 20-29%
- 0-19%.

What percentage of products sourced within 100 miles of the District are you able to provide? Please mark one:

- 50% or more
- 30-49%
- 20-29%
- 0-19%.

13. Supporting SDFRs: Do you currently have processes in place for collecting data on which producers self-identify as Socially Disadvantaged Farmers or Ranchers? **Yes.** Old Grove collects SDRF data on all of its growers, the vast majority (80+%) of whom qualify as SDFR - Old Grove is proud that its farmers reflect the make-up of the communities we serve.
14. Supporting SDFRs: Do you have a plan with goals in place to increase support of Socially Disadvantaged Farmers or Ranchers? **Old Grove is committed to supporting ALL small farmers and ranchers in our area! With our current SDFR make up at 80%, we are focused on increasing our support of SDFR's through market access, education, and community building.**
15. Contracting with Small Businesses: Does your business meet the criteria of a small business as defined in CA Health and Safety Code Section 23395.20 : *“Small business” means an independently owned and operated business, that is not dominant in its field of operation, that, together with affiliates, has 100 or fewer employees, and that has average annual gross receipts of ten million dollars (\$10,000,000) or less over the past three years...”?*

- Yes
- No

16. Contracting with Minority-Owned Businesses - per CFR 200.321: Does the majority (51% or more) of your business ownership identify as women or BIPOC individual(s)?

- Yes
- No

17. Technology and Reports - Can orders be placed online or by e-mail? Please describe the ordering procedure- Can you provide invoices with Cost Plus Fixed Fee items listed with the cost and fixed fee as separate line items?

- Yes Orders are placed via e-mail one week prior to a district's delivery date, upon which an Old Grove team member will send a confirmation of receipt. Old Grove uses fixed cost pricing exclusively.
- No

If you answered No, is there a separate report you can provide with this information?

18. Technology and Reports - Please check off the reports that you make available to your customers:

- market reports **Yes**
- velocity reports **Yes**
- monthly statements **Yes**
- weekly price lists **Yes**

19. Service Reliability and Past Performance - Please describe how you will communicate ongoing produce market updates and information regarding produce availability to identify best priced seasonal products.

- Old Grove provides weekly availability, pricing, and market reports via email 48 weeks/year - this email includes a guide as to which items are approaching the beginning/end of their seasons and includes a 2-month outlook. Old Grove also provides a "Produce Calendar" with the availability of each item according to month.
20. Service Reliability and Past Performance - Specify the lead time required for orders to ensure a 90% fill rate (unscored).

Old Grove's requested lead time is 7 days prior to delivery date. Ad-hoc/emergency orders can be fulfilled within 24-48 hours.

21. Service Reliability and Past Performance - Will you be able to provide point/s of contact with whom the District can communicate through e-mail and by phone?


Yes. Old Grove provides a partner school district with the points of contact for its dedicated account manager (Farmer Anna). If so desired, we can also share the points of contact for our delivery drivers (Farmer Edgar, Farmer Pancho) and finance farmer (Farmer Aki).

22. Service Reliability and Past Performance - Will you have a dedicated account manager working with The District on a consistent basis. (Required, unscored)
- Yes Old Grove will provide a dedicated, single point-of-contact for orders, issues, and opportunities
 - No
23. Service Reliability and Past Performance - How many years has your company been in the Fresh Fruit and Produce distribution business? Old Grove Orange has been operating as a local food since 2005, and is the farmer-pioneer of Farm to School in California. Our farmer-DNA goes back even further - we have been farming and selling fresh fruit in SoCal for almost 150 years.
24. Service Reliability and Past Performance - How many years has your company distributed to K-12 schools? Old Grove began its Farm to School operation in 2005 and has distributed to K-12 schools for 19 years.
25. Service Reliability and Past Performance - How would you describe your company's financial stability? Old Grove is financially sound - our organization has no debt and has been consistently profitable and cash flow positive from its inception. Old Grove's financial manager has a BA in financial economics and worked at Goldman Sachs for 4.5 years.
26. Service Reliability and Past Performance - Which school districts with student populations greater than 41,000 does your company currently serve? Old Grove has served 5+ school districts with 41k+ populations including LAUSD (565k), San Bernardino City USD (57k), and Corona-Norco USD (51k).
27. Service Reliability and Past Performance - Has your firm resigned or been replaced at the will of a district (s) during the school year within the last 24 months? If so, explain.
No
28. Service Reliability and Past Performance - What is your procedure for notifying customers of shortages and/or substitutes? Old Grove and its farmers pick locally and as close to a district's delivery date as possible. Occasionally, inclement weather can affect pick schedules - in these instances, Old Grove strives to give its partners a 2-day advance notice and includes a plan for possible substitutes.
29. Service Reliability and Past Performance - During the previous school year how many K-12 schools districts did you service?
Old Grove served 42 school districts in SY23-24.
30. Service Reliability and Past Performance - What is your procedure for notifying customers of a product recall? Old Grove will issue a letter/email describing the incident that contains the characterizations of the product (farmer, lot numbers, item description, quantity delivered, when), a request for data on how much product is still on hand, and a proposed process for quarantine/collection.
31. Service Reliability and Past Performance - Can you meet all aspects of the Service Level Agreement as described in this RFP?
Yes
32. Safety Records and Controls - Can all aspects of Product Quality Control as described in this agreement be met?
Yes
33. Food and Nutrition Education - Please indicate which of the following your firm has provided in the past:
- Farm Specific Promotional Materials Farmer-specific posters, farmer-specific videos (QR code), Harvest of the Month kits
 - Farm Tours for Nutrition Services Old Grove has provided 20+ farm tours/professional development days for Nutrition Services
 - Farm Tour for Students Old Grove has provided farm tours for 10,000+ students and 1,500+ teachers/parents
 - Farm Visit to school/classrooms OGO meets with 15,000+ students/year via its on-school Mini Farmers Market programming
 - Nutritional Education Materials Old Grove has a library of print NutriEd materials and can create district-specific content
 - Training and/or technical assistance to school gardens or farms. Old Grove has advised on 15+ school garden projects in the last 19 years.
34. Vendor Consultation - Has your company previously consulted district food service staff on sourcing strategies, menu planning, or other needs? If so, please describe below. Yes. Old Grove understands that partnership and collaboration are the bedrocks of long-lasting Farm to School programs. Old Grove regularly consults on sourcing strategies that require aggregation across multiple farms or contain a focus on culturally-relevant produce; seasonal menu planning; and strategies to address staff shortages (introduction of pre-sliced produce) or special events.
35. Vendor Consultation - Will your company be able to provide consultation for a minimum of 2 hours per month. Yes
36. Products delivered within 72 hours of harvest - Will you be able to deliver all products within 72 hours of harvest? Yes. Please note that some fruits do not benefit from immediate delivery (apples, apple pear, kiwi) - Old Grove is able to consult on these item-specific nuances and can provide any information requested by DUSD.
37. Diversified Production - Will all products on the item list be sourced from farms that grow no less than five crops per 500 acres? If not, please explain.
Old Grove is willing and able to limit DUSD's item list to farms that grow 5+ crops per 500 acres. However, some crops (certified organic apples) require a high amount of technical knowledge and expertise - small/medium-scale farmers/ranchers often specialize in multiple varieties of the same crop instead of growing widely, but remain committed to high biodiversity in their maintenance of hedgerows, pollinator habitats, strip cropping, and cover cropping.

38. Small and Mid-Scale Farms - Can you provide invoices demonstrating that you have supplied from a small to mid-scale farm in the past school year to a school district. If you select yes, please provide invoices with your proposal
- Yes
 - No
39. Delivery Locations - Will you be able to make deliveries to
- All of the sites listed in the table labeled “DUSD DELIVERY INFORMATION” on page 24 of the RFP
 - Only to 11627 Brookshire Avenue, Downey 90241
40. Local Farm Support - Do you source 100% from local farms (within 150 miles of your distribution hub)?
- Yes
 - No
41. Food Hub Support - Are you a Food Hub as described by the USDA Regional Food Hub Resource Guide “A regional food hub is a business or organization that actively manages the aggregation, distribution, and marketing of source-identified food products primarily from local and regional producers to strengthen their ability to satisfy wholesale, retail, and institutional demand.”
- Yes
 - No
42. Delivery Sites - You are able to deliver to:
- All Sites
 - ONLY able to delivery to the Central Warehouse at 11627 Brookshire Avenue, Downey 90241
43. Public Records Act - Are you providing a redacted copy of your proposal to limit access via the Public Records Act described herein? (Unscored)
- Yes
 - NO

In accordance with the contract documents, the undersigned propose to supply all of the product and perform all work specified in the contract documents in accordance with the proposal.

Name of Bidder (Person, Firm, or Corporation): Old Grove Orange Inc

Signature of Bidder’s Authorized Representative: 

Date of Signing: 8/4/24

Print Name & Title of Authorized Representative: Anna Nakamura Knight

Phone Number: 909-583-5762

Email: anna.knight@oldgroveorange.com

Old Grove Orange | Traceability

Traceability - What systems and processes do you have in place for tracking and labeling locally grown produce? Please describe current reporting/tracking mechanisms below.

A typical mainline produce vendor for a district sources from a wholesale produce market or packer/shipper, and the procured brand may change from day to day depending on such factors as cost or availability or quality, and the actual source farm name is obscured by the brand. Old Grove Orange Inc (OGO), however, is both a farm and a local food hub which picks, packs, and/or distributes from other local farms.

Three key factors make source transparency easily achievable for Old Grove:

1. Old Grove generally sources each produce type from a single or small number of farms (i.e. all of Old Grove's apples come from a single orchard);
2. When Old Grove does source a product type from multiple farms, it typically picks the entire orchard, grove, or field before moving to its next farmer;
3. Old Grove picks to order, and doesn't hold inventory for more than a couple days.

Therefore, when Old Grove makes an invoice in which source identification is necessary, it accesses its harvest record (a daily report of produce picked and packed including farm name) and its load sheet (the record by day of incoming produce already packed) to populate the sourcing content for said invoice

More specifically, OGO has three sources of produce:

- Farmers that do their own packing and labeling (including OGO's own farm) - traceable down to the farm level using the load sheet and harvest record.
- Farmers that use Old Grove's shared pick/pack crew - traceable down to the farm level using the load sheet and harvest record.
- Farmers that a picking contractor picks (a function of the farmer's preference) and Old Grove packs - traceable down to the farm level using the load sheet and harvest record, supplemented with source information from the picking contractor.

Old Grove Orange

PO Box 534
Mentone, CA 92359
+19098949240
accounting@oldgroveorange.com



INVOICE

BILL TO	SHIP TO	SHIP DATE	06/05/2024	INVOICE	15960
[REDACTED]	[REDACTED]			DATE	06/02/2024
[REDACTED]	[REDACTED]			TERMS	Net 30
[REDACTED]	[REDACTED]				
Oakland, CA 94612	Riverside, CA 92504				

P.O. NUMBER PO54062 **CONTACT** [REDACTED]

QTY	ACTIVITY	DESCRIPTION	RATE	AMOUNT
400	Produce Box	LFPA Mixed Produce Box, Fruit/Veggie Cost	27.50	11,000.00
400	Produce Box Aggregation	LFPA Mixed Produce Box - Aggregation/Delivery Cost	8.50	3,400.00
1	Beets - Red	Raul and Family Farms Red beet bunch, 0.75lb	0.00	0.00
1	Spring Onion	Raul and Family Farms Spring Maui Onion Bunch, 1lb	0.00	0.00
1	Apple - Pink Lady	Cuyama Orchards Organic Pink Lady apples, 3lb	0.00	0.00
1	Cucumber	County Line Harvest Organic Serpent Cucumber, 1lb	0.00	0.00
1	Squash	County Line Harvest Organic Mixed Squash, 1lb	0.00	0.00
1	Watermelon - Each	County Line Harvest Organic YELLOW watermelon, 1.5lb	0.00	0.00
1	Cabbage	PS Farms Korean Napa Cabbage, 1.5lb	0.00	0.00
1	Spring Onion	PS Farms Korean Onion, 0.5lb	0.00	0.00
2	Corn	Temalpakh Farms Organic Sweet Corn, 0.5lb	0.00	0.00
1	Strawberry - 8lb flat	Jose Magallon Strawberry, 1lb	0.00	0.00

Raul and Family Farms \$3960.00	SUBTOTAL	14,400.00
Cuyama Orchards \$1640.33	TAX	0.00
County Line Harvest \$3092.00	TOTAL	14,400.00
PS Farms \$1500.00		
Temalpakh Farms \$768.00		
TOTAL SPEND: \$10,960.33		
PER BOX \$27.40		

FARM FIELD TRIP

ADMINISTRATION



After two decades of bringing our farm to your schools, we're ready to bring your schools to our farm! The Old Grove Farm Field Trip is a unique, experience-based AgEd learning opportunity designed for 1st-5th graders. The activities on our 90-minute tour will vary based on the season, but will typically include...

- **Animal Interaction** - Animals are an important part of a healthy, regenerative food system. Your students will meet our chickens, sheep, and livestock guardian dogs and find out why they're a farmer's best friends.
- **Discovery Garden** - Explore different plant families and see what your favorite fruits and veggies look like in the field - your students will have an opportunity to pick-their-own/taste-their-own produce!
- **Nature's Wonder** - Your students will join us Creekside to learn about the way Old Grove serves as a wildlife corridor, and how farmers work WITH nature.

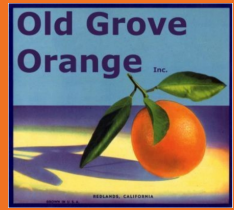
Here's what you need to know...

- **Students** - We can accommodate up to 150 students/day! One group of 75 on the farm from 9:00-10:30 AM, and one group of 75 on the farm from 11:30-13:00.
- **Snack** - Old Grove offers an optional snack to add on to your trip (+20 minutes), let us know in your booking if your school(s) would like to select this option!
- **Chaperones** - The farm is a magical place...but please, no more than 10 parent chaperones per group (excluding teachers and paraprofessionals)
- **Price** - \$15/student, one "free" teacher/aide/parent for every 15 students

AM TOUR	
9:00AM - 9:10AM	Arrival, Bathrooms
9:10AM - 10:30AM	Farm Tour
10:30AM - 10:40AM	Closing
10:40AM - 11:00AM	Snack (optional), Bathrooms
11:00AM	Depart

PM TOUR	
11:30AM - 11:40AM	Arrival, Bathrooms
11:40AM - 1:00PM	Farm Tour
1:00PM - 1:10PM	Closing
1:10PM - 1:30PM	Snack (optional), Bathrooms
1:30PM	Depart

MINI FARMERS MARKET



WHAT IS IT?

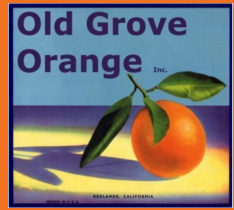
Old Grove Orange offers its Farm to School customers a unique way to educate students grades TK through 5th about the nutritional importance of fruits and vegetables by bringing a Mini Farmers Market right to your school!

HOW DOES IT WORK?

- Our farmer will visit your school for the whole school day! We arrive before school starts to set up our "Mini Farmers' Market" inside an empty classroom or library.
- The day is broken into sessions, with about 60-70 students per session (2 or 3 classes) until we finish with the whole school
- The farmer will introduce your kiddos to our farm and describe what a day in our life is like! They'll introduce 3 fruits and 3 vegetables available at the market that day, and describe each one's nutritional "superpower." Students will then shop the market for three superpowers of their choice!

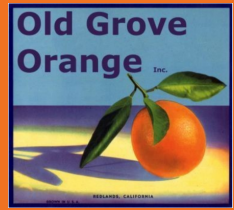


MINI FARMERS MARKET



- WHY DO IT?** Through the MFM, kids can learn about nutrition and...
- Who is growing their food
 - How their food is grown
 - Where they can find fruits and vegetables outside of school
 - How farmers' markets work
 - How to shop for nutritional value
- It is also a great way to let parents know that their school is supporting local farmers, and that the fruits and vegetables it's serving are top quality and super fresh!
- WHAT WE NEED FROM YOU?**
- A schedule that includes a 30-minute lunch for our farmer. Each session is approximately 15 minutes for TK- K and 25 minutes for 1st-5th. Each session is followed by a 5-10 minute passing period. Please see the sample schedule below.
 - A location for the market! An empty classroom or library works best - gardens/MPR are simply too distracting for young kiddos.
 - Two 2 x 6' tables and a cleared space so our farmer can set up when they arrive!
- PRICE** \$1800 per elementary school, +\$1 for each participant beyond 500, +\$100 for districts outside the Inland Empire. This program is for TK-5th graders only!

MINI FARMERS MARKET



Mini Farmers Market – Library

Teacher	Grade	Time
Teacher #1 Teacher #2	TK	8:00–8:15
Teacher #3 Teacher #4	K	8:20–8:35
Teacher #5 Teacher #6	1st	8:45–9:10
Teacher #7 Teacher #8	2nd	9:20–9:45
Teacher #9 Teacher #10	2nd	9:55–10:20
FARMER LUNCH	LUNCH	10:25–10:55
Teacher #11 Teacher #12	3rd	11:00–11:25
Teacher #13 Teacher #14	3rd	11:35–12:00
Teacher #15 Teacher #16	4th	12:10–12:35
Teacher #17 Teacher #18	4th	12:45–1:10
Teacher #19 Teacher #20	5th	1:15–1:40
Teacher #21	5th	1:50–2:15

RAUL & FAMILY FARMS

8855 Victoria Ave Riverside CA, 92504

INVOICE

May 22, 2024

(951)475-9190

Buenrostromariela.97@gmail.com

Please mail check to:

4121 Seymour street.

Riverside, CA 92505

Attention: Anna Knight
11500 King Street.
Redlands, CA 92374

Project Title: Raul & Family — Old grove food hub
Invoice: 36
Terms: 30 Days

Description	Quantity	Unit Price	Cost
Carrots	350	\$2.90	\$1,015.00
Cabbage	350	\$2.50	\$875.00
		Subtotal	\$1,890.00
			\$0.00
		Total	\$1,890.00

Thank you for ordering with Raul & Family Farms. If you have any questions, comments or concerns please reach out to Mariela Buenrostro at (951)475-9190.

REFERENCES - Attachment "5"

TO BE SUBMITTED WITH PROPOSAL

Please submit two (2) current school district References references from School Districts in Los Angeles County and surrounding areas for contracts you have completed in the last three years that are of similar scope and complexity. An unresponsive reference will **not** be considered a valid Reference. The Bidder is expected to exercise due diligence to ensure the References listed will be responsive to communications from the District.

Reference # 1

School District	San Jacinto Unified School District
Contact Person & Title	Tammy White, Director of Nutrition Services
Address	221 Bissel Place, San Jacinto, CA 92582
Telephone Number	951-654-9371 x3793
Required Number of Deliveries per Week	1-2/week, dependent on season


Reference #2

School District	Rialto Unified School District
Contact Person & Title	Fausat Rahman-Davies, Lead Child Nutrition Agent
Address	151 S. Cactus Avenue, Rialto 92376
Telephone Number	909-820-7761 x103
Required Number of Deliveries per Week	1/week

NON-COLLUSION DECLARATION - Attachment "6"
TO BE SUBMITTED WITH PROPOSAL

I, Anna Nakamura Knight, declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

<u>Old Grove Orange Inc</u>
Name of DISTRIBUTOR (Person, Firm, or Corporation)

Signature of DISTRIBUTOR's Authorized Representative
<u>Anna Nakamura Knight, Farmer/Partner</u>
Print Name & Title of Authorized Representative
<u>8/4/24</u>
Date of Signing

BIDDER'S STATEMENT REGARDING INSURANCE COVERAGE - Attachment "7"

TO BE SUBMITTED WITH PROPOSAL

Bidder HEREBY CERTIFIES that the Bidder has reviewed and understands the insurance coverage requirements specified in the Request for Proposals. Should the Bidder be awarded the contract for the work, Bidder further certifies that the Bidder can meet the specified requirements for insurance, including insurance coverage of the subcontractors, and agrees to name the Downey Unified School District as Additional Insured for the work specified.

Old Grove Orange Inc

Name of Bidder (Person, Firm, or Corporation)



Signature of Bidder's Authorized Representative

Anna Nakamura Knight, Farmer/Partner

Name & Title of Authorized Representative

8/4/24

Date of Signing


WORKERS' COMPENSATION CERTIFICATE - Attachment "8"
TO BE SUBMITTED WITH PROPOSAL

Labor Code §3700 in relevant part provides:

“Every employer except the State shall secure the payment of compensation in one or more of the following ways:

- (a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance to the State.
- (b) By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his employees.”

I am aware of the provisions of §3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that Code, and I will comply with such provisions before commencing the performance of the work of this Contract and will require all Subcontractors to do the same.

Old Grove Orange Inc
Name of DISTRIBUTOR (Person, Firm, or Corporation)

Signature of DISTRIBUTOR's Authorized Representative
Anna Nakamura Knight, Farmer/Partner
Print Name & Title of Authorized Representative
8/4/24
Date of Signing

In accordance with Article 5 (commencing at §1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the awarding body prior to performing any w



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

02/23/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Gillespie Insurance Services 222 East Olive Ave, Suite 6 Redlands, CA 92373 License #: 0H45052	CONTACT NAME: Christina Corleone PHONE (A/C, No. Ext): (909)793-1846 E-MAIL ADDRESS: christina@giscovrage.com	FAX (A/C, No): (909)793-9586	
	INSURER(S) AFFORDING COVERAGE		NAIC #
INSURED Old Grove Orange, Inc. DBA Old Grove Orange P.O. Box 534 Mentone, CA 92359	INSURER A: Ohio Security Insurance Company		24082
	INSURER B: American Fire and Casualty Company		24066
	INSURER C: ZNAT Insurance Company		30120
	INSURER D:		
	INSURER E:		
	INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 00003061-452909

REVISION NUMBER: 13

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			FGS63814219	09/11/2023	09/11/2024	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000
							MED EXP (Any one person)	\$ 5,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			BAS63814219	09/11/2023	09/11/2024	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			ESA63814219	09/11/2023	09/11/2024	EACH OCCURRENCE	\$ 2,000,000
							AGGREGATE	\$ 2,000,000
								\$
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	C140319202	02/04/2024	02/04/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000
A	Farm Liability			FGS63814219	09/11/2023	09/11/2024	Each Occurrence	1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

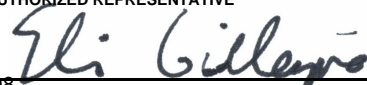
Location 1 - 2 acres - owned - citrus - owner occupied dwelling - 11464 King St Redlands, CA 92374

Location 2 - 12 acres on 2 parcels - leased - citrus, berries, vegetables - tenant occupied dwelling - 11500 King St Redlands, CA 92374

Location 3 - 4 acres - leased - vegetables - 1980 5th Ave Redlands, CA 92374

Location 4 - 67 acres on 5 parcels - owned - citrus, berries vegetables, flowers - 28992 San Timoteo Canyon Rd Redlands, CA 92373

CERTIFICATE HOLDER**CANCELLATION**

Proof of Insurance	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE  (CMC)

DRUG-FREE WORKPLACE CERTIFICATION - Attachment "9"
TO BE SUBMITTED WITH PROPOSAL

**CONTRACTOR'S CERTIFICATE
REGARDING DRUG-FREE WORKPLACE**

This Drug-Free Workplace Certification form is required from all successful Vendors pursuant to the requirements mandated by Government Code sections 8350 et. seq., the Drug-Free Workplace Act of 1990. The Drug-Free Workplace Act of 1990 requires that every person or organization awarded a contract or grant for the procurement of any property or service from any State agency must certify that it will provide a drug-free workplace by performing certain specified acts. In addition, the Act provides that each contract or grant awarded by a State agency may be subject to suspension of payments or termination of the contract or grant, and the CONTRACTOR or grantee may be subject to debarment from future contracting, if the contracting agency determines that specified acts have occurred.

Pursuant to Government Code section 8355, every person or organization awarded a contract or grant from a State agency shall certify that it will provide a drug-free workplace by doing all of the following:

- 1) Publishing a statement, notifying employees that the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited in the person's or organization's workplace, and specifying actions which will be taken against employees for violations of the prohibition;
- 2) Establishing a drug-free awareness program to inform employees about all of the following:
 - a) The dangers of drug abuse in the workplace;
 - b) The person's or organization's policy of maintaining a drug-free workplace;
 - c) The availability of drug counseling, rehabilitation and employee-assistance programs; and
 - d) The penalties that may be imposed upon employees for drug abuse violations;
- 3) Requiring that each employee engaged in the performance of the contract or grant be given a copy of the statement required by subdivision (a) and that, as a condition of employment on the contract or grant, the employee agrees to abide by the terms of the statement.

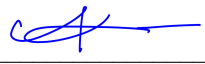
I, the undersigned, agree to fulfill the terms and requirements of Government Code section 8355 listed above and will (a) publish a statement notifying employees concerning the prohibition of controlled substance at the workplace, (b) establish a drug-free awareness program, and (c) require each employee engaged in the performance of the contract be given a copy of the statement required by section 8355(a) and require such employee agree to abide by the terms of that statement.

I also understand that if the DISTRICT determines that I have either (a) made a false certification herein, or (b) violated this certification by failing to carry out the requirements of section 8355, that the contract awarded herein is subject to termination, suspension of payments, or both. I further understand that, should I violate the terms of the Drug-Free Workplace Act of 1990, I may be subject to debarment in accordance with the requirements of sections 8350 et. seq.

I acknowledge that I am aware of the provisions of Government Code sections 8350 et. seq. and hereby certify that I will adhere to the requirements of the Drug-Free Workplace Act of 1990.

DATE: 8/4/24

Old Grove Orange Inc, Anna Nakamura Knight
CONTRACTOR

By: 
Signature

EQUAL OPPORTUNITY EMPLOYMENT - Attachment "10"
TO BE SUBMITTED WITH PROPOSAL

Federal affirmative action regulations mandate that Federal contractors include an Equal Opportunity (EO) clause in all contracts, subcontracts and purchase orders. The intent is to make the nondiscrimination and affirmative action provisions of Executive Order 11246, Section 503 of the Rehabilitation Act of 1973, the Vietnam Era Veterans' Readjustment Assistance Act, and the Jobs for Veterans Act flow down to all tiers of contractors

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability or veteran status.

CERTIFICATE

I/We hereby certify that the Old Grove Orange Inc

(Company)

is an equal opportunity employer as defined in the Equal Opportunity Act.

DATE: 8/4/24

Old Grove Orange Inc
CONTRACTOR

By:  _____

FINGERPRINT CLEARANCE CERTIFICATION - Attachment "11"
TO BE SUBMITTED WITH PROPOSAL

Bidder hereby certifies to the District's governing board, under perjury of law, that it has completed the background check requirements of California Education Code Section 45125.1 and that none of its employees that may come in contact with District students have been convicted of a violent felony listed in California Penal Code Section 667.5(c) or a serious felony listed in California Penal Code Section 1192.7(c).

Bidder Old Grove Orange Inc
(Type or Print Complete Legal Name of Company)

By  8/4/24
(Signature) (Date)

Name Anna Nakamura Knight
(Type or Print)

Title Farmer/Partner

CERTIFICATION AND DISCLOSURE STATEMENTS - Attachment "12" TO BE SUBMITTED WITH PROPOSAL

Following is an explanation of the submission requirements of the *Suspension and Debarment Certification Statement* and the *Certification Regarding Lobbying* by School Food Authorities (SFA) and Food Service Management/Consulting Companies.

Beginning with the 1998/99 school year, instructions to comply with procurement requirements by completion of these certifications will be included in the annual renewal of School Nutrition Programs.

The applicability of this information begins with the 1998/99 school year and is for SFAs that meet one of the following criteria:

- The SFA's estimated annual federal child nutrition reimbursement will exceed \$100,000
- The SFA's annual contract with a vendor exceeds \$100,000.
- The SFA utilizes a Food Service Management or Consulting Company and the annual contract exceeds \$100,000.

Suspension and Debarment Certification

This certification is required to be completed by the contractor each time an SFA renews or extends an existing contract that exceeds \$100,000. The certification is also required when an SFA puts out bids for goods and services

that will exceed \$100,000. In these instances, the SFA must obtain a completed *Suspension and Debarment Certification* from either the potential vendor or existing contractor before any transactions can occur between the sponsor and the vendor or contractor (7 CFR 3017.110). This certification is required as part of the original bid, contract renewal, or contract extension to assure the SFA that the vendor or any of its key employees have not been

proposed for debarment, debarred, or suspended by a Federal agency. While *this certification is required for all contracts in excess of \$100,000*, it is recommended that they be routinely requested under all procurements. The completed certification is to be attached to the signed contract and maintained on file by the SFA. **Do not submit the certification to the California Department of Education.**

Certification Regarding Lobbying

SFAs that receive in excess of \$100,000 in annual federal meal reimbursement **must** annually complete and **submit**

this certification statement to the California Department of Education (CDE), Child Nutrition and Food Distribution

Division (CNFFD). The statement is part of the annual renewal of the SFA's agreement with the California Department of Education, Child Nutrition and Food Distribution Division.

In addition, when SFAs put out bids for goods and services or renew/extend existing contracts that exceed the \$100,000 threshold, they are required to obtain a completed *Certification Regarding Lobbying* from either the potential vendors and/or existing contractors before any transactions can occur between the SFA and the vendor contractor (7 CFR 3018.110). This certification is required as part of the original bid, contract renewal, or contract extension and is not submitted to the CDE.

Also enclosed is the **Disclosure of Lobbying Activities** form. This is required to be completed if the potential or existing contractor, using other than federal funds, has paid or will pay for lobbying activities in connection with the school nutrition program agreement (Item 2 of the *Certification Regarding Lobbying* statement).

Applicable to Both Certification Statements

- Federal law prohibits SFAs from circumventing the \$100,000 threshold by entering into multiple contracts; each of which do not equal or exceed \$100,000, but the aggregate amount of all the contracts will equal or exceed \$100,000.
- Vendors must submit completed certifications to the SFA as part of the original bid, contract renewal, or contract extension. If completed certifications are not included, the original bid is considered nonresponsive, and the contract renewal or extension is incomplete. In order for the SFA to consider the original bid or renew/extend the original contract, the vendors must have submitted current certifications to the SFA.

SFAs with Food Service Management or Consulting Contracts

SFAs utilizing food service management or consulting companies **must** include both certification statements in all Requests for Proposals (RFP). SFAs must retain the certifications with its documentation of new contracts and contract amendments/renewals submitted to the CDE, CNFDD, for approval. The food service management or consulting company must annually sign and submit to the SFA both the ***Suspension and Debarment Certification*** and the ***Certification Regarding Lobbying***. If receiving more than \$100,000 in federal reimbursement, the SFA is required to sign and submit the ***Certification Regarding Lobbying*** to the CDE, CNFDD.

Summary

- ***Suspension and Debarment Certification***

1. The SFA must include this certification in all RFPs that result in an annual contract in excess of \$100,000.
2. A contractor is required to sign this certification when a contract or renewal contract with an SFA exceeds \$100,000 annually in federal funds.
3. The SFA retains certification signed by the contractor with executed contract and maintains it on file.

- ***Certification Regarding Lobbying***

1. SFAs receiving in excess of \$100,000 in annual federal reimbursement must sign and submit this certification during the annual renewal of the School Nutrition Programs participation.
2. SFAs must obtain this completed certification from any potential or existing contractor as part of any original contract or contract renewal/extension that exceeds the annual expenditure of \$100,000 in federal funds. **Retain** the certifications with bid documents.
3. The **Disclosure of Lobbying Activities** form may need to be completed if any payment has been made or will be made to any person or lobbying entity. (Item2 of ***Certification Regarding Lobbying***.)

If you have any questions, please contact Rae Vant, School Nutrition Programs Specialist, by phone at 916-445-6775 or 800-952-5609 or by e-mail at rvant@cde.ca.gov or Eric Burnette, School Nutrition Programs Specialist, by phone at 916-322-1641 or 800-952-5609 or by e-mail at eburnette@cde.ca.gov.

SUSPENSION AND DEBARMENT CERTIFICATION - Attachment "13"
TO BE SUBMITTED WITH PROPOSAL

INSTRUCTIONS: SFA to obtain from any potential vendor or existing contractor for all contracts in excess of \$100,000. This form is required each time a Proposal for goods/services over \$100,000 is solicited or when renewing/extending an existing contract exceeding \$100,000 per year (Includes Food Service Management and Food Service Consulting Contracts).

Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion Lower Tier Covered Transactions


This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510, Participants' responsibilities. The regulations were published as Part IV of the January 30, 1989, Federal Register (pages 4722 – 4733). Copies of the regulations may be obtained by contacting the Department of Agriculture agency with which this transaction originated.

**(BEFORE COMPLETING CERTIFICATION,
READ INSTRUCTIONS ON THE FOLLOWING PAGE)**

1. The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

<u>Downey Unified School District</u>	<u>NA</u>
Name of School Food Authority	Agreement Number

Potential Vendor or Existing Contractor (Lower Tier Participant):

<u>Old Grove Orange Inc, Anna Nakamura Knight</u>	<u>Farmer/Partner</u>
Printed Name	Title
	<u>8/4/24</u>
Signature	Date

**DO NOT SUBMIT THIS FORM RETAIN WITH THE APPLICABLE CONTRACT OR PROPOSAL
RESPONSES.
INSTRUCTIONS FOR CERTIFICATION**

1. By signing and submitting this form, the prospective lower tier participant (one whose contract for goods or services exceeds the Federal procurement small purchase threshold fixed at \$100,000) is providing the certification set out on the reverse side in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms “covered transaction,” “debarred,” “suspended,” “ineligible,” “lower tier covered transaction,” “participant,” “person,” “primary covered transaction,” “principal,” “proposal,” and “voluntarily excluded,” as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion – Lower Tier Covered Transactions,” without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible, or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible, or voluntarily excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

CERTIFICATION REGARDING LOBBYING - Attachment "14"
 TO BE SUBMITTED WITH PROPOSAL

INSTRUCTIONS: To be completed and submitted ANNUALLY by any child nutrition entity receiving Federal reimbursement in excess of \$100,000 per year and potential or existing contractors/vendors as part of an original bid, contract renewal or extension when the contract exceeds \$100,000.

**Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts
 Exceeding \$100,000 in Federal Funds**

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all sub recipients shall certify and disclose accordingly.

Name of School Food Authority Receiving Child Nutrition Reimbursement in Excess of \$100,000:	Agreement Number:	
Address of School Food Authority:		
Printed Name and Title of Submitting Official:	Signature:	Date:

OR

Name of Food Service Management or Food Service Consulting Company: Old Grove Orange Inc		
Printed Name and Title: Anna Nakamura Knight, Farmer/Partner	Signature:	Date: 8/4/24
Name of School Food Authority: Downey Unified School District	Agreement Number:	


**California Department of Education School Nutrition Programs Unit
 Child Nutrition and Food Distribution Division April 1998 Approved by OMB 0348-0046**

DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352 (See reverse for public burden disclosure)

1. Type of Federal Action: a. Contract b. Grant c. Cooperative Agreement d. Loan e. Loan Guarantee f. Loan Insurance	2. Status of Federal Action: a. Bid/offer/application b. Initial award c. Post-award	3. Report Type: a. Initial filing b. Material change FOR MATERIAL CHANGE ONLY: Year: _____ Quarter: ____
4. Name and Address of Reporting Entity: Old Grove Orange Inc Prime Subawardee Tier _____, if known Congressional District, if known:	5. If Reporting Entity in No. 4 is Subawardee, Enter Name and Address of Prime: Congressional District, if known:	
6. Federal Department/Agency:	7. Federal Program Name/Description: CFDA Number, if applicable:	
8. Federal Action Number, if known:	9. Award Amount, if known: \$	

<p>10. a. Name and Address of Lobbying Entity (if individual, last name, first name, MI):</p>	<p>10. b. Individuals Performing Services (including address if different from No. 10a) (last name, first name, MI):</p>
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<p>11. Information requested through this form is authorized by Title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be reported to the Congress semi-annually and will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.</p>	<p>Signature: </p> <p>Print Name: <u>Anna Nakamura Knight</u></p> <p>Title: <u>Farmer/Partner</u></p> <p>Telephone No: (<u>909</u>) <u>583-5762</u> Date: <u>8/4/24</u></p>
<p>Federal Use Only:</p>	<p>Authorized for local reproduction Standard Form - LLL</p>

INSTRUCTIONS FOR COMPLETION OF SF LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Use the SF-LLL-A Continuation Sheet for additional information if the space on the form is inadequate. Complete all sections that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.

2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a follow-up report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, state, and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants, and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, state, and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in No. 4 or 5.
10. (a) Enter the full name, address, city, state, and zip code of the lobbying entity engaged by the reporting entity identified in No. 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from No. 10(a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instruction, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, D.C. 20503.

**IRAN CONTRACTING ACT OF 2010 COMPLIANCE AFFIDAVIT - Attachment
 "15"**

TO BE SUBMITTED WITH PROPOSAL

**IRAN CONTRACTING ACT
 CERTIFICATION OF ELIGIBILITY TO PROPOSAL FOR CONTRACTS OF \$ 1 MILLION OR MORE
 (Public Contract Code sections 2202-2208)**

Pursuant to Public Contract Code 2204. (a) A public entity shall require a person that submits a proposal or proposal to, or otherwise proposes to enter into or renew a contract with, a public entity with respect to a contract for goods or services of one million dollars (\$1,000,000) or more to certify, at the time the proposal is submitted or the contract is renewed, that the person is not identified on a list created pursuant to subdivision (b) of Section 2203 as a person engaging in investment activities in Iran described in subdivision (a) of Section 2202.5, or as a person described in subdivision (b) of Section 2202.5, as applicable. A state agency shall submit the certification information to the Department of General Services.

To comply with this requirement, please insert your vendor or financial institution name and Federal ID Number (if available) and complete **one** of the options below. Please note: California law establishes penalties for providing false certifications, including civil penalties equal to the greater of \$250,000 or twice the amount of the contract for which the false certification was made; contract termination; and three-year ineligibility to proposal on contracts. (Public Contract Code section 2205.)

OPTION #1 - CERTIFICATION

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor/financial institution identified below, and the vendor/financial institution identified below is **not** on the current list of persons engaged in investment activities in Iran created by DGS and is not a financial institution extending twenty million dollars (\$20,000,000) or more in credit to another person/vendor, for 45 days or more, if that other person/vendor will use the credit to provide goods or services in the energy sector in Iran and is identified on the current list of persons engaged in investment activities in Iran created by DGS.

<i>Vendor Name/Financial Institution (Printed)</i> Old Grove Orange Inc	<i>Federal ID Number (or n/a)</i> 90-0632911
<i>By (Authorized Signature)</i> 	
<i>Printed Name and Title of Person Signing</i> Anna Nakamura Knight	
<i>Date Executed</i> 8/4/24	<i>Executed in</i> Redlands, CA

OPTION #2 – EXEMPTION

Pursuant to Public Contract Code sections 2203(c) and (d), a public entity may permit a vendor/financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to proposal on, submit a proposal for, or enters into or renews, a contract for goods and services.

If you have obtained an exemption from the certification requirement under the Iran Contracting Act, please fill out the information below, and attach documentation demonstrating the exemption approval.

<i>Vendor Name/Financial Institution (Printed)</i>	<i>Federal ID Number (or n/a)</i>
<i>By (Authorized Signature)</i>	
<i>Printed Name and Title of Person Signing</i>	<i>Date Executed</i>

OPTION #2: EXEMPTION

Pursuant to PCC § 2203(c) and (d), a public entity may permit a Bidder or financial institution engaged in investment activities in Iran, on a case-by-case basis, to be eligible for, or to bid on, submit a proposal for, or enter into, or renew, a contract for goods and services. If the Bidder or financial institution identified below has obtained an exemption from the certification requirement under the Iran Contracting Act of 2010, the Bidder or financial institution shall complete and sign below and attach documentation demonstrating the exemption approval.

Vendor Name/Financial Institution (printed)	BTRC (or n/a)	
By (Authorized Signature)		
Print Name and Title of Person Signing		
Date Executed	City Approval (Signature)	(Print Name)

**CONTRACTOR'S CERTIFICATE REGARDING
ALCOHOLIC BEVERAGE AND TOBACCO-FREE CAMPUS POLICY - Attachment
"16"**
TO BE SUBMITTED WITH PROPOSAL

The CONTRACTOR agrees that it will abide by and implement the DISTRICT's Alcoholic Beverage and Tobacco-Free Campus Policy, prohibiting the use of alcoholic beverages and tobacco products, at any time, on DISTRICT-owned or leased buildings, on DISTRICT property and in DISTRICT vehicles. The CONTRACTOR shall procure signs stating "ALCOHOLIC BEVERAGE AND TOBACCO USE IS PROHIBITED" and shall ensure that these signs are prominently displayed in all entrances to school property at all time

DATE: 8/4/24

Old Grove Orange Inc
CONTRACTOR

By: Anna Nakamura Knight, Farmer/Partner Signature 

CLEAN AIR AND WATER CERTIFICATION - Attachment "17"
TO BE SUBMITTED WITH PROPOSAL

Applicable if the contract exceeds \$100,000 or the Contracting Officer has determined that the orders under an indefinite quantity contract in any one year will exceed \$100,000 or a facility to be used has been the subject of a conviction under the Clean Air Act (41 U.S.C. 1857c-8(c)(1) or the Federal Water Pollution Control Act 33 1319(d) and is listed by EPA or the contract is not otherwise exempt.

Old Grove Orange Inc

Name of Vendor Company

THE VENDOR AGREES AS FOLLOWS:

- A. To comply with all the requirements of Section 114 of the Clean Air Act, as amended (41 U.S.C. 1857, et seq., as amended by Public Law 91-604) and Section 308 of the Federal Water Pollution Control Act (33 U.S.C. 1251, et seq., as amended by Public Law 92-500), respectively, relating to inspection, monitoring, entry, reports and information as well as other requirements specified in Section 114 and Section 308 of the Air Act and the Water Act, respectively, and all regulations and guidelines issued there under before the award of this contract.
- B. That no portion of the work required by this prime contract will be performed in a facility listed on the Environmental Protection Agency List of Violating Facilities on the date when this contract was awarded unless and until the EPA eliminates the name of such facility or facilities from such listing.
- C. To use his/her best efforts to comply with clean air standards and clean water standards at the facilities in which the contract is being performed.
- D. To insert the substance of the provisions of this clause in any nonexempt subcontract, including this paragraph.

THE TERMS IN THIS CLAUSE HAVE THE FOLLOWING MEANINGS:

- A. The term "Air Act" means the Clean Air Act, as amended (41 U.S.C. 1957 et seq., as amended by Public Law 91-604).
- B. The term "Water Act" means Federal Water Pollution Control Act, as amended (33 U.S.C. 1251 et seq., as amended by Public Law 92-500).
- C. The term "Clean Air Standards" means any enforceable rules, regulations, guidelines, standards, limitations, orders, controls, prohibitions, or other requirements which are contained in, issued under, or otherwise adopted pursuant to the Air Act or Executive Order 11738, an applicable implementation plan as described in section 110(d) of the Clean Air Act (42 U.S.C. 1957c-5(d)), an approved implementation procedure or plan under Section 111(c) or Section 111(d), respectively, of the Air Act (42 U.S.C. 1857c-6(c) or (d)), or approved implementation procedure under Section 112(d) of the Air Act (42 U.S.C. 1857c-7(d)).
- D. The term "Clean Air Standards" means any enforceable limitation, control, condition, prohibition, standard, or other requirement which is promulgated pursuant to the Water Act or contained in a permit issued to a discharger by the Environmental Protection Agency or by a State under an approved program, as authorized by Section 402 of the Water Act (33 U.S.C. 1342) or by local government to ensure compliance with pretreatment regulations as required by Section 307 of the Water Act (33 U.S.C. 1317).
- E. The term "Compliance" means compliance with clean air or water standards. Compliance shall also mean compliance with a schedule or plan ordered or approved by a court of competent jurisdiction, the Environmental Protection Agency or an Air or Water Pollution Control Agency in accordance with the requirements of the Air Act or Water Act and regulations issued pursuant thereto.
- F. The term "facility" means any building, plant, installation, structure, mine, vessel, or other floating craft, location or sites of operations, owned, leased or supervised by the Food Service Management Company.



Authorized Representative

Anna Nakamura Knight

Farmer/Partner

Title

8/4/24

Date

BUY AMERICAN CERTIFICATION FORM - Attachment "18"

TO BE SUBMITTED WITH PROPOSAL

Downey Unified School District is to purchase, to the maximum extent practicable, domestic commodity or product. Section 12(n) of the National School Lunch Act defines "domestic commodity or product" as an agricultural commodity that is produced in the United States and a food product that is processed in the United States using substantial agricultural commodities that are produced in the United States. "Substantial" means that over 51% of the final processed product consists of agricultural commodities that were grown domestically.

Downey Unified School District must be notified in writing at least 10 days prior to delivering a nondomestic agricultural commodity or product and request prior approval. The written notification must list alternative domestic substitutes for the SFA to consider and provide an explanation for the following:

- a) Why the domestic product is not produced or manufactured in sufficient and reasonably available quantities of a satisfactory quantity; and/or
- b) Why competitive bids reveal the cost of the domestic agricultural product is more than 25% higher than the bid or price than the non-domestic agricultural product.

I/we Anna Nakamura Knight of Old Grove Orange Inc, certify that only domestic commodity or food/beverage products will be supplied to Downey Unified School District unless otherwise mutually agreed upon and pre-approved by Downey Unified School District .



8/4/24

Signature

Date

If the District has agreed to purchase a non-domestic food or beverage item, justification documentation will be kept on file by the District.

Downey Unified School District will monitor the contract to ensure that the correct domestic food components contracted for are delivered as required by 2 CFR, Section 200.318(b) unless otherwise agreed upon between Downey Unified School District and the vendor and documented.

ITEM LIST – Attachment “19”
TO BE SUBMITTED WITH PROPOSAL

This attachment is provided as a separate spreadsheet. Please [click here](#) to get to the item list spreadsheet. Please note, pricing must be submitted in Excel or Google Sheet format. The Item list will be protected to avoid accidental edits. To enter your data and pricing, please follow the following steps.

1. Click “File” in the top left corner.
2. Choose “Download”.
3. Add your company name to the file name.
4. Enter your data into your downloaded document and submit this with your proposal.
 - a. Note there is a separate tab for each month for seasonal fixed price items. Enter a fixed price per month. For example, you may sell Fuji Apples for \$60/case in January and \$30/case in September. You may enter these prices in their respective month’s tabs.
 - b. Bidders may enter suggested, similar products on additional lines.

Bidders are not required to bid on all items. The District may award to multiple bidders. Please enter “NO BID” for items you are not bidding on.

REDACTED SUBMITTAL REQUEST FOR CALIFORNIA PUBLIC RECORDS ACT (PRA)

- Attachment "20"

TO BE SUBMITTED WITH PROPOSAL

The Downey Unified School District (DUSD) receives requests to obtain documents, under the California Public Records Act (California Government Code Sections 6250 to 6276.48), for bids/proposals in response to Invitation for Bids (IFB) and Request for Proposals (RFP).

Under the Public Records Act, all writings (which includes any means of recording) containing information relating to the conduct of the public's business prepared, owned, used, or retained by the District, must be made available to any person who requests such records – unless the records are exempt from disclosure by express provision of law.

As a courtesy to our vendor partners, we are providing Bidders/proposers the opportunity to assert any privilege for "trade secrets" (and any asserted additional exemptions or privileges that you feel apply) in advance of any formal Public Records Act request.¹

If we decline to disclose the portion of your bid based on your representations concerning trade secrets and the requester files a lawsuit against the District, we will submit the lawsuit to you to defend.

Providing a redacted copy of your proposal is optional. If you do wish to provide a redacted copy of your proposal, however, the redacted copy and the attached indemnification/certification form must be included at the time of submission of your proposal. Please note that if you do not provide a redacted copy of your proposal, the District may release the original proposal, as is, to requesters who seek those documents in the future.

Please indicate on the attached indemnification/certification form whether you do or do not wish to provide a redacted proposal to the District. If you do wish to provide a redacted proposal, please complete and sign the indemnification form, and attach that form along with your redacted copy at the time of submission.

¹ The California Civil Code defines "trade secret" as follows:

§ 3426.1. Definitions

"Trade secret" means information, including a formula, pattern, compilation, program, device, method, technique, or process, that:

- (1) Derives independent economic value, actual or potential, from not being generally known to the public or to persons who can obtain economic value from its disclosure or use; and
- (2) Is the subject of efforts that are reasonable under the circumstances to maintain its secrecy.

CERTIFICATION/INDEMNIFICATION

No, I am not providing a redacted proposal to the District.

BY:

(Vendor Name)

(Signature)

(Type or Print Name)

(Title)

(Date)

Yes, I am providing a redacted proposal to the District. I will complete and sign the below indemnification.

_____ (**Vendor Name**) agrees to the statements outlined in this Exhibit and by signing below hereby certifies that the document marked “Redacted Proposal” attached hereto is a true and correct identical copy of the proposal submitted by _____ (**Vendor Name**) in response to the Los Angeles Unified School District’s **RFP#24/25-06 - Fresh Produce**.

By signing below, _____ (**Vendor Name**) agrees to indemnify, defend and hold the District, the members of the District’s Board of Education, and District administrators, employees, agents, attorneys, and contractors (Indemnitees) harmless, against all liability, loss, damage and expense (including reasonable attorneys’ fees) resulting from or arising out of the District’s withholding disclosure under the California Public Records Act of that portion of _____ (**Vendor Name**) response to the District’s **RFP#24/25-06 - Fresh Produce** that is redacted.

BY:

(Vendor Name)

(Signature)

(Type or Print Name)

(Title)

(Date)

SUPPLIER LIST - Attachment "21"
TO BE SUBMITTED WITH PROPOSAL

This attachment is provided as a separate spreadsheet. Please [click here](#) to get to the Supplier List. The document will be protected to avoid accidental edits. To enter your data and pricing, please follow the following steps.

1. Click "File" in the top left corner.
2. Choose "Download".
3. Add your company name to the file name.
4. Enter your data into your downloaded document and submit this with your proposal.

PURCHASE AGREEMENT - Attachment "22"

Downey Unified School District

Fresh Produce RFP#24/25-06

This Purchase Agreement ("Agreement") is made and entered into as of _____
, 2024 by and between the Downey Unified School District, ("District") and _____

("Vendor"), (individually each a "Party" and together, "Parties").

NOW, THEREFORE, the Parties agree as follows:

1. **Products.** Vendor shall furnish and deliver materials, or supplies ("Products") to the site(s) (each a "Site") as further identified in Exhibit "A" attached hereto and incorporated herein by this reference in the quantities designated in the bid or purchase order in accordance with the Bid Form, Declaration, and Certification forms, specifications, and any samples furnished by the Vendor and accepted by the District.
2. **Purchase Order.** Items will be purchased on an as-needed basis for specific quantities on a purchase order at any time during the Term (as defined below). The District reserves the right to add related items to or delete items from the items at any time during the Term. (Any items that may need to be added to this Agreement shall exhibit same mark-up percentage as all other existing/awarded Products. The Vendor, upon request, will provide evidence and documentation of cost (at invoice price).
3. **Term.** Vendor shall commence providing Products under this Agreement on August 1, 2024 through July 31, 2025 ("Term"), unless this Agreement is terminated and/or otherwise cancelled prior to that time.

If mutually agreeable, the District reserves the right to renew the Agreement for up to two (2) additional years, in one (1) year increments, for a total contract period not to exceed three (3) consecutive years total. This renewal is contingent upon competitive pricing and upon all terms and conditions of the original Agreement having been met to the satisfaction of the District. Such renewal will be made by notifying the Vendor, in writing, thirty (30) days prior to the expiration of the Agreement.

4. **Submittal of Documents.** Vendor shall not commence providing the Products under this Agreement until the Vendor has submitted and the District has approved the certificate(s) and the endorsement(s) of insurance required as indicated below:

_____	Signed Agreement
_____	Workers' Compensation Certification
_____	Fingerprinting/Criminal Background Investigation Certification
_____	Insurance Certificates and Endorsements
_____	W-9 Form

Compensation. District agrees to pay Vendor according to the prices in Vendor's Bid Form and Proposal for the Products satisfactorily furnished and delivered pursuant to this Agreement, as such prices are shown on Exhibit "A". Vendor agrees that all costs for delivery, drayage, freight, or the packing of said articles are to be borne by the Vendor.

5. Compensation. District agrees to pay Vendor according to the prices in Vendor's Bid Form and Proposal for the Products satisfactorily furnished and delivered pursuant to this Agreement, as such prices are shown on Exhibit "A". Vendor agrees that all costs for delivery, drayage, freight, or the packing of said articles are to be borne by the Vendor.
6. Vendor. The District shall not be responsible for any taxes or surcharges with the exception of sales tax or use taxes where applicable.
 - 6.1. Accounting. Invoices shall be furnished with each delivery and include delivery site, product name, quantity, unit size, and unit price. One (1) copy is to be kept by the Vendor.
 - The original invoice must be signed by the individual checking the dropped merchandise the following morning. An invoice signed by the District's representative or designee is required for the invoice to be processed for payment.
 - Statements for all goods purchased within a calendar month shall be on an individual Site basis.
 - Statements shall be submitted no later than the fifth day following the close of each calendar month.
 - 6.2. Payment. Invoices for purchases at the delivered price are not due and payable until delivery of Product and do not constitute an obligation by the District until the month following the month for which charges accrue. The District shall make every reasonable effort to pay invoices as promptly as regular District fiscal procedures permit. Payment is due thirty (30) days from the date the Product is received and accepted by the District, or thirty (30) days from the date a correct invoice is received by the District office, whichever is later. Vendor will inform the District of any special discounts for payment received with a ten (10) day period.
 - 6.3. Invoices are checked regularly. Any discrepancies in pricing will require a credit for the price discrepancy and the pricing to be corrected, to avoid future errors. Continued negligence in invoicing will result in a \$50.00 fine for each item, in addition to a credit for the price discrepancy of the Products purchased. Ongoing, improper billing may result in termination of the Agreement. Ongoing, unapproved substitution, without cause by manufacturer or nature, is also reason for termination of the Agreement.
7. Additional Items. During the Term of this Agreement, as the need for other products arises or new products are developed, the District reserves the right to add items to this Agreement. The price of such items shall be negotiated between the District and the Vendor using a similar mark-up percentage as all other existing/awarded products on the price request and shall be subject to the terms and conditions of this Agreement.
8. Independent Contractor. Vendor, in the performance of this Agreement, shall be and act as an independent contractor. Vendor understands and agrees that it and all of its employees shall not be considered officers, employees, agents, partner, or joint venture of the District, and are not entitled to benefits of any kind or nature normally provided employees of the District and/or to which District's employees are normally entitled, including, but not limited to, State Unemployment Compensation or Worker's Compensation. Vendor shall assume full

responsibility for payment of all federal, state and local taxes or contributions, including unemployment insurance, social security and income taxes with respect to Vendor's employees. In the performance of this Agreement as herein contemplated, Vendor is an independent contractor or business entity that is: (i) free from the control and direction of the District in connection with the performance of the service, (ii) performing service that is outside the usual course of the District's business, and (iii) customarily engaged in an independently established trade, occupation, or business of the same nature as that involved in the service performed, District being interested only in the results obtained.

9. Performance of Agreement.

- 9.1. **Standard of Care.** Vendor represents that Vendor has the qualifications and ability to furnish and deliver the Products as specified, without the advice, control or supervision of District in accordance with generally and currently accepted principles and practices of its profession for services to California school districts. The District shall hold the Vendor responsible for any damage which may be sustained because of failure or neglect of the Vendor to comply with the terms or conditions listed herein with the terms of the Agreement. The District may upon twenty-four (24) hour written notice to the Vendor, cancel the Agreement in its entirety or cancel or rescind on all or any portion of any Agreement resulting from unsatisfactory Products or service or any reason determined to be detrimental to the health and welfare of students and school personnel and to hold the Vendor in default. Failure to furnish all items per the Agreement, in a timely manner, as specified, shall constitute unsatisfactory service.
- 9.2. **Sanitation.** All Products shall be produced and handled in accordance with the best sanitary practices. Vendor's employees, equipment, and manufacturing plant shall meet state and county health department requirements to assure clean, sound, and sanitary Products. All products must conform to the provisions set forth in Federal, State, County and City laws for protection, handling, processing and labeling. Plant manufacturing must meet State and County Health requirements. Attach copies of current health, safety, and/or sanitation certificates/licenses that your company maintains.
- 9.3. **Delivery Time.** Vendor shall make deliveries, as requested by the District. Due to the restrictions of available storage space and the regulations of the National School Lunch Program, it is of utmost importance that all items ordered are delivered on the date delivery as requested. All refrigerated products are to be delivered in a refrigerated truck at 33 to 40 degrees Fahrenheit, or below 32 degrees Fahrenheit for frozen foods. If the Vendor is unable to provide the items on the date specified for delivery, it is the Vendor's responsibility to notify the District immediately by calling the District. Prompt service on all emergency orders will be required. No fuel surcharges will be levied during the term of this contract. There shall be no delivery minimum in dollar volume, unit, or case counts on all orders placed and delivered to the District. Deliveries are not to be subcontracted out.
- 9.4. **Inspection of Products Furnished.** Drivers must place items in the appropriate storage areas in school kitchens (refrigerators, freezers, etc.). All Products furnished shall be subject to inspection and rejection by the District for spoilage, defects, or non-compliance with the specifications. Defective items shall be made good by the Vendor, and unsuitable items may be rejected, notwithstanding that such defective items may have been previously overlooked by the District and accepted. If a Product

is rejected at time of delivery, a credit is to be issued for the Product or Vendor shall immediately remedy such defect in a manner satisfactory to District. Several notices of Products failing to meet specifications may result in termination of the Agreement. Products delivered during the period covered by this Agreement shall be of the quality or grade specified or better, unless prior approval has been received to deliver alternate products of lesser quality or grade from the Food Services Director. No product will be represented as being in conformance with the specification when such is not the case.

- 9.5. Right to Inspect Vendor Facilities. The District reserves the right to inspect the Vendor's facilities during the Term of the Agreement, and if representatives of the District determine after such inspection that Vendor is not capable of performance satisfactory to the District, the Agreement may be terminated by the District.
- 9.6. Safety and Security. It shall be the responsibility of Vendor to ascertain from, and comply with, the District's rules and regulations pertaining to safety, security, and driving on school grounds, particularly when students are present.
- 9.7. Force Majeure. The performance of this Agreement by either Party shall be subject to force majeure, including but not limited to acts of God, fire, flood, natural disaster, war or threat of war, acts or threats of terrorism, civil disorder, unauthorized strikes, governmental regulation or advisory, recognized health threats as determined by the World Health Organization, the Centers for Disease Control, or local government authority or health agencies (including but not limited to the health threats of COVID-19, H1N1, or similar infectious diseases), curtailment of transportation facilities, or other similar occurrence beyond the control of the Parties, where any of those factors, circumstances, situations, or conditions or similar ones make it illegal, impossible, inadvisable, or commercially impracticable to perform under the terms of this Agreement. The Agreement may be cancelled by either party, without liability, damages, fees, or penalty, for any one or more of the above reasons, by written notice to the other Party.

Neither Party shall be responsible for delays or failures in performance resulting from acts beyond the control of the offending Party. Such acts shall include acts for God, fire, flood, earthquake, other natural disaster, strike, lockout, riot, freight embargo, governmental statutes or regulations superimposed after the fact.

10. Ordering. Orders will be placed only via channels approved by the District's Director of Purchasing & Warehouse. Orders should not be accepted for items that are not on the price request or unauthorized substitutions. If such unauthorized items are ordered and delivered it will be at the discretion of District's Business Services Department personnel whether payment will be made to the Vendor for such items.
11. Returns. Vendor shall issue credit to the District for all Products returned, including damaged or decaying Products.
12. Non-Conformance to Specifications. If any Product fails to meet specifications, the District may require, within a reasonable time as determined by the District, cash restitution or in-kind replacement, at the District's discretion for the entire lot that failed.
13. Warranty/Quality. The District reserves the right to refuse complete shipments if there is any evidence of damaged or thawed products. Evidence of thawing include and not limited to

cases that are not firm, soft or spongy to the touch, water stained, crushed and cases that stick together as a result of freezing. Damaged containers will not be accepted. Credit will be required on damaged or unacceptable Products. A legible delivery discrepancy receipt shall be left at the site in the case of a return or shortage. Credit shall be issued in a timely manner.

- 13.1. All Products received under this Agreement shall be processed according to the health and sanitation standards for plant facilities and food processing established by the locality or state in which Vendor's plant is located or by the applicable federal standards, whichever is higher.
 - 13.2. Vendor shall provide products from manufacturers with a Hazard Analysis Critical Control Point (HACCP) system in place. Additionally, Vendor shall ensure that all products received under this contract shall be prepared, handled and are stored in accordance with the health and sanitation standards for the County of Los Angeles or local city/county agency in which product was produced, State of California, and/or Federal Government, whichever is higher.
 - 13.3. Vendor shall follow appropriate procedures for First in First out (FIFO) stock rotation system. Products received shall not have a shelf life or expiration date less than eight (8) weeks from the date of delivery, without prior consent of the District(s).
 - 13.4. In the event of a product contamination issue, Vendor shall provide trace back capabilities for all products to the point of origin.
 - 13.5. Vendor agrees to permit inspection of the delivered items by a representative of the District's Food Services Department with the right of rejection of inferior merchandise. The District's decision shall be final, and credits must be provided upon request.
14. Packaging. Cases and packages shall be so constructed as to ensure safe and sanitary transportation to point of delivery. All packaging materials shall be FDA approved to meet all pertinent State and Federal regulations for safe use with foods. Packaging materials shall impart no odor, flavor, or color to the product. Damaged cases or packages may be rejected and returned for credit or immediate replacement, at no cost to the District(s) for product or freight.
15. Audit. Vendor shall establish and maintain books, records, and systems of account, in accordance with generally accepted accounting principles, reflecting all business operations of Vendor transacted under this Agreement. Vendor shall retain these books, records, and systems of account during the Term of this Agreement and any renewals, and for five (5) years thereafter. Vendor shall permit the District, its agent, other representatives, or an independent auditor to audit, examine, and make excerpts, copies, and transcripts from all books and records, and to make audit(s) of all billing statements, invoices, records, and other data related to the Products covered by this Agreement. Audit(s) may be performed at any time, provided that the District shall give reasonable prior notice to Vendor and shall conduct audit(s) during Vendor's normal business hours, unless Vendor otherwise consents. Proof of distributor's landing cost (distributor's invoice) will be required upon request, within a two-day period, for audit purposes only. Invoices are checked regularly.
16. Termination.

- 16.1. For Convenience by District. District may, at any time, with or without reason, terminate this Agreement and compensate Vendor only for Products satisfactorily provided to the date of termination. Written notice by District shall be sufficient to stop further performance of this Agreement by Vendor. Notice shall be deemed given when received by the Vendor or no later than three (3) days after the day of mailing, whichever is sooner.
- 16.2. With Cause by District. District may terminate this Agreement upon giving of written notice of intention to terminate for cause. Cause shall include:
 - 16.2.1. unsatisfactory product or service; or
 - 16.2.2. any reason determined to be detrimental to the health and welfare of students and school personnel; or
 - 16.2.3. material violation of this Agreement by the Vendor; or
 - 16.2.4. any act by Vendor exposing the District to liability to others for personal injury or property damage; or
 - 16.2.5. Vendor is adjudged a bankrupt, Vendor makes a general assignment for the benefit of creditors or a receiver is appointed on account of Vendor's insolvency.

Written notice by District shall contain the reasons for such intention to terminate and unless within three (3) calendar days after that notice the condition or violation shall cease, or satisfactory arrangements for the correction thereof be made, this Agreement shall upon the expiration of the three (3) calendar days cease and terminate. In the event of this termination, the District may secure the required Products from another vendor. If the expense, fees, and/or costs to the District exceed the cost of providing the Products pursuant to this Agreement, the Vendor shall immediately pay the excess expense, fees, and/or costs to the District upon the receipt of the District's notice of these expense, fees, and/or costs. The foregoing provisions are in addition to and not a limitation of any other rights or remedies available to District.

17. Indemnification. To the furthest extent permitted by California law, Vendor and its agents, officers and employees shall defend, indemnify, and hold harmless the District, its elected and appointed officers, agents, employees, volunteers, contractors and representatives from and against any and all claims, demands, losses, defense costs, expenses, attorney fees, litigation expenses, or liability which the District, its selected and appointed officers, agents, employees, volunteers, contractors and representatives may sustain or incur, or which may be imposed upon them by law for damages due to personal and bodily injury or death of persons, or damage to property, to the extent caused as a result of or arising out of the operations, negligent acts, errors or omissions, caused in whole or in part by the agents, officers and employees of Vendor in the performance of, in connection with, as a result of, and in accordance with the terms of the Agreement. The District shall have the right to accept or reject any legal representation that Vendor proposes to defend the indemnified parties. The indemnification provisions contained in this Agreement include but are not limited to any violation of applicable law, ordinance, regulation or rule, including where the claim, loss, damage, charge or expense was caused by deliberate, willful, or criminal acts of either Party to this Agreement, or any of their agents, officers or employees or their performance under the terms of this Agreement. The indemnity provisions of this Agreement shall survive the expiration or earlier termination of this Agreement

18. Insurance.

- 18.1. The Vendor shall procure and maintain at all times during the performance of any portion of the Agreement the following insurance with minimum limits equal to the amount indicated below.

TYPE OF COVERAGE	MINIMUM REQUIREMENT
Commercial General Liability Insurance, including Bodily Injury, Personal Injury, Property Damage, Advertising Injury, and Medical Payments Each Occurrence General Aggregate	 \$ 1,000,000 \$ 2,000,000
Automobile Liability Insurance - Any Auto Each Occurrence General Aggregate	 \$ 1,000,000 \$ 2,000,000
Workers' Compensation	Statutory Limits

18.1.1. Commercial General Liability and Automobile Liability Insurance. Commercial General Liability Insurance and any Auto Automobile Liability Insurance that shall protect the Vendor, the District, and the State from all claims of bodily injury, property damage, personal injury, death, advertising injury, and medical payments arising performing any portion of the Services. (Form CG 0001 and CA 0001, or forms substantially similar, if approved by the District.)

18.1.2. Workers' Compensation. In accordance with provisions of section 3700 of the Labor Code, the Vendor shall be required to secure workers' compensation coverage for its employees. If any class of employee or employees engaged in performing any portion of this Agreement are not protected under the Workers' Compensation Statute, adequate insurance coverage for the protection of any employee(s) not otherwise protected must be obtained before any of those employee(s) commence performing any portion of the Agreement.

18.2. Proof of Carriage of Insurance. The Vendor shall not commence performing any portion of the Agreement until all required insurance has been obtained and certificates indicating the required coverage have been delivered in duplicate to the District and approved by the District. Certificates and insurance policies shall include the following:

18.2.1. A clause stating: "This policy shall not be canceled or reduced in required limits of liability or amounts of insurance until notice has been mailed to the District, stating date of cancellation or reduction. Date of cancellation or reduction shall not be less than thirty (30) days after date of mailing notice."

18.2.2. Language stating in particular those insured, extent of insurance, location

and operation to which insurance applies, expiration date, to whom cancellation and reduction notice will be sent, and length of notice period.

- 18.2.3. An endorsement stating that the District and its Governing Board, agents, representatives, employees, trustees, officers, consultants, and volunteers are named additional insured under all policies except Workers' Compensation Insurance. An endorsement shall also state that Vendor's insurance policies shall be primary to any insurance or self-insurance maintained by District. An endorsement shall also state that there shall be a waiver of any subrogation.
- 18.2.4. All policies except the Workers' Compensation Insurance Policies shall be written on an occurrence form.
- 18.3. Acceptability of Insurers. Insurance is to be placed with insurers with a current A.M. Best's rating of no less than A: VII, unless otherwise acceptable to the District.
19. Assignment. The obligations of the Vendor pursuant to this Agreement shall not be assigned by the Vendor without the written consent of the District's Governing Board. Notice is hereby given that the District will not honor any assignment made by Vendor unless the required written consent has been given.
20. Compliance with Laws. Vendor shall observe and comply with all rules and regulations of the Governing Board of the District and all federal, state, and local laws, ordinances and regulations. All Products must conform to the provisions set forth in the federal, state, county, and city laws for their production, handling, processing, marketing, and labeling. Vendor shall give all notices required by any law, ordinance, rule and regulation bearing on providing the Products as indicated or specified. If Vendor provides any Products that are in violation of any laws, ordinances, rules or regulations, without first notifying the District of the violation, Vendor shall bear all costs arising therefrom.
21. Fingerprinting of Employees. Vendor shall submit a fully executed "Fingerprinting/Criminal Background Investigation Certification," a form of which is attached to this Agreement. Although Education Code 45125.2(a)(3) provides an option regarding District surveillance, the District does not provide this as an option to the Vendor. Education Code Section 45125.2 requires entities providing services to the District to ensure the safety of pupils where employees of the entity or subcontractors will have contact with pupils. Therefore, Vendor shall certify that methods are being undertaken to ensure the pupils' safety.
22. USDA Nondiscrimination Statement. In accordance with federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, this institution is prohibited from discriminating on the basis of race, color, national origin, sex (including gender identity and sexual orientation), disability, age, or reprisal or retaliation for prior civil rights activity.

Program information may be made available in languages other than English. Persons with disabilities who require alternative means of communication to obtain program information (e.g., Braille, large print, audiotope, American Sign Language), should contact the responsible state or local agency that administers the program or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339.

To file a program discrimination complaint, a Complainant should complete a Form

AD-3027, USDA Program Discrimination Complaint Form which can be obtained online at: [https://www.usda.gov/sites/default/files/documents/USDA-OASCR%20P-Complaint-Form 0508- 0002-508-11-28-17Fax2Mail.pdf](https://www.usda.gov/sites/default/files/documents/USDA-OASCR%20P-Complaint-Form%200508-0002-508-11-28-17Fax2Mail.pdf), from any USDA office, by calling (866) 632-9992, or by writing a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary for Civil Rights (ASCR) about the nature and date of an alleged civil rights violation. The completed AD-3027 form or letter must be submitted to USDA by:

1. mail:

U.S. Department of Agriculture
Office of the Assistant Secretary for
Civil Rights 1400 Independence
Avenue, SW
Washington, D.C. 20250-9410; or

2. fax: (833) 256-1665 or (202) 690-7442; or

3. email: program.intake@usda.gov

This institution is an equal opportunity provider.

23. Tobacco-Free Environment. All District sites have been designated as a tobacco-free environments. Smoking and the use of tobacco products is prohibited at all times on all areas of District property. District property includes school buildings, school grounds, school owned vehicles and vehicles owned by others while on District property.

24. No Rights in Third Parties. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.

25. Limitation of District Liability. Other than as provided in this Agreement, District's financial obligations under this Agreement shall be limited to the payment of the compensation provided in this Agreement. Notwithstanding any other provision of this Agreement, in no event, shall District be liable, regardless of whether any claim is based on contract or tort, for any special, consequential, indirect or incidental damages, including, but not limited to, lost profits or revenue, arising out of or in connection with this Agreement for the Products provided or services performed in connection with this Agreement.

26. Notice. Any notice required or permitted to be given under this Agreement shall be deemed to have been given, served, and received if given in writing and either personally delivered or deposited in the United States mail, registered or certified mail, postage prepaid, return receipt required, or sent by overnight delivery service, or facsimile transmission, addressed as follows:

District:

Downey Unified School District
ATTN: Robert McEntire, Ed.D.
Associate Superintendent, Business Services
11627 Brookshire Avenue
Downey, CA 90241

FAX: 562-469-6519

Vendor:

[NAME]

ATTN: _____

CA _____

FAX: _____

Any notice personally given or sent by facsimile transmission shall be effective upon receipt. Any notice sent by overnight delivery service shall be effective the business day next following delivery thereof to the overnight delivery service. Any notice given by mail shall be effective three (3) days after deposit in the United States mail.

27. Integration/Entire Agreement of Parties. This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties.
28. California Law. This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in Los Angeles County, California.
29. Waiver. The waiver by either Party of any breach of any term, covenant, or condition herein contained shall not be deemed to be a waiver of such term, covenant, condition, or any subsequent breach of the same or any other term, covenant, or condition herein contained.
30. Severability. If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
31. Provisions Required By Law Deemed Inserted. Each and every provision of law and clause required by law to be inserted in this Agreement shall be deemed to be inserted herein and this Agreement shall be read and enforced as though it were included therein.
32. Authority to Bind Parties. Neither Party in the performance of any and all duties under this Agreement, except as otherwise provided in this Agreement, has any authority to bind the other to any agreements or undertakings.
33. Attorney Fees/Costs. Should litigation be necessary to enforce any terms or provisions of this Agreement, then each Party shall bear its own litigation and collection expenses, witness fees, court costs and attorney's fees.
34. Captions and Interpretations. Paragraph headings in this Agreement are used solely for convenience and shall be wholly disregarded in the construction of this Agreement. No provision of this Agreement shall be interpreted for or against a Party because that Party or its legal representative drafted such provision, and this Agreement shall be construed as if jointly prepared by the Parties.
35. Calculation of Time. For the purposes of this Agreement, "days" refers to calendar days unless otherwise specified.
36. Signature Authority. Each Party has the full power and authority to enter into and perform this Agreement, and the person signing this Agreement on behalf of each Party has been properly authority and empowered to enter into this Agreement.
37. Counterparts. This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.
38. Incorporation of Recitals and Exhibits. The Recitals and each exhibit attached hereto are hereby

incorporated herein by reference.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the date indicated below.

Downey Unified School District Dated:

Vendor:

Dated:

By: _____

Print Name: Robert McEntire, Ed.D.

Print Title: Associate Superintendent, Business Services

By: _____

Print Name: _____

Print Title: _____

Information regarding Vendor:

Address: _____

Telephone: _____

Facsimile: _____

E-Mail: _____

Employer Identification and/or Social Security Number _____

NOTE: Section 6041 of the Internal Revenue Code (26 U.S.C. 6041) and Section 1.6041-1 of Title 26 of the Code of Federal Regulations (26 C.F.R. 1.6041-1) requires the recipients of \$600.00 or more to furnish their taxpayer information to the payer. In order to comply with these requirements, the District requires the Vendor to furnish the information requested in this section.

Type of Business Entity:

____ Individual

____ Sole Proprietorship

____ Partnership

____ Limited Partnership

____ Corporation, State: _____

____ Limited Liability Company

____ Other: _____

CRIMINAL BACKGROUND INVESTIGATION/FINGERPRINTING CERTIFICATION

The undersigned does hereby certify to the Governing Board of the District as follows:

That I am a representative of the Vendor currently under contract with the District; that I am familiar with the facts herein certified; and that I am authorized and qualified to execute this Certificate on behalf of Vendor.

Vendor certifies that it has taken at least one of the following actions with respect to the Agreement (check all that apply):

- The Vendor is a sole proprietor and intends to comply with the fingerprinting requirements of Education Code section 45125.1(k) with respect to all Vendor's employees who may have contact with District pupils in the course of performing under the Agreement, and hereby agrees to the District's preparation and submission of fingerprints such that the California Department of Justice may determine that none of those employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. No work shall commence until such determination by DOJ has been made.

As an authorized District official, I am familiar with the facts herein certified, and am authorized to execute this Certificate on behalf of the District and undertake to prepare and submit Vendor's fingerprints as if he or she was an employee of the District.

Date: _____

District Representative's Name and Title: _____

District Representative's Signature: _____

- The Vendor, who is not a sole proprietor, has complied with the fingerprinting requirements of Education Code section 45125.1 with respect to all Vendor's employees and all of its subcontractors' employees who may have contact with District pupils in the course of performing under the Agreement, and the California Department of Justice has determined that none of those employees has been convicted of a felony, as that term is defined in Education Code section 45122.1. A complete and accurate list of Vendor's employees and of all of its subcontractors' employees who may come in contact with District pupils during the course and scope of the Agreement is attached hereto; and/or
- Pursuant to Education Code section 45125.2, Vendor has installed or will install, prior to commencement of performing under the Agreement, a physical barrier at the Site, that will limit contact between Vendor's employees and District pupils at all times; and/or
- Pursuant to Education Code section 45125.2, Vendor certifies that all employees will be under the continual supervision of, and monitored by, an employee of the Vendor who the California Department of Justice has ascertained, or as described below, will ascertain, has not been convicted of a violent or serious felony. The name and title of the employee who will be supervising Vendor's

and its subcontractors' employees is:

Name: _____

Title: _____

NOTE: If the Vendor is a sole proprietor, and elects the above option, Vendor must have the above-named employee's fingerprints prepared and submitted by the District, in accordance with Education Code section 45125.1(k). No work shall commence until such determination by DOJ has been made.

As an authorized District official, I am familiar with the facts herein certified, and am authorized to execute this Certificate on behalf of the District and undertake to prepare and submit Vendor's fingerprints as if he or she was an employee of the District.

Date: _____

District Representative's Name and Title: _____

District Representative's Signature: _____

- The performance of the Agreement is either (i) at an unoccupied school site and no employee and/or subcontractor or supplier shall come in contact with the District pupils, or (ii) Vendor's employees or any subcontractor or supplier will have only limited contact, if any, with District pupils and the District will take appropriate steps to protect the safety of any pupils that may come in contact with Vendor's employees, subcontractors, or suppliers so that the fingerprinting and criminal background investigation requirements of Education Code section 45125.1 shall not apply to Vendor under the Agreement.

As an authorized District official, I am familiar with the facts herein certified, and am authorized to execute this Certificate on behalf of the District.

Date: _____

District Representative's Name and Title: _____

District Representative's Signature: _____

Vendor's responsibility for background clearance extends to all of its employees, subcontractors, and employees of subcontractors coming into contact with District pupils regardless of whether they are designated as employees or acting as independent contractors of the Vendor.

Date: _____

Proper Name of Vendor: _____

Signature: _____

Print Name: _____

Title: _____

**PERFORMANCE OF AGREEMENT CANNOT BEGIN UNTIL ALL DOCUMENTATION IS
SUBMITTED AND FINAL APPROVAL IS RECEIVED.**

END OF RFP



Food Safety Plan

version 3.1 7/23/23

Food Safety Plan for Old Grove Orange Inc.
11500 King Street, Redlands, CA 92374
Developed by Bob Knight, Safety Manager
Approved by Bob Knight, General Manager



Food Safety Plan version 3.1 7/23/23

Company Overview

Old Grove Orange Inc (OGO) is both a farm and an informal aggregator. OGO along with its allied farmers (around 20) focus both on serving school districts via the Farm to School movement and serving the emergency food system with whole and lightly processed fruits and vegetables.

OGO is operational year-round with approximately 9 to 10 employees depending on the time of year. Its aggregation facility has about 1500 square feet of dual-environment reefer space, along with loading docks for semi-truck access and box-truck distribution. Being a farm and being close to its partner farmers, OGO's business model is "pick-to-order" rather than "pick-and-wait-for-order". Throughput through the facility, therefore, has a very low dwell-time and as a result can deliver superior freshness.

While OGO the farm makes the largest product contribution to the hub (all kinds of citrus, mixed vegetables, and berries), contributions also arrive from the other approximately twenty farmers in this local food alliance. These farmers are all located in the Inland Empire with the exception of the apple grower (above Ojai) and the stone fruit grower (just north of Bakersfield); they are predominantly farmers of color and small to medium size farms. Several of the farmers are certified organic and a few are regenerative.

Each year the number of growers supplying OGO differs, and some are not subject to the Food Safety Modernization Act (FSMA) Produce Safety Rule (PSR) because of small size. All such growers are initially onboarded with a food safety assessment form which includes Produce Safety Rule exemption documentation; review and approval takes place annually thereafter. The remainder of the growers, however, have full on PSR compliance and several are 3rd party audited.

OGO has a produce prep partner in near proximity to transform produce in its whole state for customers that need their produce to be sliced or wrapped in some fashion. In this scenario, the produce is picked at the farm, brought to the aggregation facility to be packed, then taken to the prep partner to be processed in a full-on commercial kitchen environment. The processed and packed product is then brought back to the OGO facility for distribution.

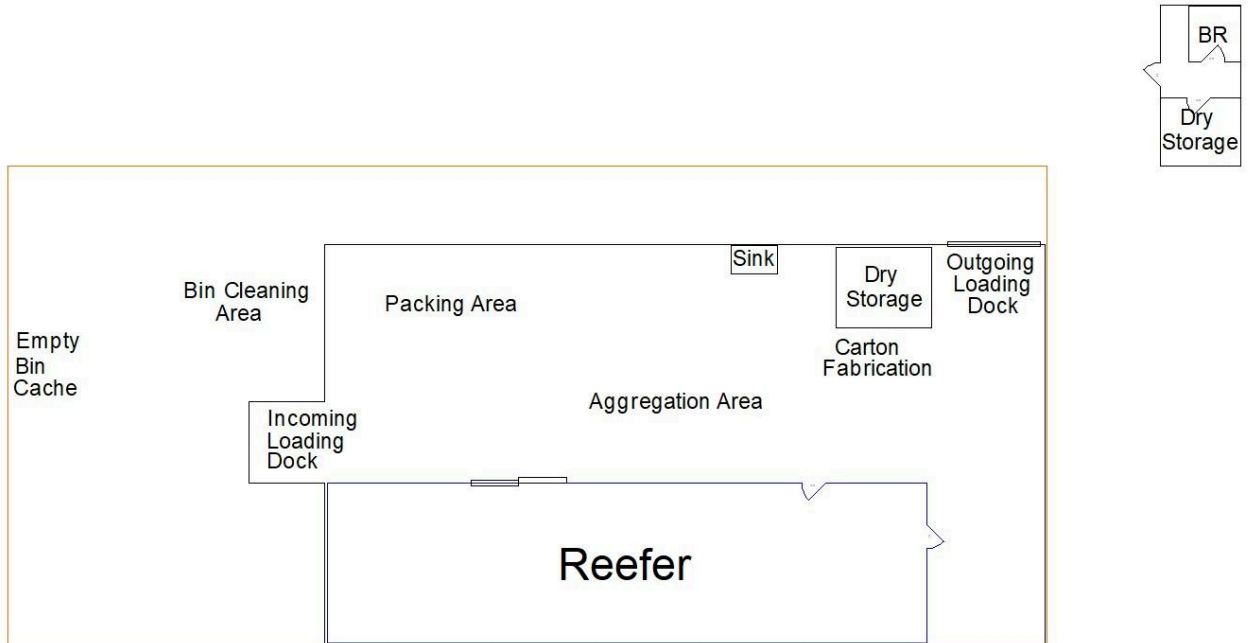
Fruits and vegetables are brought directly from the groves or already packed from our farmers that have their own packing facilities. Produce requiring refrigeration is stored in the cooler until distribution. Produce stored at room temperature is stored in a separate room designated for storage. Each carton has a label on it identifying the farm from where it came and the date packed. Facility and equipment are generally dry cleaned (alcohol wipes); when needed, spot washing of equipment surfaces is done using sodium hypochlorite (according to label direction) and dried with single use paper towels. Bins are brushed clean and visually inspected before reuse; if needed, bins are manually washed and sanitized in a designated area separate from the pack area. Workers follow standard Good Manufacturing Practices (GMPs), such as washing hands, wearing hair and beard nets and aprons. A pest control program is in place to prevent pest entry and pest harborage.



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Facility Layout

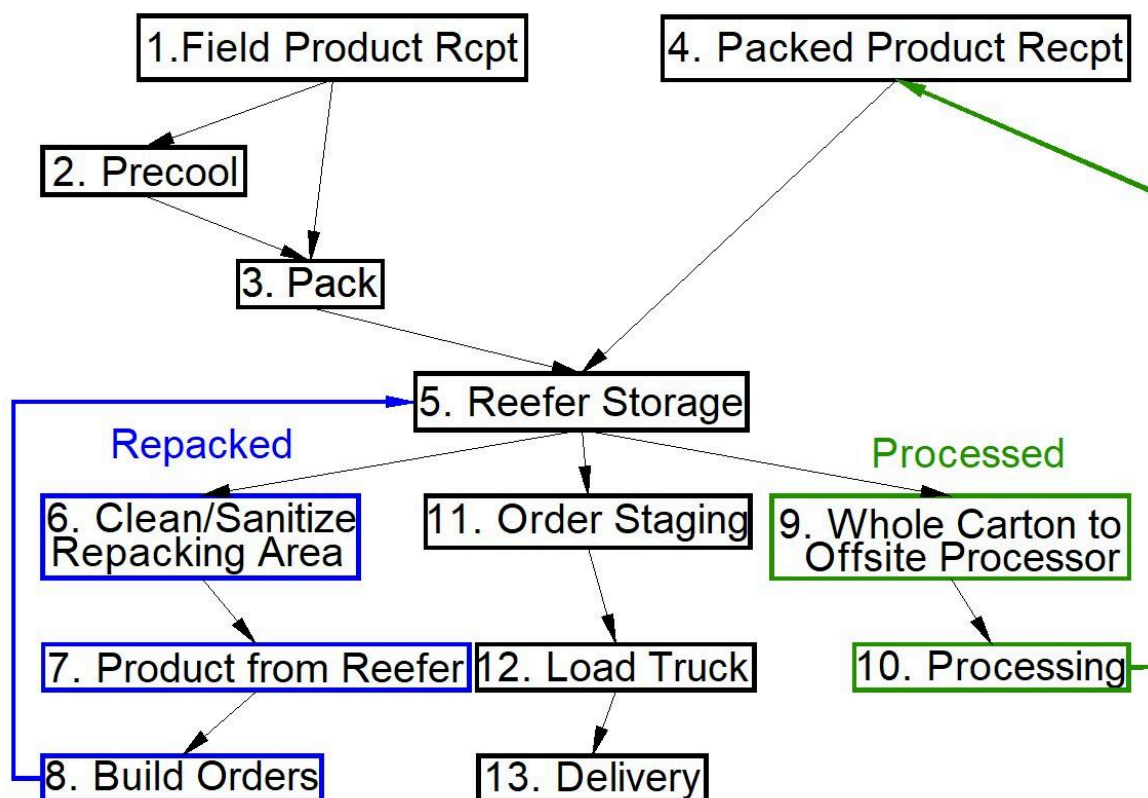




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Process Flow Diagram



Process Description

1. Field Product Receipt - product is received from harvest in bins or harvest baskets. Quality control check is done and harvest quantities/source/parcel/variety/date are recorded in the harvest receipt log.
2. Precool - for products that need post-harvest rapid field heat removal (e.g. berries), product is loaded into a forced air cooler to bring down temps to 39 degrees.
3. Pack - harvested product is packed into appropriate packaging (e.g. cardboard cartons, plastic-bag-lined cartons, clamshells and cardboard flats). Labeling is applied - Farm name, address, variety, organic (if applicable), lot number time-linked to harvest receipt log for traceability.



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4. Packed Product Receipt - Product which has already been packed is received at loading dock. Driver sign-in, quality check, approved supplier check, BOL confirmation and signoff. Product from the OGO processing partner is labeled with lot numbers and these lot numbers are matched with those of the whole cartons provided to the processor for traceability.
5. Reefer Storage - Produce is placed in refrigerated storage at either 39 or 60 degrees f depending on post-harvest guidelines. Product segregated depending on organic status. First in First out protocol in usage.
6. Clean/Sanitize Repacking Area - For clients that want something similar to a CSA box (a mixed variety of fruits and vegetables in a family-sized carton) packed produce is repacked into smaller quantities using different packaging. As received produce may be contaminated with dust, plant debris, soil, and other foreign material that can harbor pathogens and lead to produce contamination, cleaning and sanitizing surfaces and equipment is important to ensure produce safety. The potential microbial contamination issues are addressed by cleaning and sanitizing the repacking line, including equipment and tools. No allergen is present on this step.
7. Product from Reefer - Product to be used for the reformatted product is withdrawn from cold storage, recording lot numbers for traceability.
8. Build Orders - Product is repacked into the format and quantity requested by customer, applying new lot numbers to the resulting cartons and mapping them against the input product lot numbers.
9. Whole Cartons to Off-Site Processor - For clients that want a processed product, source product is withdrawn from the cooler and sent to the produce prep partner, after recording lot numbers for traceability.
10. Processing - Product is processed in a commercial kitchen environment and packed into the new format: usually a vacuum-sealed bulk container, flats of individually wrapped slices/parts, or whole fruit/vegetables individually wrapped. The result is then transported via reefer truck to the OGO facility where it is received per stage 4 above.
11. Order Staging - Product for a particular set of delivery route orders is staged and palletized within the reefer in order of delivery.
12. Load Truck - Staged product is loaded onto an OGO clean, cool (40F) refrigerated truck for delivery.
13. Delivery - Product orders are delivered, with quality and quantity check and sign-off at destination



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Hazard Analysis

Hazard identification (column 2) considers hazards that may be present in the food because they occur naturally, may be unintentionally introduced, or may be intentionally introduced for economic gain.

B = Biological hazards including bacteria, viruses, parasites, and environmental pathogens

C = Chemical hazards, including radiological hazards, food allergens, substances such as pesticides and drug residues, natural toxins, decomposition, and unapproved food or color additives

P = Physical hazards include potentially harmful extraneous matter that may cause choking, injury or other adverse health effects

1. Process Step	2. ID potential food safety hazards introduced, controlled or enhanced	3. Do any potential food safety hazards require a preventive control?	4. Justify your decision for column 3 entry based on severity and likelihood of occurrence.	5. What preventive control measure can be applied to significantly minimize or prevent the food safety hazard.	6. Is the preventive control applied at this step?
1. Field Product Receipt	B - Human pathogens such as, <i>Escherichia coli</i> O157:H7, Salmonella, <i>Listeria monocytogenes</i> , Norovirus and Hepatitis A	Yes	Produce has been known to be contaminated with microbial pathogens	Supply-chain Preventive Control: All produce is sourced from farms adhering to food safety standards as documented on OGO's grower assessment questionnaire	Yes



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	C-Pesticides and other crop protection chemicals	No	Unlikely as only US regional growers are used. Pesticide monitoring data indicate that US growers are largely in compliance with pesticide residue limits		
	P - none				
2. Precool	B-none				
	C-none				
	P-none				
3. Pack	B - Human pathogens such as, <i>Escherichia coli</i> O157:H7, Salmonella, <i>Listeria monocytogenes</i> , Norovirus and Hepatitis A	Yes	Packing has been known to allow contamination with microbial pathogens	Packing is done following cGMP standards	Yes
	C-none				
	P-none				



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4. Packed Product Receipt	B - Human pathogens such as, <i>Escherichia coli</i> O157:H7, Salmonella, <i>Listeria monocytogenes</i> , Norovirus and Hepatitis A	Yes	Produce has been known to be contaminated with microbial pathogens	Supply-chain Preventive Control: All produce is sourced from farms adhering to food safety standards as documented on OGO's grower assessment questionnaire	Yes
	C-Pesticides and other crop protection chemicals	No	Unlikely as only US regional growers are used. Pesticide monitoring data indicate that US growers are largely in compliance with pesticide residue limits		
	P-none				
5. Reefer Storage	B-Environmental pathogens	No	Dry operation. Not reasonably likely to occur with GMPs		
	C-none				
	P-none				



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6. Clean/Sanitize Repack Area	B-none				
	C-none				
	P-none				
7. Product from Reefer	B-none				
	C-none				
	P-none				
8. Build Orders	B - Human pathogens such as, <i>Escherichia coli</i> O157:H7, Salmonella, <i>Listeria monocytogenes</i> , Norovirus and Hepatitis A	Yes	Packing has been known to allow contamination with microbial pathogens	Repacking is done following cGMP standards	Yes
	C-none				
	P-none				
9. Whole Cartons to Processor	B-Environmental pathogens	No	Cold chain not interrupted		
	C-none				
	P-none				



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10. Processing	B - Human pathogens such as, <i>Escherichia coli</i> O157:H7, Salmonella, <i>Listeria monocytogenes</i> , Norovirus and Hepatitis A	Yes	Processing has been known to allow contamination with microbial pathogens	Supply-chain Preventive Control: Processing is done in commercial kitchen adhering to food safety standards	Yes
	C-none				
	P-none				
11. Order Staging	B-none				
	C-none				
	P-none				
12. Load Truck	B-none				
	C-none				
	P-none				
13. Delivery	B-Environmental pathogens	No	Dry operation in reefer truck that maintains cold chain. Not reasonably likely to occur with GMPs		
	C-none				
	P-none				



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Supply Chain Preventive Control

Raw material or other ingredient	Produce
Hazard requiring a supply chain-applied control	Human pathogens such as E. coli O157:H7, Salmonella, Listeria monocytogenes, Norovirus and Hepatitis A
Receiving Procedures	For each shipment received, the receiving clerk verifies the produce is from an approved supplier and records the shipment in the incoming goods log
Preventive controls applied by the supplier	All produce is sourced from farms adhering to food safety standards as documented on OGO's grower assessment questionnaire
Identification of supplier verification procedure(s)	Grower assessment questionnaire is completed annually for each approved supplier
Verification Procedure	Review incoming goods log (within 7 days) Annual review of grower assessment questionnaire Annual audit by an OGO qualified auditor PCQI or designee review
Records	Approved supplier list; incoming goods log; grower assessment questionnaire