



**PROPOSAL FOR:** 

Beaumont Unified School District 102997 E-RATE FY2025 (2025-2026) BUSD FY2025 C2

Bid # 2024-25-05

FCC Form 470 Number 250004534

**Bid # E-Rate 2025** 

Campus Wireless Access Points (WAP) Replacements
Campus Structured Cabling Replacement
Campus Multi-Gig Switches

**Original** 

PREPARED BY: Spencer Lupin, Account Manager, AMS.NET



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# **Section 1**



Beaumont USD E-RATE FY2025 (2025-2026) FCC Form 470 – 250004534 RFP - BUSD FY2025 C2 Bid# 2024-25-05

Dear Beaumont USD,

AMS.NET, LLC D/B/A MGT Impact Solutions is pleased to respond to RFP BUSD FY2025 C2 Bid# 2024-25-05 for E-Rate 2025. We acknowledge addendum 1 & 2 as well as the verbiage throughout the RFP. We have a Cisco Gold Certification that allows us to provide excellence of service. We are compliant with the RFP and offer in house engineers, project management, and post installation support that will directly meet the needs of this project.

For Scope #1 (WAP), we have provided (52) Meraki Dual-band Omni Antennas for the MR86 outdoor AP model as clarified on addendum 2, question #5.

For Scope #3 Campus 5GbE Multi-Gig Switches, we have provided a base bid and an alternative bid. In our base bid, we included the required network modules (Meraki MS390 8x10GE Module) that increased the base bid by \$11,355.30. The reasoning for this is on addendum 2, question #1, the response states "Yes, the District will accept this model as long as the required modules are included." We have made the assumption that the district would like required modules for both models proposed. If the district decides they do not need these modules, our Scope #3 base bid would be reduced by \$11,355.30.

For Scope #3 Campus 5GbE Multi-Gig Switches, we have provided an alternate bid due to the End of Sale of the MS390-48UX2. On question #1 of addendum 2, the response states the acceptance of model C9300-48UN-M as well as the modules we have provided. In addition, we have provided a data sheet that includes the overview of the suggested alternate model.

Regards,

# Spencer Lupin

AMS.NET, LLC D/B/A MGT Impact Solutions
Account Manager
<a href="mailto:slupin@ams.net">slupin@ams.net</a>



# **Section 2**

#### BID SUBMISSION CHECKLIST

The following documents <u>must</u> be included with bid submission. A submitted bid that does not include this checklist along with the documents listed below will be considered incomplete.

- ✓ Vendor signed Contract/Agreement for items and services
- ✓ Designation of Subcontractor Form
- ✓ Non-Collusion Affidavit
- ✓ Performance Bond
- ✓ Payment Bond
- Reference List (3)
- ✓ Bid Guarantee Form
- ₩ Bid Bond
- Bid Response Form
- ✓ Vendor Self Certification Form
- W-9
- Attachment A-D (Bid Forms) completed, signed and returned.
- ✓ Proof of SPIN Green-Light Status
- √ Acknowledgement of Bid Practices Regarding Indemnity

- Proof of Insurance Requirements:
  - ✓ Proof of Coverage for General Liability: A minimum of \$1,000,000.00 per occurrence, \$2,000,000.00 aggregate.
  - Proof of Coverage for Auto Liability: A minimum of \$1,000,000.00 per accident, for bodily injury and property damage for all owned, hired and non-owned automobiles.
  - Proof of Coverage for Workers' Compensation: Workers' Compensation including statutory coverage as required by the State of California and including Employers' Liability with limits not less than \$1,000,000.00 each accident; \$1,000,000.00 policy limit bodily injury by disease; \$1,000,000.00 each employee bodily injury by accident.

The contractor of the winning bid will need to add the Beaumont Unified School District, its Board, officers, agents and employees as additional insured to the above insurance requirements. The District also requires a Primary, Non-contributory endorsement and a Waiver of Subrogation in favor of the Beaumont Unified School District, its Board, officers, agents and employees.

By signing below, I confirm that <u>all</u> of the above documents have been included in the submitted bid.

#### **AGREEMENT FORM**

THIS AGREEMENT, entered into this	day of	, 20_ in the County of	, of
the State of California, by and between the	Beaumont Uni	ified School District, hereinafter cal	led the
"DISTRICT", and ANS. NETLIC DIBIA W	, hereinat	fter called the "CONTRACTOR".	
Impact Solutions			

**WITNESSETH** that the DISTRICT and the CONTRACTOR for the consideration stated herein agree as follows:

ARTICLE I - SCOPE OF WORK: The CONTRACTOR shall furnish all labor, materials, equipment, tools, and utility and transportation services, and perform and complete all work required in connection with 2018-2019 E-Rate \_\_Project 1 - Fiber Upgrade) and/or (\_\_Project 2 - Wireless Upgrade) in strict accordance with the contract documents enumerated in Article 7 below. The CONTRACTOR shall be liable to the DISTRICT for any damages arising as a result of a failure to comply with that obligation, and the CONTRACTOR shall not be excused with respect to any failure to so comply by an act or omission of the Architect, Engineer, Inspector, Division of the State Architect (DSA), or representative of any of them, unless such act or omission actually prevents the CONTRACTOR from fully complying with the contract documents and the CONTRACTOR protests, in accordance with the contract documents, that the act or omission is preventing the CONTRACTOR from fully complying with the contract documents. Such protest shall not be effective unless reduced to writing and filed with the DISTRICT office within seven (7) days of the date of occurrence of such act or omission preventing the CONTRACTOR from fully complying with the Contract Documents.

**ARTICLE 2 - TIME OF COMPLETION**: The DISTRICT may give notice to proceed within ninety (90) days of the award of the bid by the DISTRICT. Once the CONTRACTOR has received a notice to proceed, the CONTRACTOR shall complete the work within ninety (90) calendar days from receipt of the notice to proceed. It is expressly understood that time is of the essence.

In the event that the DISTRICT desires to postpone giving the notice to proceed beyond this ninety (90) day period, it is expressly understood that with reasonable notice to the CONTRACTOR, giving the notice to proceed may be postponed by the DISTRICT. It is further expressly understood by the CONTRACTOR, that the CONTRACTOR shall not be entitled to any claim of additional compensation as a result of the DISTRICT's postponement of giving the notice to proceed.

If the CONTRACTOR believes that a postponement will cause hardship to it, the CONTRACTOR may terminate the contract with written notice to the DISTRICT within ten (10) days after receipt by the CONTRACTOR of the DISTRICT's notice of postponement. It is further understood by the CONTRACTOR that in the event that the CONTRACTOR terminates the contract as a result of postponement by the DISTRICT, the DISTRICT shall only be obligated to pay the CONTRACTOR for the work performed by the CONTRACTOR at the time of notification of postponement. Should the CONTRACTOR terminate the contract as a result of a notice of postponement, the DISTRICT shall have the authority to award the contract to the next lowest responsible bidder.

**ARTICLE 3 - LIQUIDATED DAMAGES**: It being impracticable and infeasible to determine the amount of actual damage, it is agreed that the CONTRACTOR will pay the DISTRICT the sum of Five Hundred Dollars and zero cents (\$500.00) per calendar day for each and every day of delay beyond the time set forth in Article 2 of this Agreement for completing said work as liquidated damages and not as a penalty or forfeiture. In the event the same is not paid, the CONTRACTOR further agrees that the DISTRICT may deduct such amount thereof from any money due or that may become due the CONTRACTOR under the contract. This Article shall not be construed as preventing the DISTRICT from the recovery of damages under provisions of the contract documents.

**ARTICLE 4 - CONTRACT PRICE**: The DISTRICT shall pay to the CONTRACTOR as full consideration for the faithful performance of the contract, subject to any additions or deductions as provided in the contract documents, the sum of <u>four hundred nine thousand eight hundred twenty-four dollars and sixty-nine cents</u> DOLLARS (\$409,824.69), said sum being the total amount stipulated in the proposal. Payment shall be made as set forth in the General Conditions.

Should any Change Order result in an increase in the contract price, the cost of such Change Order shall be agreed to in advance by the CONTRACTOR and the DISTRICT, subject to the monetary limitations set forth in Public Contract Code Section 20118.4. In the event that the CONTRACTOR proceeds with a change in work without an agreement between the DISTRICT and CONTRACTOR regarding the cost of a Change Order, the CONTRACTOR waives any claim of additional compensation for such additional work.

ARTICLE 5 - HOLD HARMLESS AGREEMENT: CONTRACTOR shall defend, indemnify and hold harmless DISTRICT, Architect, Inspector, the State of California and their officers, employees, agents and independent contractors from all liabilities, claims, actions, liens, judgments, demands, damages, losses, costs or expenses of any kind arising from death, personal injury, property damage or other cause based or asserted upon any act, omission, or breach connected with or arising from the progress of Work or performance of service under this Agreement or the Contract Documents. As part of this indemnity, CONTRACTOR shall protect and defend, at its own expense, DISTRICT, Architect, Inspector, the State of California and their officers, employees, agents and independent contractors from any legal action including attorneys fees or other proceeding based upon such act, omission, breach or as otherwise required by this Article.

Furthermore, CONTRACTOR agrees to and does hereby defend, indemnify and hold harmless DISTRICT, Architect, Inspector, the State of California and their officers, employees, agents and independent contractors from every claim or demand made, and every liability, loss, damage, expense or attorneys' fees of any nature whatsoever, which may be incurred by reason of:

- (a) Liability for (1) death or bodily injury to persons; (2) damage or injury to, loss (including theft), or loss of use of, any property; (3) any failure or alleged failure to comply with any provision of law or the Contract Documents; or (4) any other loss, damage or expense, sustained by any person, firm or corporation or in connection with the Work called for in this Agreement or the Contract Documents, except for liability resulting from the sole or active negligence, or the willful misconduct of the DISTRICT.
- (b) Any bodily injury to or death of persons or damage to property caused by any act, omission or breach of CONTRACTOR or any person, firm or corporation employed by CONTRACTOR, either directly or by independent contract, including all damages or injury to or death of persons, loss (including theft) or loss of use of any property, sustained by any person, firm or corporation, including the DISTRICT, arising out of or in any way connected with Work covered by this Agreement or the Contract Documents, whether said injury or damage occurs either on or off DISTRICT property, but not for any loss, injury, death or damages caused by the sole or active negligence or willful misconduct of the DISTRICT.
- (c) Any dispute between CONTRACTOR and CONTRACTOR's subcontractors/supplies/sureties, including, but not limited to, any failure or alleged failure of the Contractor (or any person hired or employed directly or indirectly by the Contractor) to pay any Subcontractor or Materialman of any tier or any other person employed in connection with the Work and/or filing of any stop notice or mechanic's lien claims.

CONTRACTOR, at its own expense, cost, and risk, shall defend any and all claims, actions, suits, or other proceedings that may be brought or instituted against the DISTRICT, its officers, agents or employees, on account of or founded upon any cause, damage, or injury identified herein Article 5 and shall pay or satisfy any judgment that may be rendered against the DISTRICT, its officers, agents or employees in any action, suit or other proceedings as a result thereof.

**ARTICLE 6 - PROVISIONS REQUIRED BY LAW:** Each and every provision of law and clause required to be inserted in this contract shall be deemed to be inserted herein, and this Contract shall be read and enforced as though it were included herein, and if through mistake or otherwise any such provision is not inserted or is not inserted correctly, then upon application of either party the contract shall forthwith be physically amended to make such insertion or correction.

**ARTICLE 7 - COMPONENT PARTS OF THE CONTRACT**: The Contract entered into by this Agreement consists of the following Contract Documents, all of which are component parts of the Contract as if herein set out in full or attached hereto:

Notice Inviting Bids
Instructions to Bidders
Designation of Subcontractors
Non-Collusion Declaration
Bid Guarantee Form
Bid Bond
Bid Form

Contractor's Certificate Regarding Worker's Compensation Acknowledgment of Bidding Practices Regarding Indemnity

Agreement Form Payment Bond

Performance Bond

Guarantee Escrow Agreement for Security Deposit In Lieu of Retention

Workers' Compensation

Employers Liability Endorsement General Liability Endorsement Automobile Liability

Endorsement Contractor's Certificate Regarding Drug-Free Workplace

Contractor's Certificate Regarding Alcohol and Tobacco

General Conditions Supplementary and Special Conditions Specifications

All Addenda as Issued

Drawings/Plans

Substitution Request Form

All of the above named Contract Documents are intended to be complementary. Work required by one of the above named Contract Documents and not by others shall be done as if required by all.

**ARTICLE 8 - PREVAILING WAGES**: Wage rates for this Project shall be in accordance with the general prevailing rate of holiday and overtime work in the locality in which the work is to be performed for each craft, classification, or type of work needed to execute the contract as determined by the Director of the Department of Industrial Relations. Copies of schedules of rates so determined by the Director of the Department of Industrial Relations are on file at the administrative office of the DISTRICT and are also available from the Director of the Department of Industrial Relations.

The following are hereby referenced and made a part of this Agreement and CONTRACTOR stipulates to the provisions contained therein.

- 1. Chapter 1 of Part 7 of Division 2 of the Labor Code (Section 1720 et seq.)
- 2. California Code of Regulations, Title 8, Chapter 8, Subchapters 3 6 (Section 16000 et seq.)

**ARTICLE 9 - RECORD AUDIT:** In accordance with Government Code Section 8546.7, records of both the DISTRICT and the CONTRACTOR shall be subject to examination and audit by the Auditor General for a period of three (3) years after final payment.

**ARTICLE 10 - CONTRACTOR'S LICENSE**: The CONTRACTOR must possess throughout the Project a Class C7 – Low Voltage System Contractor Contractor's License, issued by the State of California, which must be current and in good standing.

IN WITNESS WHEREOF, this Agreement has been duly executed by the above named parties, on the day and year first above written.

Beaumont Unified School District	CONTRATOR: AMS. NET, L.C. DIBIA MGT IMPACT SolutionS
Signed by: Penni Harbauer	Signed by: (typed or printed name) Diana Monacinan
Assistant Superintendent of Business	(title) Secretary
Date:	Date: 12/30/24
	(CORPORATE SEAL)

#### **DESIGNATION OF SUBCONTRACTORS**

In compliance with the Subletting and Subcontracting Fair Practices Act (California Public Contract Code Sections 4100 et seq.,) and any amendments thereof, each bidder shall set forth below: (a) the name, license number, and location of the place of business of each subcontractor who will perform work or labor or render service to the prime contractor, who will perform work or labor or work or improvement to be performed under this contract, or a subcontractor licensed by the State of California who, under subcontract to the prime contractor, specially fabricates and installs a portion of the work or improvements according to detailed drawings contained in the plans and specifications in an amount in excess of one-half of one percent of the prime contractor's total bid; and (b) the portion and description of the work which will be done by each subcontractor under this Act. The prime contractor shall list only one subcontractor for each such portion as is defined by the prime contractor in this bid. All subcontractors shall be properly licensed by the California State Licensing Board.

If a prime contractor fails to specify a subcontractor, or if a prime contractor specifies more than one subcontractor for the same portion of work to be performed under the contract in excess of one-half of one percent of the prime contractor's total bid, the CONTRACTOR shall be deemed to have agreed that the CONTRACTOR is fully qualified to perform that portion, and that the CONTRACTOR alone shall perform that portion.

No prime contractor whose bid is accepted shall (a) substitute any subcontractor, (b) permit any subcontractor to be voluntarily assigned or transferred or allow the relevant portion of the work to be performed by anyone other than the original subcontractor listed in the original bid, or (c) sublet or subcontract any portion of the work in excess of one-half of one percent of the prime contractor's total bid where the original bid did not designate a subcontractor, except as authorized in the Subletting and Subcontracting Fair Practices Act.

Subletting or subcontracting of any portion of the work in excess of one-half of one percent of the prime contractor's total bid where no subcontractor was designated in the original bid shall only be permitted in cases of public emergency or necessity, and then only after a finding, reduced to writing as a public record, of the authority awarding this contract setting forth the facts constituting the emergency or necessity.

**NOTE:** If alternate bids are called for and bidder intends to use different or additional subcontractors on the alternates, a separate list of subcontractors must be provided for each such alternate.

# \* <u>DESIGNATION OF SUBCONTRACTORS FORM</u>

Description & Portion of Work	Name of Subcontractor	Location & Place of Business	License Number
NIA	NIA	NIA	NIA

DATED: 13/30/34	AMS. NETILLO DIBLA MOST IMPACT SOLUTIONS
	Proper Name of Bidder
Ву	Videa Moragan
	Diana Managyan
	Secretary
	(Signature of Bidder
Address	
	Livermore, CA 945\$1
Phone	(975)245-1010

# \* NONCOLLUSION DECLARATION (Prime Bidder)

The undersigned declares:
I am the Secretary [Title] of Mr. NET, U.C. DIBIA MGT [Name of Company], the party making the foregoing bid.
The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.
Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.
I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on
Signed Man Abruston

#### **CONTRACT PERFORMANCE BOND**

(CALIFORNIA PUBLIC WORK)	
KNOW ALL MEN BY THESE PRESENTS	S:
THAT WHEREAS, Beaumont Unif	ied School District (sometimes referred to hereinafter as
"Obligee") has awarded to	(hereinafter designated as
the "Principal" or "Contractor"), an agreeme	ent for the work described as
follows:	(hereinafter referred to as the "Public Work"); and
WHEREAS, the work to be perform	ed by the Contractor is more particularly set forth in that certain
contract for said Public Work dated	, (hereinafter referred to as the
"Contract"), which Contract is incorporated	herein by this reference; and
WHEREAS, the Contractor is require	red by said Contract to perform the terms thereof and to provide a
bond both for the performance and guaranty	
NOW, THEREFORE, we,	, the undersigned
Contractor, as Principal, and	, a corporation organized and existing
	, and duly authorized to transact business under the laws of
the State of California, as Surety, are held as	nd firmly bound unto the Beaumont Unified School District in the
sum being not less than one hundred percen	t (100%) of the total amount payable by said Obligee under the

THE CONDITION OF THIS OBLIGATION IS SUCH THAT, if the bounded Contractor, his or her heirs, executors, administrators, successors or assigns, shall in all things stand to and abide by, and well and truly keep and perform the covenants, conditions, and agreements in said Contract and any alteration thereof made as therein provided, on his or her part, to be kept and performed at the time and in the manner therein specified, and in all respects according to their intent and meaning; and shall faithfully fulfill guarantees of all materials and workmanship; and indemnify, defend and save harmless the Obligee, its officers and agents, as stipulated in said Contract, then this obligation shall become null and void; otherwise it shall be and remain in full force and effect.

terms of said Contract, for which amount well and truly to be made, we bind ourselves, our heirs, executors,

administrators, successors, and assigns, jointly and severally, firmly by these presents.

The Surety, for value received, hereby stipulates and agrees that it shall not be exonerated or released from the obligation of this bond (either by total exoneration or pro tanto) by any change, extension of time, alteration in or addition to the terms of the contract or to the work to be performed there under or the specifications accompanying the same, nor by any change or modification to any terms of payment or extension of time for any payment pertaining or relating to any scheme of work of improvement under the contract. Surety also stipulates and agrees that it shall not be exonerated or released from the obligation of this bond (either by total exoneration or pro tanto) by any overpayment or underpayment by the Obligee that is based upon estimates approved by the Architect. The Surety stipulates and agrees that none of the aforementioned changes, modifications, alterations, additions, extension of time or actions shall in any way affect

its obligation on this bond, and it does hereby waive notice of any such changes, modifications, alterations, additions or extension of time to the terms of the contract, or to the work, or the specifications as well notice of any other actions that result in the foregoing.

Whenever Principal shall be, and is declared by the Obligee to be, in default under the Contract, the Surety shall promptly either remedy the default, or shall promptly complete the Contract through its agents or independent contractors, subject to acceptance and approval of such agents or independent contractors by Obligee as hereinafter set forth, in accordance with its terms and conditions and to pay and perform all obligations of Principal under the Contract, including, without limitation, all obligations with respect to warranties, guarantees and the payment of liquidated damages; or, at Obligee's sole discretion and election, Surety shall obtain a bid or bids for completing the Contract in accordance with its terms and conditions, and upon determination by Obligee of the lowest responsible bidder, arrange for a contract between such bidder and the Obligee and make available as Work progresses (even though there should be a default or succession of defaults under the contract or contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the "balance of the Contract price" (as hereinafter defined), and to pay and perform all obligations of Principal under the Contract, including, without limitation, all obligations with respect to warranties, guarantees and the payment of liquidated damages. The term "balance of the Contract price," as used in this paragraph, shall mean the total amount payable to Principal by the Obligee under the Contract and any modifications thereto, less the amount previously paid by the Obligee to the Principal, less any withholdings by the Obligee allowed under the Contract.

Surety expressly agrees that the Obligee may reject any agent or contractor which may be proposed by Surety in fulfillment of its obligations in the event of default by the Principal. Unless otherwise agreed by Obligee, in its sole discretion, Surety shall not utilize Principal in completing the Contract nor shall Surety accept a bid from Principal for completion of the work in the event of default by the Principal.

No final settlement between the Obligee and the Contractor shall abridge the right of any beneficiary hereunder, whose claim may be unsatisfied.

Surety shall remain responsible for all patent and latent defects that arise out of or relate to the Contractor's failure and/or inability to properly complete the Public Work as required by the Contract and the Contract Documents. The obligation of the Surety hereunder shall continue so long as any obligation of the Contractor remains.

Contractor and Surety agree that if the Obligee is required to engage the services of an attorney in connection with enforcement of the bond, Contractor and Surety shall pay Obligee's reasonable attorneys' fees incurred, with or without suit, in addition to the above sum.

In the event suit is brought upon this bond by the Obligee and judgment is recovered, the Surety shall pay all costs incurred by the Obligee in such suit, including reasonable attorneys' fees to be fixed by the Court.

IN WITNESS WHEREOF, we have hereunto set	our hands and seals this day of,
20	
PRINCIPAL/CONTRACTOR:	
By:	
SURETY:	
_	
By:	
Attorney-in-Fact	
The rate of premium on this bond is	per thousand.
The total amount of premium charged: \$	(This must be filled in by a
corporate surety).	
IMPORTANT: THIS IS A REQUIRED FORM.	
Surety companies executing bonds must possess a	certificate of authority from the California Insurance
Commissioner authorizing them to write surety in	surance defined in California Insurance Code Section 105,
and if the work or project is financed, in whole or	in part, with federal, grant or loan funds, Surety's name
must also appear on the Treasury Department's m	
Any claims under this bond may be addressed to:	,
•	

STATE OF CALIFORNIA	) ss.	) COUNTY OF
)		
On	before me,	,
a Notary Public in and for said Sta	ite, personally appeared	d , who proved
to me on the basis of satisfactory e	evidence to be the person	on(s) whose name(s) is/are subscribed to the within
instrument as the Attorney-in-Fact	t of the	(Surety) and acknowledged to me that
he/she/they subscribed the name of	of the	(Surety) thereto and his own name as
Attorney-in-Fact on the executed i	instrument.	
I certify under PENALTY OF PEl paragraph is true and correct.	RJURY under the laws	of the State of California that the foregoing
WITNESS my hand and official so	eal.	
NOTE: A copy of the power-of-a	ttorney to local ranges	ntatives of the bonding company must be attached
harata	morney to local represe	matives of the boliding company must be attached

#### PAYMENT BOND

#### (CALIFORNIA PUBLIC WORK)

KNOW ALL MEN BY THESE PRÉSENTS:

THAT WHEREAS, the Deaumont (	onlined School District (sometimes referred to hereinafter as
"Obligee") has awarded to	(hereinafter designated as the
"Principal" or "Contractor"), an agreement to	for the work described as follows:
	(hereinafter referred to as the "Public Work"); and
WHEREAS, said Contractor is requi	ired to furnish a bond in connection with said Contract, and
pursuant to California Civil Code Section 95	550;
NOW, THEREFORE, We,	, the undersigned
Contractor, as Principal; and	a corporation organized and existing
under the laws of the State of	, and duly authorized to transact business under the laws of
the State of California, as Surety, are held an	nd firmly bound unto the Beaumont Unified School District and to
any and all persons, companies, or corporati	ons entitled by law to file stop notices under California Civil
Code Section 9100, or any person, company	, or corporation entitled to make a claim on this bond, in the sum
being not less than one hundred percent (100	0%) of the total amount payable by said Obligee under the terms
of said Contract, for which payment will and	I truly to be made, we bind ourselves, our heirs, executors and
administrators, successors and assigns, joint	ly and severally, firmly by these presents.

THE CONDITION OF THIS OBLIGATION IS SUCH that if said Principal, its heirs, executors, administrators, successors, or assigns, or subcontractor, shall fail to pay any person or persons named in Civil Code Section 9100; or fail to pay for any materials, provisions, or other supplies, used in, upon, for, or about the performance of the work contracted to be done, or for any work or labor thereon of any kind, or for amounts due under the Unemployment Insurance Code, with respect to work or labor thereon of any kind; or shall fail to deduct, withhold, and pay over to the Employment Development Department, any amounts required to be deducted, withheld, and paid over by Unemployment Insurance Code Section 13020 with respect to work and labor thereon of any kind, then said Surety will pay for the same, in an amount not exceeding the amount herein above set forth, and in the event suit is brought upon this bond, also will pay such reasonable attorneys' fees as shall be fixed by the court, awarded and taxed as provided in California Civil Code Section 9550 et seq.

This bond shall inure to the benefit of any person named in Civil Code Section 9100 giving such person or his/her assigns a right of action in any suit brought upon this bond.

It is further stipulated and agreed that the Surety of this bond shall not be exonerated or released from the obligation of the bond by any change, extension of time for performance, addition, alteration or modification in, to, or of any contract, plans, or specifications, or agreement pertaining or relating to any scheme or work of improvement herein above described; or pertaining or relating to the furnishing of labor, materials, or equipment therefor; nor by any

change or modification of any terms of payment or extension of time for payment pertaining or relating to any scheme or work of improvement herein above described; nor by any rescission or attempted rescission of the contract, agreement or bond; nor by any conditions precedent or subsequent in the bond attempting to limit the right of recovery of claimants otherwise entitled to recover under any such contract or agreement or under the bond; nor by any fraud practiced by any person other than the claimant seeking to recover on the bond; and that this bond be construed most strongly against the Surety and in favor of all persons for whose benefit such bond is given; and under no circumstances shall the Surety be released from liability to those for whose benefit such bond has been given, by reason of any breach of contract between the Obligee and the Contractor or on the part of any obligee named in such bond; that the sole condition of recovery shall be that the claimant is a person described in California Civil Code Section 9100, and who has not been paid the full amount of his or her claim; and that the Surety does hereby waive notice of any such change, extension of time, addition, alteration or modification herein mentioned.

IN WITNESS WHEREOF, we have hereunto set our hands and seals this	day of
, 20	
PRINCIPAL/CONTRACTOR:	
By:	
SURETY:	
By:	

Attorney-in-Fact

#### IMPORTANT: THIS IS A REQUIRED FORM.

Surety companies executing bonds must possess a certificate of authority from the California Insurance Commissioner authorizing them to write surety insurance defined in California Insurance Code Section 105, and if the work or project is financed, in whole or in part, with federal, grant or loan funds, Surety's name must also appear on the Treasury Department's most current list (Circular 570 as amended). Any claims under this bond may be addressed to:

STATE OF CALIFORNIA )	) ss. COUNTY OF	)
On	before me,	, a Notary
Public in and for said State, per	sonally appeared	, who proved to me on
the basis of satisfactory evidence	e to be the person(s) v	whose name(s) is/are subscribed to the within instrument
as the Attorney-in-Fact of the		(Surety) and acknowledged to me that he/she/they
subscribed the name of the		(Surety) thereto and his own name as Attorney-in-Fact
on the executed instrument.		•
I certify under PENALTY OF P paragraph is true and correct.	PERJURY under the la	iws of the State of California that the foregoing
WITNESS my hand and official	l seal.	
NOTE: A copy of the power-of hereto.	f-attorney to local repr	esentatives of the bonding company must be attached

To be completed upon award



#### STRUCTURED WIRING REFERENCES

## Structured Wiring References

#### **Detailed References**

#### **Bellflower Unified School District**

Dan Buffington (562) 804-6500

dbuffington@busd.k12.ca.us

16703 Clark Ave Bellflower, CA 90706 **Structured Wiring** 

#### **Brentwood Union School District**

Robert Remley (925) 513-6341

rremley@brentwood.k12.ca.us

255 Guthrie Lane Brentwood, CA 94513 Structured Wiring

#### **Burlingame School District**

Curtis Smith (650) 259-3912

csmith@burlingameschools.org

1825 Trousdale Dr. Burlingame, CA 94010 Structured Wiring

#### **City of Los Altos**

Andrew Tseng (650) 947-2700

atseng@losaltosca.gov

1 N. San Antonio Rd. Los Altos, CA 94022 Structured Wiring

#### **City of Pittsburg**

Jitendra Kaneria (925) 252-4852

jkaneria@ci.pittsburg.ca.us

65 Civic Ave.
Pittsburg, CA 94565
Structured Wiring

#### City of Vacaville

Ryan Stewart (707) 449-5489

Ryan.steward@cityofvacaville.com

650 Merchant Street Vacaville, CA 95688 Structured Wiring

#### City of Yorba Linda

Sean Carrillo (714) 961-7156

scarrillo@yorbalindaca.gov

4845 Casa Loma Ave. Yorba Linda, CA 92886

#### **Structured Wiring**

#### **Hawthorne School District**

Reggie Cancel (310) 863-9519

rcancel@hawthorne.k12.ca.us

14120 Hawthorne Blvd. Hawthorne, CA 90250 Structured Wiring

#### **Kings Canyon Joint Unified School District**

Jerry Edmonds (559) 305-7044 edmonds-j@kcusd.com 675 W Manning Ave Reedley, CA 93654 Structured Wiring

#### Lake Tahoe Community College

Dave Burba (530) 541-4660 burba@ltcc.edu 1 College Dr South Lake Tahoe, CA 96150 Structured Wiring



#### STRUCTURED WIRING REFERENCES

#### **Detailed References** (Continued)

#### **Larkspur-Corte Madera School District**

Erik vonBlankenburg (415) 927-6960

evonblankenburg@lcmschools.org

230 Doherty Drive Larkspur, CA 94939 **Structured Wiring** 

#### **Lemoore Union Elementary School District**

Darrin Cooper (559) 924-6837

dacooper@luesd.k12.ca.us

100 Vine St

Lemoore, CA 93245

**Structured Wiring** 

#### **Livermore Valley Joint Unified School District**

Geoff Warner (925) 606-5228

gwarner@lvjusd.k12.ca.us

1401 Almond Ave. Livermore, CA 94550 **Structured Wiring** 

#### **Madera Unified School District**

Kee Vang (559) 664-8003 keevang@maderausd.org 2401 W. Almond Ave. Madera, CA 93637 **Structured Wiring** 

#### **Manteca Unified School District**

**Ungel Mamon** (209) 858-0922 umamon@musd.net 2901 E Louise Ave., PO Box 32 Manteca, CA 95336 **Structured Wiring** 

#### Mendota Unified School District

Ren Watkins (559) 655-4943

rwatkins@mendotaschools.org

115 McCabe Avenue Mendota, CA 93640 **Structured Wiring** 

#### **Mountain View Los Alto High School District**

Bob Fishtrom (650) 940-4650 x0070 bob.fishtrom@mvla.net 1299 Bryant Ave. Mountain View, CA 94040 **Structured Wiring** 

#### **Oakley Union Elementary School District**

Renee Stewart (925) 625-5083 rstewart@ouesd.k12.ca.us

91 Mercedes Ln Oakley, CA 94561 **Structured Wiring** 

#### **Oro Grande School District**

Andrew Mercado (760) 243-5884 Andrew mercado@orogrande.org P.O. Box 386 Oro Grande, CA 92368 **Structured Wiring** 

#### **Pajaro Valley Unified School District**

Dan Weiser (831) 786-2129 dan weiser@pvusd.net 294 Green Valley Rd. Watsonville, CA 95076 **Structured Wiring** 



#### STRUCTURED WIRING REFERENCES

#### **Detailed References** (Continued)

#### **Portola Valley School District**

Tim Sato (650) 851-1777 4575 Alpine Rd. Portola Valley, CA 94028 Structured Wiring

#### **Placer Hills Union School District**

James Gamble (530) 878-2606 jgamble@phusd.k12.ca.us 16801 Placer Hills Rd. Meadow Vista, CA 95722 Structured Wiring

#### **San Leandro Unified School District**

Larry Simon (510) 667-6207 Isimon@slusd.us 14735 Juniper St San Leandro, CA 94579 Structured Wiring

#### **Sonoma Valley Unified School District**

Tracy Dennis (707) 933-4080 tdennis@sonomaschools.org 17850 Railroad Ave Sonoma, CA 95476 Structured Wiring

#### **Tracy Unified School District**

Tom Quiambao (209) 830-3282 ext. 1940 tquiambao@tusd.net 315 East 11<sup>th</sup> Street Tracy, CA 95376 Structured Wiring

#### **West Hills Community College**

Jeff Seed (559) 934-2230 jeffseed@whccd.edu 9800 Cody Street Coalinga, CA 93210 Structured Wiring

#### Napa Valley College

Daniel Vega (707) 256-7552 dvega@napavalley.edu 2277 Napa Vallejo Hwy Napa, CA 94558 Structured Wiring



#### PROJECT REFERENCES

#### **Project Summaries**

Name of Organization: Hawthorne School District

Address: 14120 Hawthorne Blvd., Hawthorne, CA 90250

Contact Person: Reggie Cancel

Email/Phone: rcancel@hawthorne.k12.ca.us, (310) 863-9519

District Wide VoIP and IP Paging - SPURR Contract

Original contract amount: \$2,319,405.80

Contract start date: June 2020

Final completion date: September 2021

Hawthorne School District had a phone system that was failing, and it became increasingly difficult to find companies to support it. The district also wanted to increase security on campus, reduce notification time, and ensure everyone could hear an announcement in the event of an emergency. The district paging systems at that time was not able to provide adequate amplification and notification to all areas of the schools. The paging systems were increasingly failing. AMS.NET was brought in to discover the district needs, perform site walks at all district locations, provide equipment demos, and deliver a proposal leveraging the SPURR contract. Funding was possible through the district bond measure listing upgrades for safety/security systems. In total, AMS.NET deployed 14 voice routers, servers, over 800 phones, 650+ IP clocks and speakers, paging appliances, additional network switches where needed, and licensing to support the system for 5 years. AMS.NET cabling services were also used to run ethernet cabling to all IP clock speaker locations throughout the district.

#### Name of Organization: Hesperia Unified School District

Address: 15576 Main Street, Hesperia, CA 92345

Contact Person: Mike Tepner

Email/Phone: michael.tepner@hesperiausd.org, (760) 244-4411 ext. 8289

Complete Cisco Wireless Upgrade Project Original contract amount: \$1,727,450.00 Contract start date: November 2020 Final completion date: June 2021

Hesperia Unified School District leveraged the 1st round of Cares Act funding during the 2020 pandemic and partnered with AMS.NET to conduct a complete upgrade of their existing Cisco Systems wireless environment. AMS.NET was deemed an essential company in the early stages of the pandemic which was another advantage as we could be onsite conducting the installation while students and staff were remote to ensure a more robust wireless network would be functional when they returned to campus.



#### **PROJECT REFERENCES**

#### **Project Summaries** (Continued)

The project consisted of upgrading the core of the environment by deploying a pair of Cisco Catalyst 9800 Wireless Controllers for high availability. Throughout the district, AMS.NET upgraded over 1,600 wireless access points to Cisco's next generation model, the Catalyst 9120AX to deliver Wi-Fi 6 capabilities and the capacity to handle the additional wireless device demand once on campus learning was allowed. A multiyear DNA subscription along with DNA center was also embedded in the project to assist the district with automation, visibility, and network management.

Name of Organization: Norwalk La-Mirada Unified School District

Address: 12820 Pioneer Blvd., Norwalk, CA 90650

Contact Person: Tim Scholefield

Email/Phone: tscholefield@nlmusd.k12.ca.us, (562) 210-2000

Core Network & Wireless Upgrade
Original contract amount: \$2,149,248.53
Contract start date: December 2020
Final completion date: August 2021

Norwalk La-Mirada Unified School District leveraged Cares Act funding during the 2020 pandemic. They utilized AMS.NET to upgrade aging wireless infrastructure to support the increase in quantity of student and staff devices on the network. Over 1000 Meraki Wi-Fi 6 access points, that consisted of indoor and outdoor units, were deployed across the district's 34 locations. This also consisted of running Category 6A cabling to proposed access points that did not have network connectivity. The district also had site core switches at every district location that were due for replacement. AMS.NET upgraded them to switches capable of 25Gb connectivity to provide bandwidth needs for years to come. Uninterruptible power supplies were purchased and installed in the MDF of the school sites.

## \* BID GUARANTEE FORM

Accompanying this proposal is cash, a cashier's check or a certified check payable to the order
of the Beaumont Unified School District in an amount equal to ten percent (10%) of the base bid
and alternates (\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
This cash or the proceeds of this check shall become the property of said DISTRICT, if, this
proposal shall be accented by the DISTRICT through the DISTRICT's GOVERNING BOARD

This cash or the proceeds of this check shall become the property of said DISTRICT, if, this proposal shall be accepted by the DISTRICT through the DISTRICT's GOVERNING BOARD, and the undersigned fails to execute a contract with and furnish the sureties required by the DISTRICT within the required time; otherwise, said cash or check is to be returned to the undersigned.

NIA Bidder

### \* BID BOND

	ESE PRESENTS that we, the	undersigned, (herea	fter called
"Principal"), AMS.NET, LLC and	V=		
Asco	t Insurance Company	_ (hereafter called	"Surety"),
are hereby held and firmly bound u	nto the Beaumont Unified So	chool District (herea	fter called
"Owner") in the sum ofTen pe	rcent of the amount bid	(\$ 10%	) for the
payment of which, well and truly to	be made, we hereby jointly	and severally bind	ourselves,
successors, and assigns.			
SIGNED this 20th da	y of December	, 20 24 .	
The condition of the above of the Owner a certain Bid, attached he in writing for the construction of	ereto and hereby made a part	hereof, to enter into	a contract

a. If said Bid is rejected, or

NOW, THEREFORE,

b. If said Bid is accepted and the Principal executes and delivers a contract or the attached Agreement form within five (5) calendar days after acceptance (properly completed in accordance with said Bid), and furnishes bonds for his faithful performance of said Contract and for payment of all persons performing labor or furnishing materials in connection therewith,

Then this obligation shall be void; otherwise, the same shall remain in force and effect.

Surety, for value received, hereby stipulates and agrees that no change, extension of time, alteration, or addition to the terms of the contract, or the call for bids, or the work to be performed thereunder, or the specifications accompanying the same, shall in anyway affect its obligation under this bond, and it does hereby waive notice of any such change, extension of time, alteration, or addition to the terms of said contract, or the call for bids, or the work, or to the specifications.

In the event suit is brought upon this bond by the DISTRICT and judgment is recovered, the Surety shall pay all costs incurred by the DISTRICT in such suit, including without limitation, attorneys' fees to be fixed by the court.

IN WITNESS WHEREOF, Principal and Surety have hereunto set their hands and seals, and such of them as are corporations have caused their corporate seals to be hereto affixed and these presents to be signed by their proper officers, on the day and year first set forth above.

PR	INCIPAL:	AMS.NET, LLC
ATTEST: (if individual, two witnesses are  By:  Title:  ATTEST: (if corporation)  By:  Title:  Corporate Seal)	By: By:	Leava Moragan
SUI ATTEST: (if individual, two witnesses are	RETY: e required)	Ascot Insurance Company  Melissa Heffernan, Attorney-in-fact
By:	By:	
Title:	Title:_	
ATTEST: (if corporation)  By:		

#### **IMPORTANT:**

833 - 454 - 3023

Surety companies executing bonds must possess a certificate of authority from the California Insurance Commissioner authorizing them to write surety insurance defined in California Insurance Code Section 105, and if the work or project is financed, in whole or in part, with federal, grant, or loan funds, it must also appear on the Treasury Department's most current list (Circular 570 as amended).

THIS IS A REQUIRED FORM.
Any claims under this bond may be addressed to:
(Name and Address of Surety)
Ascot Insurance Company
55 W 46th Street, New York, NY 10036
(Name and Address of agent or representative for service of process in California if different from above)
RICARDO OROZCO c/o
720 14th Street, Sacramento, CA 95814
(Telephone Number of Surety and agent or representative for service of process in California).

#### CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

1	ficate verifies only the identity of the individual who signed the oot the truthfulness, accuracy, or validity of that document.
State of Illinois	)
County of Cook	1
On December 20, 2024 before me,	M. Labno, Notary Public
Date	Here Insert Name and Title of the Officer
Personally appearedMelissa Heffernan	
	Name(s) of Signer(s)
the within instrument and acknowledged to me t	idence to be the person(s) whose name(s) is/are subscribed to that he/she/they executed the same in his/her/their authorized on the instrument the person(s), or the entity upon behalf of ent.
	I certify under PENALTY OF PERJURY under the laws of the State of Illinois that the foregoing paragraph is true and
OFFICIAL SEAL	correct.
M LABNO	WITNESS my hand and official seal.
Notary Public, State of Illinois Commission No. 976916	$\mathcal{M}$ $\mathcal{T}$
My Commission Expires August 18, 2027	Signature
	M. Labno Signature of Notary Public
Place Notary Seal Above	OPTIONAL
Though this section is optional, completin	g this information can deter alteration of the document or
fraudulent reattachment	t of this form to an unintended document.
Description of Attached Document	
Title or Type of Document	Document Date
Number of Pages Signer(s)	Other Than Named Above
Capacity(ies) Claimed by Signer(s)	<del></del>
Signer's Name	Signer's Name
Corporate Officer—Title(s)	Corporate Officer—Title(s)
☐ Partner ☐ Limited ☐ General ☐ Individual ☐ Attorney in Fact	Partner Limited General
Trustee Guardian or Conservator	☐ Individual ☐ Attorney in Fact☐ Trustee ☐ Guardian or Conservator
Other	Other
Signer Is Representing Ascot Insurance Compa	

## **ACKNOWLEDGMENT**

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

validity of that document.
State of California County of
On 12/30/2024 before me, Katlyn Grimsley, Notary Public (insert name and title of the officer)
personally appeared Diana Monaghan who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same i his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.  I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing
paragraph is true and correct.
WITNESS my hand and official seal.  KATLYN GRIMSLEY Notary Public - California Alameda County Commission # 2428051 My Comm. Expires Nov 24, 2026
Signature (Seal)



# **Power of Attorney**

Ascot Surety & Casualty Company
Ascot Insurance Company
55 W 46th Street, 26th Floor
New York, NY 10036

#### KNOW ALL MEN BY THE PRESENTS:

nt Ascot Surety & Casualty Company and Ascot Insurance Company, each a corporation organized and existing under the laws of the State colorado (the "Companies"), do hereby constitute and appoint: Melissa Heffernan

of Chicago, IL (city, state) and each its true and lawful Attorney(s)-in-Fact, with full authority to sign, execute, seal, acknowledge and deliver for, and on its behalf, and as its act and deed any place within the United States, or, if the following line is filled in, only within the area and up to the amount therein designated, any and all bonds, undertakings, recognizances, and other contracts of indemnity or writings obligatory in the nature thereof, issued in the course of its surety business, and to bond the Companies as follows:

Any such obligations in the United States not to exceed \$50,000,000.00.

Bond No.: Bid Bond Principal: AMS.NET, LLC.

Obligee: Beaumont Unified School District

The Companies hereby ratify and confirm all and whatsoever said Attorney(s)-in-fact may lawfully do in the premises by virtue of these presents. These appointments are made under and by authority Resolutions adopted by the Board of Directors of the Companies, which resolutions are still in effect:

RESOLVED, that any of the Chief Executive Office, the Chief Operating Officer or the Chief Underwriting Officer, acting in conjunction with the head of the surety business line for the Corporation (each an Authorized Individual" and, collectively, the Authorized Individuals"), are authorized to jointly appoint one or more attorneys-in-fact to represent and act for and on behalf of the Corporation in the transaction of the Corporation's surety business to execute (under the common seal of the Corporation if appropriate) bonds, undertakings, recognizances and other contracts of indemnity and writings obligatory in the nature thereof:

RESOLVED, that in conjunction with the Corporation's transaction of surety business the signatures and attestations of the Authorized Individuals and the seal of the Corporation be affixed to any such Power of Attorney or to any certificate relating thereto (electronic or otherwise) by facsimile and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seals (electronic or otherwise) shall be valid and bonding upon the Corporation when so affixed with respect to any bond, undertaking, recognizance or tother contract of indemnity or writing obligatory in the nature thereof, RESOLVED, that in connection with the Corporation's transaction of surety business, the facsimile electronic or mechanically reproduced signature of any Authorized Individual, whether made heretofore or hereafter, whenever appearing upon a copy of any Power of Attorney of the Corporation, with signatures

IN WITNESS WHEREOF, the Companies have caused these presents with the respective corporate seals and to be executed by the individuals named below who are duly authorized and empowered to execute the Power of Attorney on the Companies' behalf, this 1st day of July 2024.





ASCOT SURETY & CASUALTY COMPANY ASCOT INSURANCE COMPANY

Matthew Conrad Kramer (Chief Executive Officer)

STATE OF CONNECTICUT )
COUNTY OF FAIRFIELD ) ss

On this 1st day of July 2024, before me came the above named Chief Executive Officer of each Ascot Surety & Casualty Company and Ascot Insurance Company and the head of the surety business line for each of Ascot Surety & Casualty Company and Ascot Insurance Company, to me personally known to be the individuals described herein, and acknowledged that the seals affixed to the preceding instrument and the corporate seals of each Ascot Surety & Casualty Company and Ascot Insurance Company, and that the said corporate seals and signatures were duly affixed and subscribed to said instrument by the authority and direction of said Companies.

KSENIA E. GUSEVA NOTARY PUBLIC STATE OF CONNECTICUT My Commission Expires June 30, 2029

Notary Public Ksenia E Guseva

My commission expires on June 30, 2029

I, the undersigned Secretary of the Company, do hereby certify that the foregoing excerpts of the Resolution adopted by the Board of Directors of the Companies, and the Power of Attorney issued pursuant thereto, are true and correct, and further certify that both the Resolution and the Power of Attorney are still in full force and effect.

This Certificate may be signed by facsimile under and by the authority of the following resolution of the Board of Directors of the Companies.

RESOLVED, that in connection with the Corporation's transaction of surety business the signatures and attestations of the Authorized Individuals and the seal of the Corporation be affixed to any such Power of Attorney or to any certificate relating thereto (electronic or otherwise) by facsimile and any such Power of Attorney of certificate bearing such facsimile signatures or facsimile seal (electronic or otherwise) shall be valid and binding upon the Corporation when so affixed with respect to any bond, undertaking, recognizances or other contract of indemnity or writing obligatory in the nature thereof;

IN WITNESS WHEREOF; I have hereunto set my hand and affixed the seal of the Companies, this \_\_\_\_\_20th \_\_\_\_\_day of \_\_\_\_December \_\_\_\_, 20 24 \_\_\_\_\_\_ASCOT SURETY & CASUALTY COMPANY

ASCOT INSURANCE COMPANY

John Gill, Secretary



Company Beefile

Company Profile

Company Search

Company Search Results

Company Information

Old Company Names

Agent for Service

Reference Information

NAIC Group List

Lines of Business

Workers'
Compensation
Complaint and
Request for
Action/Appeals
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Quarterly Statements

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Company Performance & Comparison Data

Company Enforcement Action

Composite Complaints Studies

Additional Info

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View Financial Disclaimer

#### **COMPANY PROFILE**

**Company Information** 

ASCOT INSURANCE COMPANY

55 WEST 46TH STREET, 26TH FLOOR NEW YORK, NY 10036

**Old Company Names** 

**Effective Date** 

**GREYHAWK INSURANCE COMPANY** 

NIV.

NATIONAL FARMERS UNION STANDARD INSURANCE COMPANY

07/09/2019 08/31/2005 01/31/2017

QUANTA INDEMNITY COMPANY

Agent For Service

RICARDO OROZCO c/o 720 14th Street

Sacramento CA 95814

**Reference Information** 

NAIC #:	23752
California Company ID #:	2638-5
Date Authorized in California:	07/29/1982
License Status:	UNLIMITED-NORMAL
Company Type:	Property & Casualty
State of Domicile:	COLORADO

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**NAIC Group List** 

NAIC Group #:

4908

Ascot Ins US Grp

#### Lines Of Business

The company is authorized to transact business within these lines of insurance. For an explanation of any of these terms, please refer to the glossary.

**AUTOMOBILE** 

**BOILER AND MACHINERY** 

BURGLARY

**COMMON CARRIER LIABILITY** 

**CREDIT** 

**FIRE** 

LIABILITY

MARINE

MISCELLANEOUS

PLATE GLASS

SPRINKLER
SURETY
TEAM AND VEHICLE
WORKERS' COMPENSATION

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# **Service Provider Criteria and Contract Requirements**

#### E-RATE SUPPLEMENTAL TERMS AND CONDITIONS

#### Signed copy to be returned with bid response.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-Rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

#### 1) E-RATE CONTINGENCY

The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-Rate. Even after award of contract(s) and/or E-Rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

#### 2) **SERVICE PROVIDER REQUIREMENTS**

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-Rate program.

- a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.
- b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <a href="https://www.usac.org/E-Rate/service-providers/step-1-obtain-a-spin/">https://www.usac.org/E-Rate/service-providers/step-1-obtain-a-spin/</a>.
- c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <a href="https://fjallfoss.fcc.gov/coresWeb/publicHome.do">https://fjallfoss.fcc.gov/coresWeb/publicHome.do</a>.
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. More information about FCC Red and Green Light Status may be

found at this website: https://apps.fcc.gov/cores/userLogin.do.

- e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before **July 1**<sup>st</sup>, **2025**.
- f. Prices must be held firm for the duration of the associated E-Rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).
- g. Goods and services provided shall be clearly designated as "E-Rate Eligible". Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.
- In the event of questions during an E-Rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- Services Providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <a href="https://www.usac.org/E-Rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/">https://www.usac.org/E-Rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/</a>.

#### 3) SERVICE PROVIDER ACKNOWLEDGEMENTS

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.

d. This offer is in full compliance with USAC's Free Services Advisory <a href="https://www.usac.org/E-Rate/applicant-process/competitive-bidding/free-services-advisory/">https://www.usac.org/E-Rate/applicant-process/competitive-bidding/free-services-advisory/</a>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

#### 4) STARTING SERVICES/ADVANCE INSTALLATION – Category 1 Services

The annual E-Rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-Rate eligible goods and/or services requested in this RFP shall be delivered no earlier than the start of the 2025 Funding Year (July 1, 2025). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.

#### **EARLY FUNDING CONDITIONS**

#### Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

- Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.
- The Category 1 service must depend on the installation of the infrastructure.
- The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.
- No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access). The complete text can be found at the following URL: <a href="https://www.usac.org/E-">https://www.usac.org/E-</a>

#### Category 2

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

• We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking (FCC 14-99, released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

However, **NO INVOICING** can take place prior to July 1 of the funding year.

#### 5) INVOICING

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission, certification and USAC approval of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.
- b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

#### 6) FCC/SLD AUDITABILITY

The E-Rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the

records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

### 7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any Agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

I, the undersigned, as an authorized agent of Name), hereby certify that I have read the E-Rat	
compliant and intend to cooperate with the E-Rate	· · · · · · · · · · · · · · · · · · ·
Signature: Mall Moral Con	Title: SCCretary
Phone Number: (925) 245-6100	Email: order tracking gams net
Service Provider Name: AMS NET	

#### **CONTRACTOR'S CERTIFICATE REGARDING ALCOHOLIC BEVERAGE and** TOBACCO-FREE CAMPUS POLICY

The CONTRACTOR agrees that it will abide by and implement the DISTRICT's Alcoholic Beverage and Tobacco-Free Campus Policy, which prohibits the use of alcoholic beverages and tobacco products, at any time, on DISTRICT-owned or leased buildings, on DISTRICT property and in DISTRICT vehicles. The CONTRACTOR shall procure signs stating "ALCOHOLIC BEVERAGE AND TOBACCO USE IS PROHIBITED" and shall ensure that these signs are prominently displayed in all entrances to school property at all times.

DATE: 12/30/24	CONTRACTOR
	By Mana Monaston
	Signature Signature

### CONTRACTOR CERTIFICATION REGARDING BACKGROUND CHECKS

(Modernization Projects)

ANS. NET. LLC. DIBIA MGT IMMICT certifies that it has performed one of the following:
[Name of contractor/consultant] Soutions
Pursuant to Education Code Section 45125.1, Contractor has conducted criminal background checks, through the California Department of Justice, of all employee providing services to the Beaumont Unified School District, pursuant to the contract/purchase order dated
As further required by Education Code Section 45125.1, attached hereto as Attachmen "A" is a list of the names of the employees of the undersigned who may come in contac with pupils.
OR
Pursuant to Education Code Section 45125.2, Contractor will ensure the safety of pupil by one or more of the following methods:
1) The installation of a physical barrier at the worksite to limit contact with pupils.
(2) Continual supervision and monitoring of all employees of the entity by ar employee of the entity whom the Department of Justice has ascertained has no been convicted of a violent or serious felony.
I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.
Date 12/30 , 20/34 AMS. NET. U.C. DIBIA MOT IMPACT SOUTHUM [Name of Contractor/Consultant]
By its: Secvetary



### Fingerprinted Employees

All employees listed	All employees listed below have been DOJ cleared, as of October 19, 2024.					
Adrian Martinez	Erik Martinez-Jimenez	Matt Thompson				
Adrian Pardo	Felix Pardo	Meagan Mulry				
Alec Batsford-Garavito	Fernando Manzano	Michael Baldwin				
Alex Gomez	Fernando Ruiz	Michael Vincent				
Alvin Napiza	Florin Vizauer	Migual Lopez				
Anna Moreno	Francisco Monroy	Mike Hansen				
Anthony Bastian	Francisco Sarabia	Mike Skelton				
Anthony Minjarez	Francisco Servin	Mitch Brooks				
Antonio Nuno	Guy McMillan	Nabanita Borua				
Anya Chalkley	Harold Alvarez	Nick Heryford				
Blake Wiech	Jacinto Cruz	Nick Russo				
Carlos Pineda	Jacob Ambrocio	Noe Trevino				
Cathy Rivenes	Jacob Baruch	Oswaldo Zamudio Gonzalez				
Cayden Ho	Jacob Maag	Overlin Zamora				
Chad Neves	Jallisa Rodriguez	Patrick Miller				
Chanpreet Gill	Jason Schweizer	Patrick Stevens				
Chris Hill	Jeffry Galeano Mendoza	Paul Estrada				
Chris Stuart	Jesse Arroyo	Paul Payumo				
Christian Benavidez	Jessica Williams	Perry Nelson				
Christian Weisse	Jimmie Hearn	Raffi Bedrosian				
Christo Michaelides	Jocelyn Ambrose	Ray Valine				
Christopher Dom	Joe Costa	Richard Lopez				
Clint Southwick	Joe Ignacio	Robert Gil				
Cynthia Lara	John Stott	Robert Ho				
Daniel Ancheta	John Vincent	Robert (Bobby) Simmonds				
Daniel Arroyo	Jorge Ambrocio	Salome Alvarado III				
Daniel Barron	Jose Fernandez	Salvador Heredia Jr.				
Daniel Bryant	Jose Perez	Santiago Martinez-Jimenez				
Dave Arsene	Joseph Kapahu	Serge Hacobian				
David Baca	Joshua Pressley	Soksu Kang				
David Martinez	Julian Lehman	Steve Cupps				
David Stoutenburg	Justin Polen	Steven Perez				
Dean Anaya-Guttierrez	Katie Kerwin	Tim McKinny				
Derek Ramirez	Kevin Esquivel	Troy Hunt				
Doug Tate	Kevin Stott	Tyler Kwon				
Dylan Embrich	Kole Babo	Tyler Marko				
Edward Dominguez	Larry Lam	Victor Trao				
Efrain Sanchez III	Lazaro Lopez	Vincent Ngo				
	Martin Meza	Vincent Yobeanto				
1	Matt Bradshaw	Vong Men				
	Matt Graham	William Gonzalez				
Diana Monaghan	Matt Simeone	Zack DeRose				
Vice President of Operations						

#### CONTRACTOR'S CERTIFICATE REGARDING DRUG-FREE WORKPLACE

This Drug-Free Workplace Certification form is required from all successful bidders pursuant to the requirements mandated by Government Code Sections 8350 et seq., the Drug-Free Workplace Act of 1990. The Drug-Free Workplace Act of 1990 requires that every person or organization awarded a contract or grant for the procurement of any property or service from any State agency must certify that it will provide a drug-free workplace by performing certain specified acts. In addition, the Act provides that each contract or grant awarded by a State agency may be subject to suspension of payments or termination of the contract or grant, and the CONTRACTOR or grantee may be subject to debarment from future contracting, if the contracting agency determines that specified acts have occurred.

Pursuant to Government Code Section 8355, every person or organization awarded a contract or grant from a State agency shall certify that it will provide a drug-free workplace by doing all of the following:

- a) Publishing a statement, notifying employees that the unlawful manufacture, distribution, dispensation, possession, or use of a controlled substance is prohibited in the person's or organization's workplace, and specifying actions which will be taken against employees for violations of the prohibition;
- b) Establishing a drug-free awareness program to inform employees about all of the following:
  - 1) The dangers of drug abuse in the workplace;
  - 2) The person's or organization's policy of maintaining a drug-free workplace;
  - 3) The availability of drug counseling, rehabilitation and employee-assistance programs; and
  - 4) The penalties that may be imposed upon employees for drug abuse violations;
- c) Requiring that each employee engaged in the performance of the contract or grant be given a copy of the statement required by subdivision (a) and that, as a condition of employment on the contract or grant, the employee agrees to abide by the terms of the statement.
- I, the undersigned, agree to fulfill the terms and requirements of Government Code Section 8355 listed above and will (a) publish a statement notifying employees concerning the prohibition of controlled substance at the workplace, (b) establish a drug-free awareness program, and (c) require each employee engaged in the performance of the contact be given a copy of the statement required by section 8355(a) and require such employee agree to abide by the terms of that statement.

I also understand that if the Beaumont Unified School District determines that I have either (a) made a false certification herein, or (b) violated this certification by failing to carry out the requirements of Section 8355, that the contract awarded herein is subject to termination, suspension of payments, or both. I further understand that, should I violate the terms of the Drug-Free Workplace Act of 1990, I may be subject to debarment in accordance with the requirements of Sections 8350 et seq.

I acknowledge that I am aware of the provisions of Government Code Sections 8350 et seq. and hereby certify that I will adhere to the requirements of the Drug-Free Workplace Act of 1990.

DATE: 12/20/24 AMS. NET, LLC. PIBIA MOT IMPACT SOLUTIONS

Signature

CONTRACTOR

#### \* CONTRACTOR'S CERTIFICATE REGARDING WORKERS' COMPENSATION

Labor Code Section 3700 in relevant part provides:

Every employer except the State shall secure the payment of compensation in one or more of the following ways:

- By being insured against liability to pay compensation by one or more insurers duly authorized to write compensation insurance in this State.
- 2. By securing from the Director of Industrial Relations a certificate of consent to self-insure, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations, of ability to self-insure and to pay any compensation that may become due to employees.

I am aware of the provisions of Labor Code Section 3700 which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will comply with such provision before commencing the performance of the work of this contract.

AMS. NET, LC DIBIA MOST IMPACT SOLUTIONS

Proper Name of Bidder

Diam Mongama, Secretary

In accordance with Article 5 (commencing at section 1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and submitted with the Contractor's bid.

Department of the Treasury Internal Revenue Service

#### **Request for Taxpayer Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the requester. Do not send to the IRS.

Retor	e you begin. For guidance related to the purpose of Form W-9, see Purp	oose of Form, below.		
	Name of entity/individual. An entry is required. (For a sole proprietor or disregentity's name on line 2.)	arded entity, enter the owner's	s name on line	1, and enter the business/disregarded
	AMS. NET ILC. DIBIA WAT IMPACT SOLUTIONS			
	2 Business name/disregarded entity name, if different from above.			
n page 3.	3a Check the appropriate box for federal tax classification of the entity/individua only one of the following seven boxes.  Individual/sole proprietor		ne 1. Check	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
S	LLC. Enter the tax classification (C = C corporation, S = S corporation, P		C	Exempt payee code (if any)
Print or type. See <b>Specific Instructions</b> on page	Note: Check the "LLC" box above and, in the entry space, enter the approclassification of the LLC, unless it is a disregarded entity. A disregarded ebox for the tax classification of its owner.	opriate code (C, S, or P) for the		Exemption from Foreign Account Tax Compliance Act (FATCA) reporting
Prin :	Other (see instructions)			code (if any)
l Specific	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" a and you are providing this form to a partnership, trust, or estate in which y this box if you have any foreign partners, owners, or beneficiaries. See instruc	ou have an ownership interes	t, check	(Applies to accounts maintained outside the United States.)
See	5 Address (number, street, and apt. or suite no.). See instructions.	Requ	iester's name a	and address (optional)
	502 commerce way			
	6 City, state, and ZIP code Livermore, CA 9 4551			
	7 List account number(s) here (optional)			
	List account number(s) here (optional)			
Par	Taxpayer Identification Number (TIN)			
Enter	your TIN in the appropriate box. The TIN provided must match the name	given on line 1 to avoid	Social sec	curity number
backu	p withholding. For individuals, this is generally your social security numb	er (SSN). However, for a		
	ent alien, sole proprietor, or disregarded entity, see the instructions for Pa es, it is your employer identification number (EIN). If you do not have a nu	-		
TIN, la			Or Employer	identification number
Note:	If the account is in more than one name, see the instructions for line 1. S	See also What Name and	Employer	Identification fluinger
	er To Give the Requester for guidelines on whose number to enter.		94 -	3291626
Par				
	penalties of perjury, I certify that:			
2. I an Ser	e number shown on this form is my correct taxpayer identification numbe n not subject to backup withholding because (a) I am exempt from backu vice (IRS) that I am subject to backup withholding as a result of a failure longer subject to backup withholding; and	p withholding, or (b) I have	e not been no	otified by the Internal Revenue
3. I an	n a U.S. citizen or other U.S. person (defined below); and			
4. The	FATCA code(s) entered on this form (if any) indicating that I am exempt	from FATCA reporting is o	orrect.	
becau acquis other	ication instructions. You must cross out item 2 above if you have been not se you have failed to report all interest and dividends on your tax return. Fo sition or abandonment of secured property, cancellation of debt, contribution than interest and dividends, you are not required to sign the certification, but	real estate transactions, it ns to an individual retireme	em 2 does no nt arrangemer	t apply. For mortgage interest paid, nt (IRA), and, generally, payments
Sign Here	Signature of U.S. person	Date	12/30/24	+
Gei	neral Instructions			form. A flow-through entity is
Section noted	on references are to the Internal Revenue Code unless otherwise	foreign partners, owners,	or beneficiari	te that it has direct or indirect es when it provides the Form W-9 it has an ownership interest. This
Futur	e developments. For the latest information about developments			rough entity with information

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

related to Form W-9 and its instructions, such as legislation enacted

after they were published, go to www.irs.gov/FormW9.

regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



# **Base Bid**

### <u>Attachment A</u> E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL # (or equal*)	QTY	EXTENSION
WAPS			The state of the s	1	
Indoor WAP	Meraki MR57	Cisco Systems Inc.	MR57-HW	135	\$125,139.60
Outdoor WAP	Meraki MR86	Cisco Systems Inc.	MR86-HW	26	\$24,865.36
Omni Antennas	Meraki Dual-band Omni Antennas	Cisco Systems Inc.	MA-ANT-20	52	\$4,039.36
Cloud Licenses		2 7 7		Q.O.Y.	
Licenses	10yr Cloud Managed WAPS	Cisco Systems Inc.	LIC-ENT-10YR	161	\$79,973.53
	Blanch of the Attendance of the			¢224	247.05
			Parts Subtotal:	\$234,0	017.85
			Labor:	\$33,00	00

Parts Subtotal:	\$234,017.85
Labor:	\$33,000
Tax:	\$11,938.44
Freight Charge):	\$0
TOTAL:	\$278,956.29
Parts - Erate	
Ineligible Subtotal	\$0
Labor - Erate	
Ineligible	\$0
Tax- Erate	
Ineligible	\$0

Submitted by: AMS. NET, LIC. DIBIA MGT IMPACT SolutionS

Company

Authorized by (Company Rep)

#### **Attachment B** E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL# (or equal*)	QTY	EXTENSION
Cabling	- X Committee Committee			lin di	The section
Ethernet Copper Cable	100m CAT6	Please see quote (Q- 00086875)	Please see quote (Q-00086875)	20	\$175.03
				E Vol	
		10	Parts Subtotal:	\$3,500	).53
			Labor:	\$9,776	j
			Tax:	\$271.3	.1

Freight Charge): \$0 TOTAL: \$13,547.84 Parts - Erate Ineligible Subtotal \$0 Labor - Erate Ineligible \$0 **Tax-Erate** Ineligible \$0

Submitted by: AMS. NET, LLC. DIBIA MOITIMPACT Company

Authorized by (Company Rep.)

#### Attachment C E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL # (or equal*)	QTY	EXTENSION
Switches				PIPE AS	
Layer 3 Access Switch	MS390-48UX2	Cisco Systems Inc.	MS390-48UX2-HW	11	\$50,238.32
Meraki MS390 Modules	Meraki MS390 8x10GE Module	Cisco Systems Inc.	MA-MOD-8X10G	11	\$11,355.30
Cables	Direct Attach Twinax Cables	Cisco Systems Inc.	MA-CBL-TA-1M	11	\$472.12
Power Supply				12 7 729	
Power Supply	Secondary Power Supply MA-PWR-1100WAC	Cisco Systems Inc.	MA-PWR-1100WAC	11	\$8,457.46
Cloud Licenses					
Licenses	10 yr. Cloud Managed Switches	Cisco Systems Inc.	LIC-MS390-48E-10Y	11	\$33,931.81
SENSO SUMO SU	DESCRIPTION OF THE PARTY OF THE		The State of the S		
			Parts Subtotal:	\$104,4	155.01
				1	

\$7,400 Labor: \$5,465.55 Tax: Freight Charge): \$0 TOTAL: \$117,320.56 Parts - Erate **Ineligible Subtotal** \$0 Labor - Erate Ineligible \$0 Tax- Erate Ineligible \$0

Submitted by AMS. NET, UC. DIBIA MOT Impact Solutions Company

Authorized by (Company Rep.)

### Attachment D E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

#### Items specified must be equal to, or exceed the specs provided within the item descriptions

ITEM	DESCRIPTION		Total
Total Attachment A	Total of scope #1		\$278,956.29
Total Attachment B	Total of scope #2		\$13,547.84
Total Attachment C	Total of scope #3		\$117,320.56
E Thomas	AND ALL OF THE PARTY OF THE PARTY.		
		Grand TOTAL:	\$409,824.69

Submitted by AMS-NET, LLC. DIBIA MOST IMPACT SOLVHONS Company

END OF SECTION

Authorized by (Company Rep.



# **Alternate Bid**

#### <u>Attachment A</u> E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL# (or equal*)	QTY	EXTENSION
WAPS		I The state of the			
Indoor WAP	Meraki MR57	Cisco Systems Inc.	MR57-HW	135	\$125,139.60
Outdoor WAP	Meraki MR86	Cisco Systems Inc.	MR86-HW	26	\$24,865.36
Omni Antennas	Meraki Dual-band Omni Antennas	Cisco Systems Inc.	MA-ANT-20	52	\$4,039.36
Cloud Licenses					
Licenses	10yr Cloud Managed WAPS	Cisco Systems Inc.	LIC-ENT-10YR	161	\$79,973.53
		RATION IN			King of the state of
			Parts Subtotal:	\$234,	017.85

\$33,000 Labor: \$11,938.44 Tax: Freight Charge): \$0 TOTAL: \$278,956.29 Parts - Erate Ineligible Subtotal \$0 Labor - Erate Ineligible \$0 Tax-Erate Ineligible \$0

Submitted by: AMS. NET, LLC. DIBIA MGT IMPACT SOLUTIONS

Company

Authorized by (Company Rep)

#### Attachment B E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL# (or equal*)	QTY	EXTENSION	
Cabling					The Lindon	
Ethernet Copper Cable	100m CAT6	Please see quote (Q- 00086875)	Please see quote (Q-00086875)	20	\$175.03	
				-		
			Parts Subtotal:	\$3,500	0.53	
			Labor:	\$9,776	76	
			Tax:	\$271.3	1	
			Freight Charge):	\$0		
			TOTAL:	\$13,54	7.84	

Submitted by: Ams. NET, LLC. DIBIA MGT Impact Solutions Company

Authorized by (Company Re

Parts - Erate Ineligible Subtotal

Labor - Erate Ineligible

Tax-Erate Ineligible \$0

\$0

\$0

### Attachment C Alternate

#### E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION	MFR.	PART/ MODEL# (or equal*)	QTY	EXTENSION
Switches		1005			the Control
Layer 3 Access Switch	C9300 48-PORT OF 5GBPS, UPOE, 1100WAC PS, W/MERAKI	Cisco Systems Inc	C9300-48UN-M	11	\$59,203.43
Network Module	Meraki C9300 8 x 10GE Network Module	Cisco Systems Inc	C9300-NM-8X-M	11	\$14,265.68
Cables	Preliminary US GPL - Meraki 10 GbE Twinax Cable	Cisco Systems Inc	MA-CBL-TA-1M	11	\$472.12
Power Supply		V 1- 1			
Power Supply	C9000 1100W AC Platinum Power Supply, w/MERAKI	Cisco Systems Inc	PWR-C1-1100WAC-P-M	11	\$10,629.19
Cloud Licenses					
Licenses	Meraki Enterprise License for C9300-M 48-port, 10 year	Cisco Systems Inc	LIC-C9300-48E-10Y	11	\$40,995.46
120					

\$125,565.88 Parts Subtotal: \$7,400 Labor: \$6,554.21 Tax: Freight Charge): \$0 TOTAL: \$139,520.09 Parts - Erate Ineligible Subtotal \$0 Labor - Erate Ineligible \$0 Tax- Erate Ineligible \$0

Submitted by AMS NET, LLC. DIBIA MGIT IMPACT SOIUTIONS (

Authorized by (Company Rep.)

### Attachment D - Alternate

#### E-RATE FY2025 CATEGORY 2

#### **BID FORM:**

#### ITEMS SPECIFIED MUST BE EQUAL TO, OR EXCEED THE SPECS PROVIDED WITHIN THE ITEM DESCRIPTIONS

ITEM	DESCRIPTION		Total
Total Attachment A	Total of scope #1		\$278,956.29
Total Attachment B	Total of scope #2		\$13,547.84
Total Attachment C- Alternate	Total of scope #3		\$139,520.09
		Grand TOTAL:	\$432,024.22

END OF SECTION

Submitted by AMS. NET, LLC. DIBIA MGT Impact Solutions Company

rumorized by (Compa



#### FCC RED LIGHT DISPLAY SYSTEM STATUS

The Red Light Rule was adopted as part of the Federal Communication Commission's ongoing effort to implement the Debt Collection Improvement Act, which provides that the Commission checks to determine whether entities or individuals seeking licenses or other benefits from the FCC are delinquent in debt owed to the Commission. The Red Light Display System displays the current Green status of AMS.NET (FRN #0012300554).

#### **Red Light Display System View**

FCC | Fccs | Red Light Display System

< FCC Site Map

Logged in as FAN: AMS.NET Inc. (0012300554) Log Out

Back Print | Help

#### Current Status of FRN 0012300554

#### **STATUS: Green**

You have no delinquent bills which would restrict you from doing business with the FCC.

The Red Light Display System checks all FRNs associated with the same Taxpayer Identification Number (TIN). A green light means that there are no outstanding delinquent non-tax debts restricting business with the Commission by any FRN associated with requestor's TIN.

### ACKNOWLEDGMENT OF BIDDING PRACTICES REGARDING INDEMNITY

TO: Beaumont Unified School District
RE:
Please be advised that with respect to the above-referenced PROJECT the undersigned CONTRACTOR on behalf of itself and all subcontractors hereby waives the benefits and protection of Labor Code Section 3864, which provides:
"If an action as provided in this chapter is prosecuted by the employee, the employer, or both jointly against the third person results in judgment against such third person, the employer shall have no liability to reimburse or hold such third person harmless on such judgment or settlement in the absence of a written agreement to do so executed prior to the injury."
This Agreement has been signed by an authorized representative of the contracting party and shall be binding upon its successors and assignees. The undersigned further agrees to promptly notify the DISTRICT of any changes of ownership of the contracting party or any subcontractor while this Agreement is in force.
AMS. NET, U.C. DIBIA MOST Impact Solution Contracting Party
Diana Monaghan, Secretary Name of Agent/Title
Dedra Monazion

#### **INSURANCE DOCUMENTS & ENDORSEMENTS**

The following insurance endorsements and documents must be provided to the Beaumont Unified School District within five (5) calendar days after receipt of notification of award. If the apparent low bidder fails to provide the documents required below, the District may award the contract to the next lowest responsible and responsive bidder or release all bidders, and the bidder's bid security will be forfeited. All insurance provided by the bidder shall fully comply with the requirements set forth in Article 11 of the General Conditions.

1. <u>General Liability Insurance</u>: Certificate of Insurance with all specific insurance coverages set forth in Article 11 of the General Conditions, proper Project description, designation of the District as the Certificate Holder, a statement that the insurance provided is primary to any insurance obtained by the District and minimum of 30 days' cancellation notice. Bidder shall also provide required additional insured endorsement(s) designating all parties required in Article 11 of the General Conditions. The additional insured endorsement shall be an ISO CG 20 10 (11/85), or an ISO CG 20 10 (10/93 or 07/04) and ISO CG 20 37 (10/93 or 07/04) or their equivalent as determined by the District in its sole discretion.

Incidents and claims are to be reported to the insurer at:

Attn:	Diana Morragman Secretan	4 Himan	Resources
	(Title)		partment)
	(Company) 502 Commexce, Way (Street Address)	Tmycoct solutions	
	Livermore,	CA	94551
	(City)	(State)	(Zip Code)
	(929 )245-6100		
	(Telephone Number)		

2. <u>Workers' Compensation/ Employer's Liability Insurance</u>: Certificate of Workers' Compensation Insurance meeting the coverages and requirements set forth in Article 11 of the General Conditions, minimum of 30 days' cancellation notice, proper Project description, waiver of subrogation and any applicable endorsements.

3. <u>Automobile Liability Insurance</u>: Certificate of Automobile Insurance meeting the coverages and requirements set forth in Article 11 of the General Conditions, minimum 30 days' cancellation notice, any applicable endorsements and a statement that the insurance provided is primary to any insurance obtained by the District.

Incidents and claims are to be reported to the insurer at:

Attn:	Diana Monrainan, Secret	tary Human	1 resources
	(Title)	(D	epartment)
	AMS. NET, LC. DIBIA MC	at Impact solutions	
	(Company)		
	502 commerce way		
	(Street Address)		
	Livermore	C/A	94551
	(City)	(State)	(Zip Code)
	(925) 245-4100		
	(Telephone Number)		

DATE:_	12/30/24	AMS. NET.LCC. DIBIA MGT IMPACT SOLUTIONS
		CONTRACTOR

Signature



#### **EVIDENCE OF COVERAGE**

-	CORD C	ERTIF	FICATE OF LIA	BILITY INS	URANC	E	8/8/2024
CI	IIS CERTIFICATE IS ISSUED AS A ERTIFICATE DOES NOT AFFIRMAT ELOW. THIS CERTIFICATE OF INS	IVELY OF	R NEGATIVELY AMEND, E DOES NOT CONSTITU	EXTEND OR ALT	ER THE CO	VERAGE AFFORDED	ATE HOLDER. THI BY THE POLICIE
IM If	EPRESENTATIVE OR PRODUCER, A PORTANT: If the certificate holder SUBROGATION IS WAIVED, subject	is an ADi	DITIONAL INSURED, the perms and conditions of the	e policy, certain p	olicies may	NAL INSURED provisio require an endorseme	ns or be endorsed
	is certificate does not confer rights t	to the cer	tificate holder in lieu of si			<u> </u>	
	oucer ant Insurance Services, Inc.			CONTACT NAME: Jaclyn Gre	ewohl		
	Old Slip			PHONE (A/C. No. Ext): E-MAIL		(A/C, No	):
lev	v York NY 10005			ADDRESS: Jaclyn.G	rewohl@allia	nt.com	
				INS	SURER(S) AFFOR	RDING COVERAGE	NAIC #
	_		License#: 612008				27154
	een G-MGT Holdings, LP		MGTCONS-01	INSURER B : Republic	c Indemnity C	ompany of	22179
M	S.NET, LLC			INSURER C : Great A	merican Spiri	Insuranc	33723
32	0 West Kennedy Blvd npa FL 33609			INSURER D : Houston			12936
all	ipa FL 33609			INSURER E : Westfield	d Specialty In	surance	16992
		National Control		INSURER F:			
			E NUMBER: 1483540814			REVISION NUMBER:	
CE	IS IS TO CERTIFY THAT THE POLICIES DICATED. NOTWITHSTANDING ANY RE RTIFICATE MAY BE ISSUED OR MAY CLUSIONS AND CONDITIONS OF SUCH	QUIREME PERTAIN,	ENT, TERM OR CONDITION THE INSURANCE AFFORDI LIMITS SHOWN MAY HAVE	OF ANY CONTRACT ED BY THE POLICIE BEEN REDUCED BY	OR OTHER I S DESCRIBE PAID CLAIMS.	DOCUMENT WITH RESPI	FOT TO WHICH THE
R	TYPE OF INSURANCE	INSO WYD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MWDD/YYYY)	LIM	ITS
١	X COMMERCIAL GENERAL LIABILITY		711-00-86-83-0018	8/24/2023	5/12/2025	EACH OCCURRENCE DAMAGE TO RENTED	s 1,000,000
-	CLAIMS-MADE X OCCUR					PREMISES (Fa occurrence)	s 1,000,000
	4					MED EXP (Any one person)	\$ 10,000
ŀ	J.,					PERSONAL & ADVINJURY	\$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$ 2,000,000
-	POLICY PRO- X LOC					PRODUCTS - COMP/OP AGG	\$ 2,000,000
1	ALITOMOBILE LIABILITY		711-00-86-83-0018	8/24/2023	5/12/2025	COMBINED SINGLE LIMIT (Ea accident)	5 1,000,000
1	X ANY AUTO					BODILY INJURY (Per person)	\$
	OWNED SCHEDULED AUTOS HIRED NON-OWNED					BODILY INJURY (Per accident	
	HIRED MON-OWNED AUTOS ONLY					PROPERTY DAMAGE (Per accident)	\$
						If an assessment	5
I	X UMBRELLALIAB X OCCUR		711-00-86-83-0018	8/24/2023	5/12/2025	EACH OCCURRENCE	\$ 5,000,000
	EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$ 5,000,000
ıſ	DED X RETENTIONS 10,000						3
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY		16099221	2/1/2024	2/1/2025	X PER OTH-	•
	ANYPROPRIETOR/PARTNER/FXECUTIVE TIN		WC E942673 01	2/1/2024	2/1/2025	EL EACH ACCIDENT	s 1,000,000
1	(Mandatory in NH)	N/A				E.L. DISEASE - EA EMPLOYER	
1	f yes, describe under DESCRIPTION OF GPERATIONS below					E.L. DISEASE - POLICY LIMIT	a Principal Control
- 10	Professional Liability		MEO-HS-0005133-01	5/12/2024 5/12/2024	5/12/2025		\$5,000,000
	Cyber Tech E&O		PCE-338465W-01	5/12/2024	5/12/2025	Per Claim/Aggregate Per Claim/Aggregate Per Claim/Aggregate	\$5,000,000 \$6,000,000
sci /C	RIPTION OF OPERATIONS / LOCATIONS / VEHICL #16099221: OFFICERS AND DIRECTO Evidence of Insurance.	ES (ACORD ORS COV	0 101, Additional Remarks Schedul ERAGE / EXCLUSION: Ro	e, may be attached if more bert Tocci CEO/Pres	space is require		\$6,000,000
ER	TIFICATE HOLDER			CANCELLATION			
	Foldonia of the co				DATE THE	ESCRIBÉD POLICIES BE C REOF, NOTICE WILL Y PROVISIONS.	
Evidence of Insurance			İ	AUTHORIZED REPRESE	NTATIVE		
					-		
			1				



### **Section 3**



# **Base Bid**



#### AMS.NET, LLC.

502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

### **Project Cost Summary - Beaumont Unified School District**

#### **Project Information**

Beaumont Unified School District E-Rate 28 - DW -Switching & Wireless - 102997 Project # 102997 December 27, 2024

#### Account Manager

Spencer Lupin slupin@ams.net (562) 846-4362

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00086868	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997 - Attachment A	\$267,017.85	\$11,938.44	\$278,956.29
Q-00086869	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997 - Attachment C	\$111,855.01	\$5,465.55	\$117,320.56
Q-00086875	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997- Cabling -	\$13,276.53	\$271.31	\$13,547.84

#### **Project Summary**

Grand Total	\$409,824.69
Estimated Total Taxes	\$17,675.30
Project Total	\$392,149.39

Vendor:

AMS.NET

Address:

502 Commerce Way, Livermore, CA 94551

Phone:

925-245-6100

SPIN:

143005880



#### AMS.NET, LLC.

502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

# Customer Quotations – Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997

Customer

Beaumont Unified School District 350 W Brookside Ave Beaumont, CA 92223 ATTN: Beaumont Unified School

District E-Rate 28 - DW -

Switching & Wireless -

102997

Project #

**Project Name** 

102997

Expiration Date

Account Mgr.

Spencer Lupin

AM Phone

(562) 846-4362

AM Email

slupin@ams.net

Inside Account

Eric Buffington

Mgr.

(562) 236-5313

Estimated Tax:

\$11,938.44

IAM Phone

ebuffington@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quo A	te # Q-00086868, Beaumont Unified School Distri	ct E-Rate 28 - DW	- Switching & W	/ireless - 102997	7 - Attachment
1	MR57-HW Meraki MR57 Wi-Fi 6E Indoor AP	Cisco Systems Inc.	135.00	\$926.96	\$125,139.6
2	<b>MR86-HW</b> Meraki MR86 Wi-Fi 6 Outdoor AP	Cisco Systems Inc.	26.00	\$956.36	\$24,865.3
3	MA-ANT-20 Meraki Dual-band Omni Antennas	Cisco Systems Inc.	52.00	\$77.68	\$4,039.3
4	<b>LIC-ENT-10YR</b> Preliminary US GPL - Meraki MR Ent License 10 Years	Cisco Systems Inc.	161.00	\$496.73	\$79,973.50
5	AMS-NI-WIRELESS-LAP-MERAKI Labor: Meraki Access Point Installation. Cabling not included. (Cabling quote required for these services.): Indoor	AMS.NET	135.00	\$200.00	\$27,000.00
6	AMS-NI-WIRELESS-LAP-MERAKI Labor: Meraki Access Point Installation. Cabling not included. (Cabling quote required for these services.): Outdoor	AMS.NET	26.00	\$200.00	\$5,200.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$200.00	\$800.00
3	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
			Sı	ubtotal:	\$267,017.85



5

8136100

GenSPEED" Category 6A Outside Plant Cable

**AMS.NET, LLC.** 502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

				Quote Total:	\$278,956.29
Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quo C	te # Q-00086869, Beaumont Unified School Distr	ict E-Rate 28 - DW -	Switching &	Wireless - 102997	7 - Attachment
ï	MS390-48UX2-HW Meraki MS390 48m5G L3 UPOE Switch	Cisco Systems Inc.	11,00	\$4,567.12	\$50,238.32
2	LIC-MS390-48E-10Y Meraki MS390 48-port Enterprise License and Support, 10 Year	Cisco Systems Inc.	11.00	\$3,084.71	\$33,931.81
3	MA-MOD-8X10G Meraki MS390 8x10GE Module	Cisco Systems Inc.	11.00	\$1,032.30	\$11,355.30
4	MA-PWR-1100WAC Meraki MS390 1100W AC Power Supply	Cisco Systems Inc.	11.00	\$768.86	\$8,457.46
5	MA-CBL-TA-1M Preliminary US GPL - Meraki 10 GbE Twinax Cable with	Cisco Systems Inc.	11.00	\$42,92	\$472.12
5	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$200.00	\$800.00
7	AMS-NI-LAN-MERAKI-EDGE-STACK Labor: Meraki Edge Switch Installation - Stackable	AMS.NET	11.00	\$600,00	\$6,600.00
3	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$111,855.01
				Estimated Tax:	\$5,465.55
				Quote Total:	\$117,320.56
.ine	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quot	te # Q-00086875, Beaumont Unified School Distri	ct E-Rate 28 - DW -	Switching &	Wireless - 102997	'- Cabling -
7	CJ6X88TGBU Panduit CAT6 TX6 10GIG ELECTRIC BLUE Panduit Mini-Comm Data Jacks - Termination Devices	Panduit	40.00	\$13.13	\$525.20
2	CBX2WH-AY Panduit Surface Mount Box 2 Port White Panduit Panduit Nonmetallic Raceway	Panduit	20.00	\$5.25	\$105.00
3	<b>7143819</b> UTP 23/4PR CAT6A CMR PVC BLU Per MFT RISER GS10000 10GIG BLUE SMALL DIA	General Cable	3.00	\$422.50	\$1,267.50
4	C6A-GN-SCB-3-ENC CAT6A Green 3 Foot Slim 28AWG with Clear Snagless Molded Boot (UTP) HQ Network Patch Cable RJ-45	eNet Components	40.00	\$5.79	\$231.60

General Cable

1.00

\$908.75

\$908.75



**AMS.NET, LLC.** 502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

6	CAT16HP4Z34 1IN JHOOK TO 4Z34 TO WIRE-ROD-FLANGE	Erico	40.00	\$5.25	\$210.00
7	JETLINE 6500' PULL STRING	Jetline	1.00	\$54.34	\$54,34
8	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	Erico	1,00	\$14.30	\$14.30
9	VEL-0-3/4-0 VELCRO ONE-WRAP 3/4" BLK (25yrds)	Arrow Wire & Cable	1.00	\$31.46	\$31.46
10	<b>TZE221</b> PTouch Label Tape Black on White	Brother International	2,00	\$26.19	\$52.38
11	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
12	AMS-CI-CT-PW Labor: Cabling - AMS will install 1 new cat6A cable to 20 locations. AMS will replace old cable and punch down the new cable on the existing patch panel location. AMS will remove all bad cables.	AMS.NET	51.00	\$176.00	\$8,976.00
13	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS_NET	4.00	\$200.00	\$800.00
			Sub	total:	\$13,276.53
			Esti	mated Tax:	\$ 271.31
			Quo	te Total:	\$13,547.84

### Order Summary

Grand Total	\$409.824.69
Estimated Total Taxes	\$17,675.30
Project Total	\$392,149.39



#### AMS.NET, LLC.

502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

#### Terms and Conditions

- 1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
- 2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received,
- 3. Items sold by AMS.NET, LLC. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and item-level discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
- 4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
- 5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
- 6. Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
- 7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. Cisco and Meraki orders cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no

return for credit RMA policy. Please make sure your order is accurate before AMS.NET places the order with the manufacturer. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net

A copy of AMS.NET's full RMA policy is available for review online at <a href="https://www.ams.net/services/procurement-and-financing/">www.ams.net/services/procurement-and-financing/</a>

- 8. The laws of the State of California will apply to this sale.
- 9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
- 10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises



Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS.

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.

11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your

AMS.NET, LLC.

502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.

12. The final price of all labor in this quote is contingent upon the customer providing AMS.NET full site access, with keys or a dedicated escort, for a period of at least nine consecutive hours per working day. Any existing pathway being pulled through is assumed to be easily discoverable, and meeting BICSI standards, such as the fill ratio, lack of non-cabling material in the conduit, and appropriate number of LBs. Additionally, any interior wall penetrations are assumed to be drywall or a like material unless otherwise noted in the labor scope for this project. Any deviation from these assumptions may result in additional costs to the customer based on the time added to the project.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at <a href="https://www.ams.net/services/procurement-and-financing/">www.ams.net/services/procurement-and-financing/</a>

Authorized Signature:	Date:
Print Name:	Print Title:



# **Alternate Bid**



#### AMS.NET, LLC.

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### **Project Cost Summary – Beaumont Unified School District**

#### **Project Information**

Beaumont Unified School District E-Rate 28 - DW -Switching & Wireless - 102997 Project # 102997 December 27, 2024

#### **Account Manager**

Spencer Lupin slupin@ams.net (562) 846-4362

AMS Quote #	Description	Subtotal	Taxes	Total
Q-00086868	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997 - Attachment A	\$267,017.85	\$11,938.44	\$278,956.29
Q-00086890	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997 - Attachment C - Alternate	\$132,965.88	\$6,554.21	\$139,520.09
Q-00086875	Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997- Cabling -	\$13,276.53	\$271.31	\$13,547.84

#### **Project Summary**

Estimated Total Taxes	\$18,763.96
Grand Total	\$432,024.22

Vendor:

AMS.NET

Address:

502 Commerce Way, Livermore, CA 94551

Phone:

925-245-6100

SPIN:

143005880



#### AMS.NET, LLC.

502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

## Customer Quotations – Beaumont Unified School District E-Rate 28 - DW - Switching & Wireless - 102997

Customer

Beaumont Unified School District 350 W Brookside Ave Beaumont, CA 92223 ATTN: Beaumont Unified School

District E-Rate 28 - DW -Switching & Wireless -

102997

Project #

**Project Name** 

102997

Expiration Date

Account Mgr.

Spencer Lupin

AM Phone

(562) 846-4362

AM Email

Inside Account

Quote Total:

\$278,956.29

slupin@ams.net

Mgr.

Eric Buffington

IAM Phone

(562) 236-5313

IAM Email

ebuffington@ams.net

Line	Item Description	Manufacturer	Qty	Unit Price	Extended Price
Quo	te # Q-00086868, Beaumont Unified School Distri	ct E-Rate 28 - DW -	Switching &	Wireless - 102997	- Attachment A
1	<b>MR57-HW</b> Meraki MR57 Wi-Fi 6E Indoor AP	Cisco Systems Inc.	135.00	\$926,96	\$125,139.60
2	<b>MR86-HW</b> Meraki MR86 Wi-Fi 6 Outdoor AP	Cisco Systems Inc.	26.00	\$956.36	\$24,865.36
3	<b>MA-ANT-20</b> Meraki Dual-band Omni Antennas	Cisco Systems Inc.	52.00	\$77.68	\$4,039.36
4	LIC-ENT-10YR Preliminary US GPL - Meraki MR Ent License 10 Years	Cisco Systems Inc.	161.00	\$496.73	\$79,973.53
5	AMS-NI-WIRELESS-LAP-MERAKI Labor: Meraki Access Point Installation, Cabling not included, (Cabling quote required for these services.): Indoor	AMS:NET	135.00	\$200.00	\$27,000.00
6	AMS-NI-WIRELESS-LAP-MERAKI Labor: Meraki Access Point Installation, Cabling not included, (Cabling quote required for these services.): Outdoor	AMS NET	26,00	\$200.00	\$5,200.00
7	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4-00	\$200.00	\$800.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
				Subtotal:	\$267,017.85
				Estimated Tax:	\$11,938.44



**AMS.NET, LLC.** 502 Commerce Way, Livermore, CA 94551 925-245-6100 • 925-245-6150 Fax www.ams.net

	Item Description	Manufacturer	Qty	Unit Price	<b>Extended Price</b>
	te # Q-00086890, Beaumont Unified School Distri ernate	ict E-Rate 28 - DW -	Switching & W	/ireless - 102997	- Attachment C
1	<b>C9300-48UN-M</b> C9300 48-PORT OF 5GBPS, UPOE, 1100WAC PS, W/MERAKI	Cisco Systems Inc.	11,00	\$5,382.13	\$59,203.43
2	C9300-NM-8X-M Meraki C9300 8 x 10GE Network Module	Cisco Systems Inc.	11.00	\$1,296.88	\$14,265.68
3	LIC-C9300-48E-10Y Meraki Enterprise License for C9300-M 48-port, 10 year	Cisco Systems Inc.	11,00	\$3,726.86	\$40,995.46
4	PWR-C1-1100WAC-P-M C9000 1100W AC Platinum Power Supply, w/MERAKI	Cisco Systems Inc.	11.00	\$966.29	\$10,629.19
5	MA-CBL-TA-1M Preliminary US GPL - Meraki 10 GbE Twinax Cable with	Cisco Systems Inc.	11.00	\$42.92	\$472.12
5	AMS-NI-PM-FOC Labor: Project Manager	AMS.NET	4.00	\$200.00	\$800.00
7	AMS-NI-LAN-MERAKI-EDGE-STACK Labor: Meraki Edge Switch Installation - Stackable	AMS.NET	11.00	\$600.00	\$6,600.00
8	AMS-FREIGHT Freight and Handling	None	1.00	\$0.00	\$0.00
			S	Subtotal:	\$132,965.88
					Ć6 EE4 01
				stimated Tax:	\$6,554.21
				stimated Tax: Quote Total:	\$139,520.09
ine	Item Description	Manufacturer			
			Qty	Quote Total: Unit Price	\$139,520.09 Extended Price
Quot	Description		Qty	Quote Total: Unit Price	\$139,520.09 Extended Price
Quot	Description  te # Q-00086875, Beaumont Unified School Distric  CJ6X88TGBU  Panduit CAT6 TX6 10GIG ELECTRIC BLUE	ct E-Rate 28 - DW - S	Qty Switching & W	Unit Price	\$139,520.09  Extended Price  Cabling -
()uot	Description  te # Q-00086875, Beaumont Unified School Distric  CJ6X88TGBU  Panduit CAT6 TX6 10GIG ELECTRIC BLUE  Panduit Mini-Comm Data Jacks - Termination Devices  CBX2WH-AY  Panduit Surface Mount Box 2 Port White	ct E-Rate 28 - DW - S	Qty Switching & W 40.00	Unit Price ireless - 102997- \$13.13	\$139,520.09  Extended Price  Cabling -  \$525.20
Quot	Description  te # Q-00086875, Beaumont Unified School Distric  CJ6X88TGBU  Panduit CAT6 TX6 10GIG ELECTRIC BLUE  Panduit Mini-Comm Data Jacks - Termination Devices  CBX2WH-AY  Panduit Surface Mount Box 2 Port White  Panduit Panduit Nonmetallic Raceway  7143819  UTP 23/4PR CAT6A CMR PVC BLU Per MFT RISER GS10000	ct E-Rate 28 - DW - S Panduit Panduit	Qty Switching & W 40.00 20.00	Unit Price ireless - 102997- \$13.13	\$139,520.09  Extended Price  Cabling - \$525.20
ine Quot	Description  te # Q-00086875, Beaumont Unified School Distric  CJ6X88TGBU  Panduit CAT6 TX6 10GIG ELECTRIC BLUE  Panduit Mini-Comm Data Jacks - Termination Devices  CBX2WH-AY  Panduit Surface Mount Box 2 Port White  Panduit Panduit Nonmetallic Raceway  7143819  UTP 23/4PR CAT6A CMR PVC BLU Per MFT RISER GS10000 10GIG BLUE SMALL DIA  C6A-GN-SCB-3-ENC  CAT6A Green 3 Foot Slim 28AWG with Clear Snagless	Panduit Panduit General Cable	Qty Switching & W 40.00 20.00	Unit Price ireless - 102997- \$13.13 \$5,25	\$139,520.09  Extended Price  Cabling - \$525.20 \$105.00



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7	JETLINE 6500' PULL STRING	Jetline	1.00	\$54.34	\$54.34
8	31-388 IDEAL Pulling Lubercant 1 Quart IDEAL Cabling Cabling	Erico	1.00	\$14.30	\$14.30
9	VEL-0-3/4-0 VELCRO ONE-WRAP 3/4" BLK (25yrds)	Arrow Wire & Cable	1.00	\$31.46	\$31.46
10	<b>TZE221</b> PTouch Label Tape Black on White	Brother International	2.00	\$26.19	\$52.38
11	AMS-CP-HARDWARE Cabling: Mounting Hardware	Cabling	2.00	\$50.00	\$100.00
12	AMS-CI-CT-PW Labor: Cabling - AMS will install 1 new cat6A cable to 20 locations. AMS will replace old cable and punch down the new cable on the existing patch panel location. AMS will remove all bad cables.	AMS.NET	51.00	\$176.00	\$8,976.00
13	AMS-CI-PM-FOC Labor: Project Manager - Cabling	AMS.NET	4.00	\$200.00	\$800.00
				Subtotal:	\$13,276.53
				Estimated Tax:	\$ 271.31
				Quote Total:	\$13,547.84

#### Order Summary

Grand Total	\$432,024.22
Estimated Total Taxes	\$18,763.96
Project Total  Estimated Total Taxos	\$413,260.26



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#### Terms and Conditions

- 1. AMS.NET will require a Purchase Order referencing this Quote # or if a Purchase order is not provided, an authorized representative must sign this quote.
- 2. Payment terms are Net 30. An interest charge of 1.5% per month will be applied to all accounts past due, plus all costs of collection and reasonable attorneys fees. AMS.NET accepts all major credit cards. A convenience fee of 3.5% will be assessed. Customer agrees to accept multiple invoices for projects that cover multiple sales. In the event that a site's readiness is delayed by the customer, customer agrees to accept and pay invoices that reflect equipment and services already received.
- 3. Items sold by AMS.NET, LLC. and shipped to destinations in California are subject to sales tax. If an item is subject to sales tax in the state to which the order is shipped, tax is generally calculated on the total selling price of each individual item. In accordance with state tax laws, the total selling price of an order will generally include shipping and handling charges and itemlevel discounts. The amount of tax charged on your order will depend upon many factors including, but not limited to, the type of item(s) purchased, and the source and destination of the shipment. Factors can change between the time you place an order and the time an invoice is sent, which could affect the calculation of sales taxes. The amount appearing on your proposal as 'Estimated Sales Tax' may differ from the sales taxes ultimately charged. Shipping charges and sales tax will be added to this order when invoiced and the customer agrees to pay these charges.
- 4. All companies with tax exemption must present a valid Tax Exempt form. If Customer is tax exempt or if tax exempt form is not provided then customer agrees to pay all applicable taxes.
- 5. All shipments are FOB Origin or Pre-paid and shipped to Dock. Any Special shipping requirements must be clearly stated on all PO's (i.e. inside delivery). If inside Delivery or Lift-gate is required it must be specified and additional fees will incur. Shipping charges that appear on this quote are an estimate, AMS.NET will invoice and the customer will pay the actual shipping charge when identified.
- 6<sub>±</sub>Upon delivery of equipment, customer agrees to open all shipments and visually inspect equipment for physical damages. All damages must be reported to AMS.NET within 24 hours of delivery.
- 7. Returns will be accepted at AMS.NET discretion and are subject to manufacturer returns policies as well. Cisco and Meraki orders cannot be modified starting at 50 days prior to the current estimated ship date. Cisco and Meraki have a no return for credit RMA policy. Please make sure your order is accurate before AMS.NET places the order with the manufacturer. For returns to be approved all merchandise must be in an unopened box and the customer agrees to pay a

restocking fee of 15% of the purchase price. Returns must be made within 15 Days of receipt. All shipments must have a valid RMA number from AMS.NET before returning. For RMA requests please contact our Customer Service Department at (800) 893-3660 Ext. 6111. Email RMA requests should be directed to service@ams.net

A copy of AMS.NET's full RMA policy is available for review online at <a href="https://www.ams.net/services/procurement-and-financing/">www.ams.net/services/procurement-and-financing/</a>

- 8. The laws of the State of California will apply to this sale.
- 9. The term "installation date" means the first business day on which installation of the system is complete. Minor omissions or variances in performance of the System that do not materially or adversely affect the operation of the system, shall not be deemed to have postponed the Installation Date. Seller shall use its best efforts to make timely delivery and installation. However, all stated delivery and installation dates are approximate and except as expressly provided in this agreement, Seller shall, under no circumstance, be deemed to be in default hereunder or be liable for consequential, incidental or special damages or commercial loss resulting from delays in delivery or installation.
- 10. Warranties. AMS warrants to Customer that it has good title to the equipment being sold to Customer under this Agreement, and the right to sell such equipment to Customer free of liens or encumbrances. AMS further warrants to Customer that the equipment being sold to Customer hereunder shall be free from defects in workmanship for a warranty period of thirty (30) days commencing on the later date the equipment is delivered to Customer or the date upon which AMS completes performance of the services to be performed under this agreement (this warranty being hereinafter referred to as an "Installation Warranty"). Except as expressly set forth in this paragraph, AMS does not make, and hereby disclaims, any and all representations or warranties, express or implied, with respect to the equipment or services being provided under this agreement, including but not limited to any implied warranties of merchantability, fitness for a particular purpose, satisfactory quality, against infringement, or arising from a course of dealing, usage or trade practice. AMS shall reasonably cooperate and assist Customer in enforcing any manufacturer warranties with respect to the equipment being sold to Customer under this Agreement. AMS hereby advises Customer, and Customer acknowledges that in the event Customer desires to procure from AMS any warranty protection beyond the warranty of title and the Installation Warranty provided under this Paragraph, Customer may do so by entering into a separate Service Agreement with AMS:

Manufacturer's warranty that is guaranteed is whatever is published by the manufacturer at the time of purchase.



- 11. Cisco Cloud services purchased from AMS.NET requires customer to accept Cisco's Universal Cloud agreement located on Cisco Systems' Website. This Universal Cloud Agreement describes the rights and responsibilities related to the Cloud Service(s) you purchase from Cisco or an Approved Source and is between you and Cisco. The Universal Cloud Agreement includes the applicable Offer Description(s) located at www.cisco.com/go/cloudterms (collectively "Agreement"). By clicking 'accept,' or using the Cloud Service, you agree to the terms of this Agreement. If you do not have authority to enter into this Agreement, or if you do not agree with its terms, do not click 'accept' and do not use the Cloud Service. If you determine that you cannot comply with the terms of this Agreement after you have paid for the Cloud Service, you may terminate your access to the Cloud Service for a full refund provided you do so within thirty (30) days of your purchase.
- 12. The final price of all labor in this quote is contingent upon the customer providing AMS.NET full site access, with keys or a

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dedicated escort, for a period of at least nine consecutive hours per working day. Any existing pathway being pulled through is assumed to be easily discoverable, and meeting BICSI standards, such as the fill ratio, lack of non-cabling material in the conduit, and appropriate number of LBs. Additionally, any interior wall penetrations are assumed to be drywall or a like material unless otherwise noted in the labor scope for this project. Any deviation from these assumptions may result in additional costs to the customer based on the time added to the project.

AMS.NET Tax ID: 94-3291626

C7 License: 763508

Please fax signed Quotation or Purchase Order to your AMS.NET account manager or to 925.245.6150. Full terms and conditions can be viewed on our website at <a href="https://www.ams.net/services/procurement-and-financing/">www.ams.net/services/procurement-and-financing/</a>

Authorized Signature:		Date:
Print Name:	Print Title:	

# cisco Meraki

#### Catalyst 9300-M Datasheet

#### Overview

The Catalyst 9300-M addresses the most demanding enterprise applications by combining the simplicity of the Meraki dashboard with powerful switching hardware. To satisfy high-bandwidth applications and the deployment of high-speed 802.11ax/wifi-6 access points, the Catalyst 9300-M provides multigigabit ports, 480G stacking, and modular 10/40G uplinks. The Catalyst 9300-M delivers resiliency with fast stack convergence and StackPower. The Catalyst 9300-M provides Adaptive Policy using an over-the-wire tag which segments traffic into security groups to deliver scalable security. The Catalyst 9300-M is integrated under the Meraki dashboard to provide a simply powerful solution to the most demanding wired access applications.

Adaptive Policy provides simple & scalable security policies to segment traffic using Security Groups. Security Groups are created in the dashboard using natural language such as "IOT device" & "Guest." The security policy intent (e.g., Permit or Deny) is then simply provisioned between Security Groups which results in the segmentation of each group's traffic. By making security policy management intuitive and scalable relative to legacy IP-address based Access Control Lists, Adaptive Policy empowers operators to confidently secure their network traffic independent of future network changes.

By pooling & distributing power across C9300-Ms using a series of StackPower cables, StackPower provides simple and resilient power distribution across the stack



A Catalyst 9300 switch can also be migrated to a Meraki-managed persona, where it would function as its Catalyst Meraki 9300 equivalent. For details on the migration process, please refer to our Getting started: Cisco Catalyst 9300 with Meraki Dashboard quide.

#### Models

Number of Ports	Model	Description
	C9300-24S-M	24-port SFP switch
Fiber	C9300-48S-M	48-port SFP switch
	C9300-24T-M	24-port GbE switch
	C9300-24P-M	24-port GbE PoE+ switch
24 Ports	C9300-24U-M	24-port GbE UPoE switch

Number of Ports	Model	Description
	C9300-24UX-M	24-port mGbE UPoE switch
	C9300-48T-M	48-port GbE switch
	C9300-48P-M	48-port GbE PoE+ switch; ENERGY STAR®? certified
	C9300-48U-M	48-port GbE UPoE switch
48 Ports	C9300-48UXM-M	36-port 2.5GbE + 12-port mGbE UPoE switch; ENERGY STAR®? certified
	C9300-48UN-M	48-port 5GbE UPOE switch

#### **Features**

Category	Features
Highlights	<ul> <li>Layer-3</li> <li>40G or 10G modular uplink options on all models</li> <li>mGig support</li> <li>Dual Dedicated 120G Hardware Stacking Ports</li> <li>UPOE (60W per port) &amp; IEEE 802.3bt type3</li> <li>StackPower in a ring topology supporting up to 4 switches</li> <li>Netflow version 10 (IPFIX) and Encrypted Traffic Analytics</li> <li>Micro-Segmentation via Adaptive Policy (Security Group Tags)</li> </ul>
Management	<ul> <li>Managed via Cisco Meraki Dashboard</li> <li>Zero-touch remote provisioning (no staging needed)</li> <li>Basic configuration capability via local management page</li> <li>Detailed historical per-port and per-client usage statistics</li> <li>Operating System, device, and hostname fingerprinting</li> <li>Automatic firmware upgrades with scheduling control</li> <li>SNMP and SYSLOG support for integration with other network management solutions</li> </ul>
Remote Diagnostics	<ul> <li>Email, SMS and Mobile push notification alerts</li> <li>Ping, traceroute, cable testing, and link failure detection with alerting</li> </ul>

	Remote packet capture
	Dynamic and interactive network discovery and topology
	Combined event and configuration change logs with instant search
	Netflow v10 Exporting
	Netilow vio Exporting
	<ul> <li>Physically stack up to 8 switches with 480 Gbps of stacking bandwidth on all models</li> </ul>
Stacking	<ul> <li>Virtual stacking supports thousands of switch ports in a single logical stack for unified management, monitoring, and configuration</li> </ul>
	• Faster convergence
	StackPower in a ring topology supporting upto 4 switches
	* 802.1p Quality of Service, 8 queues (w/ 6 configurable for DSCP-to-CoS mapping)
	<ul> <li>802.1Q VLAN and trunking support for up to 4,094 VLANs (1000 active VLANs with STP enabled)</li> </ul>
	<ul> <li>Single Instance of 802.1s Multiple Spanning Tree Protocol (interoperable with RSTP, STP, PVST, RPVST)</li> </ul>
	STP Enhancements: BPDU guard, Root guard, Loop guard, UDLD
Ethernet Switching	Broadcast storm control
Capabilities	802.1ab Link Layer Discovery Protocol (LLDP) and Cisco Discovery Protocol (CDP)
	• 802.3ad Link aggregation with up to 8 ports per aggregate, Multichassis aggregates supported on stacked switches
	Port mirroring
	IGMP snooping for multicast filtering
	MAC Forwarding Entries: 32K
	Static routing, OSPFv2
	Multicast routing (PIM-ASM)
Layer 3	Warm Spare (VRRP) *
	DHCP Server, DHCP Relay
	Integrated multi-factor authentication for Dashboard management
	<ul> <li>Role-based access control (RBAC) with granular device and configuration control</li> </ul>
Security	Corporate wide password policy enforcement
	<ul> <li>IEEE 802.1X RADIUS and MAB, hybrid authentication and RADIUS server testing</li> </ul>



- Single-Host/Multi-Domain/Multi-Host/Multi Authentication
- Port security: Sticky MAC, MAC allow lists \*
- . DHCP snooping, detection and blocking, Dynamic ARP Inspection
- IPv4 and IPv6 ACLs
- Adaptive Policy



\* Available in a future software release

#### Catalyst 9300/L/X-M Licensing

The Catalyst 9300-M license applies to all c9300 hardware platforms (c9300 / c9300L / c9300X) excluding the MS390. Catalyst 9300-M license structure includes two feature tiers: Enterprise and Advanced. As with all Meraki managed switches, every Catalyst 9300-M license is available in 1, 3, 5, 7, and 10 year terms.

Catalyst 9300X-M License Structure	12/24-Port	48-port
Advanced Features	LIC-C9300-24A	LIC-C9300-48A
Enterprise Features	LIC-C9300-24E	LIC-C9300-48E

- ne features available with advanced licensing are:
  - Adaptive policy
  - Netflow v10 (IPFIX) and Encrypted Traffic Analytics



In the Co-term licensing model (most existing Organizations), an Organization must either have all Catalyst 9300/L/X-M Enterprise or all Catalyst 9300/L/X-M Advanced licenses - they cannot be mixed. In the Per-device licensing model, a mix of Enterprise and Advanced can be added to a single Organization, but certain features may require all devices in a Network to have Advanced licenses, e.g. Adaptive Policy.



Note: MS390s existing in the same co-term Organization will require the same license edition (either Enterprise or Advanced) as the Catalyst 9300/L/X-M. License types cannot be mixed and will result in an incompatible license error.

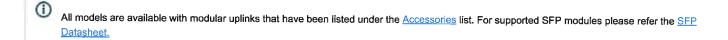
For more information on licensing, refer to Meraki Licensing Models article.

Subscription licensing is also available for the Catalyst 9300-M switches

#### Technical Breakdown

#### **Interfaces Specifications**

Model/Persona	Interfaces	Uplink 10/ 40GbE (SFP+, QSFP+)	120G Hardware Stack Port	Dedicated Management Interface	PoE/ UPoE Capabilities
C9300-24S-M	24 x 1G SFP	Modular	2	<b>31</b> 5	n/a
C9300-24T-M	24 x 1GbE RJ45	Modular	2	1	n/a
C9300-24P-M	24 x 1GbE RJ45	Modular	2	1	PoE
C9300-24U-M	24 x 1GbE RJ45	Modular	2	ì	UPoE
C9300-24UX-M	24 x 100M/1G/2.5G/5G/ 10G RJ45	Modular	2	4	UPoE
C9300-485-M	48 x 1G SFP	Modular	2	1	- n/a
C9300-48T-M	48 x 1GbE RJ45	Modular	2	i	n/a
C9300-48P-M	48 x 1GbE RJ45	Modular	2	ì	PoE
C9300-48U-M	48 x 1GbE RJ45	Modular	2	1	UPoE
C9300-48UXM- M	36 x 100M/1G/2.5G + 12 x 100M/1G/2.5G/5G/10G	Modular	2	1	UPoE
C9300-48UN-M	48 x 100M/1G/2.5G/5G	Modular	2	1	UPoE



Cabling Best Practices for Multi-Gigabit operations: While Category-5e cables can support multigigabit data rates upto 2.5/5 Gbps, external factors such as noise, alien crosstalk coupled with longer cable/cable bundle lengths can impede reliable link operation. Noise can originate from cable bundling, RFI, cable movement, lightning, power surges and other transient event. It is recommended to use Category-6a cabling for reliable multigigabit operations as it mitigates alien crosstalk by design.

#### **Physical Specifications**

Model	Dimensions (h x w x d)	Weight	Mount Type	Hot Swap Fans	Operating Temperature	Humid
	W/ Default Power Supply					
C9300-24S-M	1.73" x 17.5" x17.7" (4.3 x 44.4 x 44.9cm)	16.84 lb (7.64 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
C9300-24T-M	1.73" x 17.5" x 17.7" (4.4 x 44.5 x 44.9cm)	16.03 lb (7.27 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
C9300-24P-M	1.73" x 17.5" x 17.7" (4.4 x 44.5 x 44.9cm)	16.33 lb (7.4 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-24U-M	1.73" x 17.5" x 19.2" (4.4 x 44.5 x 44.8cm)	16.63 lb (7.54 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-24UX-M	1.73" x 17.5" x 20.2" (4.4 x 44.5 x 51.3cm)	18.18 lb (8.25 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-48S-M	1.73" x 17.5" x 19.2" (4.3 x 44.4 x 44.9cm)	17.32 lb (7.86kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300 <b>-48T-M</b>	1.73" x 17.5" x17.7" (4.4 x 44.5 x 44.9cm)	16.43 lb (7.45 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-48P-M	1.73" x 17.5" x17.7" (4.4 x 44.5 x 44.9cm)	16.73 lb (7.59 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-48U-M	1.73" x 17.5" x 19.2" (4.4 x 44.5 x 48.8cm)	17.03 lb (7.72 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300 <del>-48</del> UXM-M	1.73" x 17.5" x 22.2" (4.4 x 44.5 x 56.4cm)	20.50 lb (9.34 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90
9300-48UN <b>-M</b>	1.73" x 17.5" x 22.2"	20.05 lb (9.09 kg)	1U Rack Mount	Yes, 3x	-5°C to 45°C	5 to 90

Model	Dimensions (h x w x d)  W/ Default Power Supply	Weight	Mount Type	Hot Swap Fans	Operating Temperature	Humidity
	(4.4 x 44.5 x 56.4cm)					

#### Performance

Model	Switching Capacity	Stacking Bandwidth	Forwarding rate
C9300-24S-M	208 Gbps	480 Gbps	154.76 Mpps
C9300-24T-M	208 Gbps	480 Gbps	154.76 Mpps
C9300-24P-M	208 Gbps	480 Gbps	154.76 Mpps
C9300-24U-M	208 Gbps	480 Gbps	154.76 Mpps
C9300-24UX-M	640 Gbps	480 Gbps	476.19 Mpps
C9300-48S-M	256 Gbps	480 Gbps	190.48 Mpps
C9300-48T-M	256 Gbps	480 Gbps	190.48 Mpps
C9300-48P-M	256 Gbps	480 Gbps	190.48 Mpps
C9300-48U-M	256 Gbps	480 Gbps	190.48 Mpps
C9300-48UXM-M	580 Gbps	480 Gbps	431.54 Mpps
C9300-48UN-M	640 Gbps	480 Gbps	476.19 Mpps

### **Power Supply and Specifications**

Model	Default Power Supply	Hot Swap Power Supply	Available PoE W/ Primary PS	Max Available PoE W/ Secondary PS**	Power Load (idle/max)
C9300-24S-M	PWR-C1-715WAC- P-M	Yes, Dual	n/a	n/a	84.60 / 124.30 W
C9300-24T-M	PWR-C1-350WAC- P-M	Yes, Dual	n/a	n/a	79.2 / 99 W
C9300-24P-M	PWR-C1-715WAC- P-M	Yes, Dual	445W	720W	84.1 / 554.4 W

Model	Default Power Supply	Hot Swap Power Supply	Available PoE W/ Primary PS	Max Available PoE W/ Secondary PS**	Power Load (idle/max)
C9300-24U-M	PWR-C1-1100WAC- P-M	Yes, Dual	830W	1440W	85.4 / 990.3 W
C9300-24UX-M	PWR-C1-1100WAC- P-M	Yes, Dual	560W	1440W	162.7 / 809.9 W
C9300-48S-M	PWR-C1-715WAC- P-M	Yes, Dual	n/a	n/a	88.90 / 158.30 W
C9300-48T-M	PWR-C1-350WAC- P-M	Yes, Dual	n/a	n/a	83.9 / 109.9 W
C9300-48P-M	PWR-C1-715WAC- P-M	Yes, Dual	437W	1152W	92.6 / 555 W
C9300-48U-M	PWR-C1-1100WAC- P-M	Yes, Dual	822W	1800W	145 / 844.9 W
C9300-48UXM- M	PWR-C1-1100WAC- P-M	Yes, Dual	490W	1590W	218.5 / 785.5 W
C9300-48UN- M	PWR-C1-1100WAC- P-M	Yes, Dual	645W	1745W	157.9 / 843.8 W

Note: For Japan, the recommendation is to deploy the switch with 200V+ outlets. The 1100WAC power supplies will not operate on 100V. Please reference <u>Table 13. AC Power Cords</u> for the appropriate 250VAC power cable.

#### **PSU** configuration and PoE budgets

Model	Primary PSU	PoE	With 350W Secondary PSU	With 715W Secondary PSU	With 1100W Secondary PSU
	PWR-C1-715WAC-P-M	445W	720W <sup>2</sup>	720W <sup>2</sup>	720W <sup>2</sup>
C9300-24P-M	PWR-C1-1100WAC-P- M <sup>1</sup>	720W <sup>2</sup>	720W <sup>2</sup>	720W <sup>2</sup>	720W <sup>2</sup>
C9300-24U-M	PWR-C1-1100WAC-P-M	830W	1180W <sup>2</sup>	1440W <sup>2</sup>	1440W <sup>2</sup>
C9300-24UX-M	PWR-C1-1100WAC-P-M	560W	910W	1275W	1440W <sup>2</sup>
	PWR-C1-715WAC-P-M	437W	787W	1152W	1440W <sup>2</sup>
C9300-48P-M	PWR-C1-1100WAC-P-M	822W	1172W	1440W <sup>2</sup>	1440W <sup>2</sup>

<sup>\*\*</sup> The PoE values are provided considering the secondary PS to be the default power supply of the respective model.

Model	Primary PSU	PoE	With 350W Secondary PSU	With 715W Secondary PSU	With 1100W Secondary PSU
	4				
C9300-48U-M	PWR-C1-1100WAC-P-M	822W	1172W	1537W	1800W <sup>3</sup>
C9300-48UXM- M	PWR-C1-1100WAC-P-M	490W	840W	1205W	1590W
C9300-48UN-M	PWR-C1-1100WAC-P-M	645W	995W	1360W	1745W

<sup>&</sup>lt;sup>1</sup> Using upgraded power supply option.

#### **Package contents**

In addition to the MS switch, each shipment includes the following.

- 1 x default power supply unit for the switch model (please refer to the power supply and specifications section)
- Rack mount brackets (rack screws not included)
- 3 x Pre-installed fans.

#### **Jptional Accessories**

Accessory	Description	Supported Models
PWR-C1-350WAC-P-M	350W AC Power Supply	C9300, C9300L, C9300X
PWR-C1-715WAC-P-M	715W AC Power Supply	C9300, C9300L, C9300X
PWR-C1-1100WAC-P-M	1100W AC Power Supply	C9300, C9300L, C9300X
PWR-C1-1900WAC-P-M	1900W AC Power Supply (230V)**	C9300, C9300X
C9300-NM-2Q-M	2 x 40G QSFP Uplink Module	C9300
C9300-NM-8X-M	8 x 10G/1G SFP+ Uplink Module	C9300
C9300-NM-2Y-M*	· 2 x 25G/10G/1G SFP28 Uplink Module	C9300
STACK-T1-50CM-M	Catalyst Meraki 480G Stacking Cable, 0.5 Meter	C9300, C9300X
STACK-T1-1M-M	Catalyst Meraki 480G Stacking Cable, 1 Meter	C9300, C9300X
STACK-T1-3M-M	Catalyst Meraki 480G Stacking Cable, 3 Meter	C9300, C9300X
CAB-SPWR-30CM-M	Catalyst 9300-M 30CM StackPower Cable	C9300, C9300X

 $<sup>^{2}\ \</sup>mathrm{Limited}$  by port density and per-port PoE capacity.

<sup>&</sup>lt;sup>3</sup> Limited by design.

Accessory	Description	Supported Models
CAB-SPWR-150CM-M	Catalyst 9300-M 150CM StackPower Cable	C9300, C9300X
FAN-T2-M	System Fan	C9300, C9300L, C9300X
4PT-KIT-T2-M	Catalyst 9300-M Rack Mount Kit	C9300, C9300L, C9300X



\*Note: The C9300-NM-2Y-M module is supported on C9300-24S/48S with firmware CS16.7. Support for the other C9300 switch models require CS16.8

\*\*NOTE: The PWR-C1-1900WAC-P-M provides 1900 W output power when the nominal input voltage is 230 V. If the nominal input voltage is 115 V, then the output power is limited to 1500 W. The power supply does not work with standard 125VAC power cords(common with 1100W and lower power supplies), you require a C21 power cable like the North American(C9K-PWR-CAB-AC-US). Also a good option is the universal C20-C21 jumper cable(C9K-PWR-CAB-AC-BL), suitable for Rack PDUs. See Table 2 for all suitable worldwide power cord options. Please note there are no -M versions of these cables, they must be ordered with the Cisco SKU.

#### **SFP Modules**

The following SFP/Fiber transceivers are supported. For detailed SFP specifications, refer to the Meraki SFP datasheet.

For information about Cisco Optics compatibility and Cisco's  $\underline{\mathsf{TMGmatrix}}$ , please click  $\underline{\mathsf{here}}$ .

Transceiver Model	Standard	Supported C9300-M platform
1 Gbps  MA-SFP-1GB-SX  MA-SFP-1GB-LX10	1000BASE-SX over OM1/2/3/4 up to distances of 1KM 1000BASE-LX10 over OS1/0S2 up to distances of 10KM	C9300, C9300L, C9300X
10 Gbps  MA-SFP-10GB-SR  MA-SFP-10GB-LR  MA-SFP-10GB-ER  MA-SFP-10GB-ZR	10GBASE-SR over OM1/2/3/4 up to distances of 400 M 10GBASE-LR over OS1/2 up to distances of 10 KM 10GBASE-ER over OS1/2 up to distances of 40 KM 10GBASE-ZR over OS1/2 up to distances of 80 KM	C9300, C9300L, C9300X
MA-SFP-10GB-LRM	10GBASE-LRM over OM1/2/3, OS1/2 up to distances of 300 M	C9300, C9300L
40 Gbps  MA-QSFP-40G-CSR4  MA-QSFP-40G-SR-BD	QSFP-MPO12 over OM2/3/4 up to distances of 400 M QSFP Duplex LC over OM2/3/4 up to distances of 150 M	C9300, C9300L, C9300X

100 Gbps

MA-QSFP-100G-LR4

100GBASE-LR4 over OS1/2 up to distances of 10 KM

C9300, C9300L, C9300X

MA-QSFP-100G-SR4

100GBASE-SR4 over OM3/4/5 up to distances of 100 M

**Direct Attach** 

MA-CBL-TA-1M

10GSFP+Cu Passive Twinax

C9300, C9300L, C9300X

MA-CBL-TA-3M



NOTE: Catalyst 9300X switches do not support LRM modules.

#### **Regulations and Compliance**

Electromagnetic Compatibility

FCC Part 15 (CFR 47) Class A, ICES-003 Class A, CISPR22 Class A, CNS13438, EN 300 386 V1.6.1, EN 55022 Class A, EN 61000-3-2, EN61000-3-3, KN 32, TCVN 7189 Class A, EN 55032, CISPR 32 Class A, V-2/2015.04, V-3/2015.04, VCCI-CISPR 32 Class A, CISPR24, EN 300 386 V1.6.1, EN 55024, KN35, TCVN 7317

Certifications

CAN/CSA-C22.2 No. 60950-1, UL 60950-1, EN 60950-1, IEC 60950-1, AS/NZS 60950.1

**Environmental** 

Reduction of Hazardous Substances (RoHS)

Warranty

Safety

Full lifetime hardware warranty with next-day advanced replacement included

#### **MTBF** Rating

Model	MTBF at 25°C
C9300-24S-M	284,130
C9300-24T-M	314,790
C9300-24P-M	299,000
C9300-24U-M	238,410
C9300-24UX-M	214,760

Model	MTBF at 25°C
C9300-485-M	281,920
C9300-48T-M	305,870
C9300-48P-M	277,770
C9300-48U-M	227,410
C9300-48UXM-M	202,160
C9300-48UN-M	198,647

#### **Installation Guide**

For instructions on how to install and configure the C9300 series switch please refer the C9300 Series Installation Guide



### **Section 4**



#### **AMS.NET IS NOW A PART OF MGT**

#### AMS.NET is proud to announce that it has joined forces with MGT Impact Solutions.

This strategic combination represents a significant step forward for both companies.

AMS.NET is an innovative technology solutions provider helping to advance schools, local government, and businesses throughout California. Since 1988, AMS.NET has provided technology to support organizations' network infrastructure, communication, and security needs. AMS.NET's industry expertise, technology vision, and people help maintain business continuity and reliability.

MGT is a leading provider of technology management and advisory solutions for public agencies, philanthropic organizations, and Fortune 500 companies across the U.S. and abroad. Leveraging a half-century track record and reputation, MGT's industry experts provide highly specialized solutions addressing mission-critical client priorities that improve outcomes and help organizations and communities thrive.

"Our combination with MGT allows us to expand our reach, enhance our service offerings, and provide a broad portfolio of solutions to clients. Together, we drive meaningful change in education technology,"

... AMS.NET, CEO Robert Tocci.

With AMS.NET's proven track record in education technology solutions, MGT strengthens its position as a premier "category of one" education technology provider to elevate student learning and operational resilience in K-12 schools. AMS.NET ranks as the seventh-largest Category Two service provider of E-Rate federal funding in the U.S., helping extend technology accessibility within educational institutions.

Central to this combination is the integration of AMS.NET's experienced team of 160 professionals, known for their collaborative approach and commitment to customer success. The company's commitment to enhancing business outcomes through technology solutions aligns seamlessly with MGT's mission to drive innovation and social impact through technology.



#### **ABOUT US**

#### **About Us**

AMS.NET is a part of MGT, a national technology and advisory solutions leader serving state, local government, education and targeted commercial clients across the U.S. and abroad. Leveraging a half-century track record and reputation, AMS.NET|MGT's industry experts provide highly specialized solutions addressing mission-critical client priorities that improve outcomes and help organizations and communities thrive.

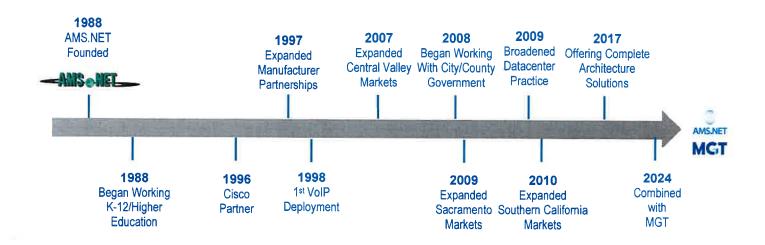
Our holistic, tailored technology solutions solve the most critical issues that live at the top of our clients' leadership agenda. We address today's organizational, technology, and security challenges with managed services and technology solutions for network infrastructure, cybersecurity, cloud and data, communications, and physical security.

With a consultative approach, consideration is taken to understanding technology requirements, existing equipment, industry, growth plan and budget. Leveraging proven and emerging technologies through leading manufacturers, our 350+ team of certified engineers provides pre-sales design support and will architect a solution that supports your initiatives and allows for future growth.

Prior to implementation, we can provide complete C-7 cabling services and post deployment, a host of managed services that enable us to co-manage with your IT teams and ensure your technology investments are running at optimum performance and meeting your organizational goals.

We can also help you procure the technology needed with financing options, grant writing support, procurement contracts and E-rate expertise. Our deep public sector expertise along with dozens of procurement contracts, allows us to make recommendations specific to your industry and technology solution.

Our extensive reference list is a tribute to our ability to successfully design, manage and implement technology solutions that support your initiatives. With many decades of successfully providing technology solutions, you can be assured that we have the capability and experience to be your trusted partner.





#### AMS.NET versus the Competition

- Established proven partner in your vertical
- 120+ employees throughout the state of California
- Multi-vendor network support
- Complete architecture solutions
- Elite manufacturer partnerships Cisco Gold Partner since 2007
- Skilled and Certified Engineers- CCIE's in networking, security, voice

- Advanced manufacturer technology specializations
- Structured cabling- C-7 Contractor and RCCD Certified
- Certified project management PMP Certification
- Executive management accessibility regardless of the customer size





#### **COMPANY FACTS**

#### **General Info**

Legal Name: AMS.NET LLC. Type: Delaware Corporation

Tax ID: 94-3291626

Years in Business: 35 Years Number of Employees: 160 Website: www.ams.net

Email: sales@ams.net

Phone: 925-245-6100 Fax: 925-245-6150

Locations:

Southern California Regional Offices: 5437 E La Palma Ave.,

Anaheim, CA 92806, Phone 800-893-3660

Central Valley Regional Office: 1155 East North Avenue, Suite 106

Fresno, CA 93725, Phone 559-733-1641

Headquarters: 502 Commerce Way, Livermore, CA 94551-7812

Sacramento Regional Office: 5008 Donovan Drive Carmichael, CA 95608 Phone 800-893-3660

#### **License and Procurement**

**DIR#:** 1000001046 Expires 6/30/25

FCC RN: 0012300554

Contractor License C-7: 763508 Expires 4/30/26

DUNS#: 556116234

Microsoft MCSE's: 1673446, 2056976

Procurement: E-Rate: SPIN 143005880

Merced County FOCUS Contract: #2021092

SPURR Master Contract/ PEPPM Contract

SLP Agreement- Zoom, Rubrik

OMNIA Contract-Synnex, Arctic Wolf, Fortinet, etc.

**NASPO Contracts-** Cisco, HPE, Ruckus, Palo Alto Networks, Juniper Networks,

Arctic Wolf, CrowdStrike

Cisco GSA Contract: GS-35F-0349S, Expires 4/4/26

CMAS Contracts-

APC HP
Arecont Vision Nimble Storage
Aruba/HPE Palo Alto Networks
Avigilon Rubrik
Bosch Ruckus Wireless

Cisco TrippLite
Cohesity Veeam
Eaton Verkada

EMC VMware
Extron Berk-Tek
Fortinet Chatsworth

Corning General Cable Hitachi

Leviton
Ortronics
Panduit
Superior Essex

Labor

#### **Certifications and Specializations**

Cisco Gold Certified Partner/

Cisco Meraki Partner

Cisco Specializations:

- Advanced Data Center Architecture
- Advanced Collaboration Architecture
- Advanced Security Architecture
- Advanced Enterprise Network Architecture
- Collaboration SaaS Authorization
- Customer Satisfaction Excellence
- Customer Experience Specialized

Partial Manufacturer List:

Aruba HPE Partner, HPE, Ruckus, Juniper, Palo Alto Networks, Fortinet, Barracuda, SentinelOne, Arctic Wolf, Crowdsrike, IBM, Pure Storage, Nimble Storage, Cohesity, Rubrik, Veeam, VMware Partner, Microsoft, Zoom, Poly, IP Video, Singlewire, FrontRow, AtlasIED, Advanced Network Devices, Extron Verkada, Motorola Solutions, Baicells, Tripple, N1C, APC, General Cable, Panduit Ortronics, Leviton, Berk-Tek, Hoffman, Chatsworth, Superior Essex & Others



CCIE (4)- Certified

#### Cisco

Internetwork Expert
CCNP (6)- Certified
Networking Professional
CCDA (3)- Certified
Design Associate
CCNA (12)-Certified
Network Associate
CCENT- Certified
Entry Networking
Technician
Cisco AMP Endpoint
Associate

Cisco IronPort WSA

#### Microsoft

MCP- Certified Professional

MCSA Certified Solutions
Associate2000, 2003, 2008,
Windows Server 2012,
Office 365
MCSE Certified Solutions Expert
- 2000 + Messaging,
Private Cloud, Cloud
Platform & Infrastructure,
2003
MCSA Certified Solutions
Associate- Office 365
MCITP Certified IT Professional

Certification- 2008

## HP/Aruba Wireless Expertise

ACMP (3)- Certified
Mobility Professional
ACSP (3)- Certified
Switching Professional
ACCP (2)- Certified
Clearpass Professional
ATP FlexNetwork
Solutions Certification
ATP Hybrid IT Solutions
Solutions Certification

#### Multi-Vendor Expertise

#### Palo Alto Networks

PCNSE (3)- Certified
Network Security Engineer
ACE (2)- Accredited
Configuration Engineer
SE Traps Professional

# Ruckus Wireless ICX Implementer (2) CWNA – Certified Wireless Network SmartZone SE Cloudpath SE WiSE

#### VMware - Certified

VCP (4)- Certified Professional VTSP (Many)- Technical Sales Professional

Western Digital/Tegile TCIE- Certified Implementation Engineer

#### Dell/EMC

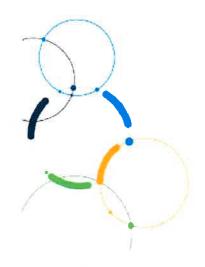
EMCIE- Implementation Engineer

- Clariion
- VNX (2)
- Celerra
- RecoverPoint (2)

Veeam

VMCE (2)- Certified Engineer

Others
Various other sales and
engineering certifications



# Gold Integrator

Awarded to: AMS.NET

Country Group: USA

Valid Until: January 24, 2025

Validate this certificate by searching company name and location at cisco.com/go/partnerlocator.

Certificate generated on December 22, 2023





# PANDUIT CORP. HEREBY RECOGNIZES

# AMS.Net

Livermore, California (United States)

As a Gold Panduit Certified Installer (PCI), authorized to Deploy Panduit® Network Infrastructure Solutions and participate in the Certification Plus<sup>SM</sup> System Warranty Program.

Partner Since: 3-2-2004

Date Printed: 4-19-2024

in their Panduit trainings at all times. It is the responsibility of the company to ensure their employees renew their training certifications at the required intervals. The company has access to all employee training certifications and expiration dates. This certificate can extend no longer than 2 \*This certificate is only valid, and a Certification Plus System Warranty will only be issued, if the required number of company employees are current years from the date it is printed.





# Industry Consulting Service Inferingation of Infering Service Infering REGISTERED COMMUNICATIONS DISTRIBUTION DESIGNER®

IS AWARDED TO

# David Gilland

by BICSI in recognition of having successfully completed BICSI's registration and examination requirements.

Designation Number: 165111

Registration Start Date: 01-01-2024

Registration End Date: 12-31-2026

Carol E. Aliver



John H. Daniels, CNM, FACHE, FHIMSS BICSI Chief Executive Officer

Carol Everett Oliver, RCDD, DCDC, ESS BICSI Board President



#### **CONTRACTORS C-7 INFORMATION**

#### **C-7 Contractors License**



CONTRACTORS STATE LICENSE BOARD ACTIVE LICENSE



License Number 763508

Erroky CORP

Business Nation AMS.NET INC

Chassification(s) C-7

Expiration Date 04/30/2026

www.cslb.ca.gov



#### **C-7 Responsible Managing Officer**

#### BOND OF QUALIFYING INDIVIDUAL

 The Responsible Managing Officer (RMO) TOCCI ROBERT MICHAEL certified that he/she owns 10 percent or more of the voting stock/equity of the corporation. A bond of qualifying individual is not required.

Effective Date: 04/12/2000



#### **CONTRACTORS C-7 INFORMATION**

#### **C-7 Contractors Bond** - Continued

#### **Business Information**

AMS.NET INC 502 COMMERCE WAY LIVERMORE, CA 94550 Business Phone Number:(925) 245-6100

Entity	Corporation
Issue Date	05/24/1999
Reissue Date	04/12/2000
Expire Date	04/30/2026

#### License Status

This license is current and active.

All information below should be reviewed.

#### Classifications

C-7 - LOW VOLTAGE SYSTEMS

#### Bonding Information

#### Contractor's Bond

This license filed a Contractor's Bond with HANOVER INSURANCE COMPANY (THE).

Bond Number: 1031231

Bond Amount: \$25,000

Effective Date: 01/01/2023

Contractor's Bond History

#### **Bond of Qualifying Individual**

The qualifying individual ROBERT MICHAEL TOCCI certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

**Effective Date:** 04/12/2000



#### **DEPARTMENT OF INDUSTRIAL RELATIONS**

#### **AMS.NET's Department of Industrial Relations**

SB 854, a budget trailer bill that was signed into law on June 20, 2014, and became effective immediately, made several significant changes to laws pertaining to the administration and enforcement of prevailing wage requirements by the Department of Industrial Relations (DIR). Among other things, SB 854 established a new public works contractor registration program to replace prior Compliance Monitoring Unit (CMU) and Labor Compliance Program (LCP) requirements for bond-funded and other specified public works projects. AMS.NET is a DIR registered contractor (DIR #1000001046). Company is compliant with all public code sections 2601, 2602, 2603 for skilled and trained workforce.

#### **Department of Industrial Relations System View**



#### Contractor Information

Legal Entity Name AMS,NET, INC. Legal Entity Type Corporation Status Active

Registration Number 1000001046 Registration effective date

07/01/22 Registration expiration date

05/30/25 Mailing Address

CSLB:762508

502 COMMERCE WAY LIVERMORE 94551 CA United States of America Physical Address
502 COMMERCE WAY LIVERMORE 94551 CA United States of America

Email Address
dmonaghan@ams.net
Trade Name/DBA
License Number (s)

#### Legal Entity Information

Corporation Entity Number:

Federal Employment Identification Number: President Name:

Treasurer Name: Secretary Name: CEO Name:

Vice President Name:

Agency for Service: Agent of Service Name:

Agent of Service Mailing Address:

097642448

943291626 Robert Tocci John Stott Diana Monaghan

Diana Monaghan

Diana Monaghan

502 Commerce Way Livermore 94551 CA United States of America



#### **SPAC FILING**

#### **Service Provider Annual Certification (SPAC)**

A service provider must submit a Service Provider Annual Certification (SPAC) (Form 473) to USAC each funding year to certify that it will comply with program rules. Below is proof captured from the SLD website.

**Purpose of Form:** Form 473 is used by the service provider each funding year to certify that it will comply with FCC rules concerning invoicing and documentation. The certifications apply to the entire funding year and are required before USAC will pay invoices. A service provider may submit one Form 473 for all Service Provider Identification Numbers (SPINs) assigned to it.

#### **SLD SPAC Filing Proof**

SPIN	Service Provider Name	Doing Business As	Contact Name	Contact Address	Contact Phone	Form 499 Filer	SPAC Filed
143005880	AMS.NET, Inc.	AMS.NET, Inc.	Robert	502 Commerce Way,	925245-6100		1998
			Tocci	Livermore, CA 94551			1999
							2000
							2001
							2002
							2003
							2004
							2005
							2006
							2007
							2008
							2009
							2010
1							2011
1							2012
							2013
							2014
							2015
							2016
							2017
							2018
							2019
							2020
					/		2021
							2022 2023
							2023

0					
Section	Account Section Grouping	General Ledger Account Name	Period Open	Period Movement	Period Close
Current Assets	Bank and Cash	1007 - Fremont Bank Business Lockbox	\$ 344,942.00	200	
Current Assets Current Assets	Bank and Cash	1009 - ING Forfeiture One	S	s -	\$ -
Current Assets	Bank and Cash Bank and Cash	1010 - Cash Clearing Account 1015 - Fremont Bank - Analyzed	\$ 1,647,182.00	\$ \$ 4,006,424.00	\$ 5,653,606.00
Current Assets	Bank and Cash	1016 - MGT Bank Account	\$ 1,047,102.00	\$ 4,000,424.00	\$ -
Current Assets	Bank and Cash	1017 - Payroll Cash Account	\$ 11,327.00		
Current Assets	Total Bank and Cash		\$ 2,003,451.00	525	\$ 5,669,997.00
Current Assets	Accounts Receivable	1020 - Accounts Receivable - Trade	\$ 28,748,598.00		\$ 23,083,346.00
Current Assets	Accounts Receivable	1022 - A/R - Trade - Retention	\$ -	S	\$
Current Assets	Accounts Receivable	1028 - Accounts Receivable-Employee	\$ 3,000.00	\$ -	\$ 3,000.00
Current Assets	Total Accounts Receivable		\$ 28,751,598.00	\$ (5,665,252.00)	\$ 23,086,346.00
Current Assets	Inventory	1500 - In Transit Inventory	s -	s -	\$ -
Current Assets	Total Inventory		\$ -	5 .	s -
Current Assets	Other Current Assets	1023 - Intercompany due to/(from) MGT	\$ 3,500,000.00	S -	\$ 3,500,000.00
Current Assets	Other Current Assets	1026 - Advances to Employees	\$ 45,409.00		\$ 45,409.00
Current Assets	Other Current Assets	1029 - Prepaid Expenses	\$ 278,749.00	5377	
Current Assets	Other Current Assets	1029a - Prepaid Expenses	\$ 3,391,522.00	57	\$ 3,455,665.00
Current Assets	Other Current Assets	1030 - Prepaid Insurance	\$	S -	s -
Current Assets	Other Current Assets	1031 - Accrued Rebates	\$ 1,377,445.00		\$ 1,500,173.00
Current Assets Current Assets	Other Current Assets Other Current Assets	1032 - Work in Process - Networking	\$ 1,273,297.00		
Current Assets	Other Current Assets Other Current Assets	1034 - Work in Process - Cabling 1042 - Tax Refund Receivable - Calif	\$ -	\$ -	\$ -
Current Assets	Other Current Assets		\$ (111,700.00		\$ (111,700.00)
Current Assets	Other Current Assets	1044 - Prepaid Taxes 1045 - Advances to Stockholder	s s	s -	s -
Current Assets	Other Current Assets	1050 - Deposits	\$ (168,398.00		
Current Assets	Other Current Assets	1120 - Inventory	\$ (100,398.00	\$ 1,500.00 \$ -	\$ (166,898.00) \$
Current Assets	Other Current Assets	1499 - Undeposited Funds	\$	s -	s .
Current Assets	Total Other Current Assets		\$ 9,586,325.00		
Total Current Assets			\$ 40,341,375.00		\$ 38,112,935.00
Other Assets	Other Assets	2851 - Deferred Tax Asset	\$ -	\$	\$ -
Other Assets	Other Assets	9988 - Suspense Account	s -	\$ -	s -
Other Assets	Other Assets	9999 - Miscellaneous Account	s -	\$	s .
Other Assets	Total Other Assets		\$ .	\$	\$ -
Total Other Assets			\$	\$ -	s -
Fixed Assets	Fixed Assets	1150 - Construction in Progress	s .	\$ .	\$ -
Fixed Assets	Fixed Assets	1160 - Machinery & Equipment	\$ 208,320.00	\$	\$ 208,320.00
Fixed Assets	Fixed Assets	1162 - Furniture & Fixtures	\$ 1,125,270.00	\$	\$ 1,125,270.00
Fixed Assets	Fixed Assets	1164 - Computer Equipment	\$ 564,841.00	\$	\$ 564,841.00
Fixed Assets	Fixed Assets	1166 - Service Cars & Trucks	\$ 2,909,532.00	\$	\$ 2,909,532.00
Fixed Assets	Fixed Assets	1167 - Land-5914 Las Positas	\$ -	\$ -	\$ -
Fixed Assets	Fixed Assets	1168 - Leasehold Improvements	\$ 2,675,449.00	\$ -	\$ 2,675,449.00
Fixed Assets	Fixed Assets	1169 - Building-5914 Las Positas	\$	\$	\$ .
Fixed Assets	Fixed Assets	1170 - ROU Assets	\$ 2,598,899.00		\$ 2,598,899.00
Fixed Assets	Fixed Assets	1260 - Accum. DeprecMachinery & Equip	\$ (137,760.00	0	
Fixed Assets Fixed Assets	Fixed Assets Fixed Assets	1262 - Accum.DeprecFurniture	\$ (622,271.00)		St.
Fixed Assets	Fixed Assets	1264 - Accum.DeprecComputer Equipmen	\$ (497,524.00)	- W	59%
Fixed Assets	Fixed Assets	1266 - Accum.DeprecSvs.Cars & Trucks 1268 - Leasehold Amortization	\$ (1,649,876.00	8	\$ (1,652,749.00)
Fixed Assets	Fixed Assets	1269 - Accum. DeprecBldg 5419	\$ (492,444.00) \$	) \$ (711.00) \$ -	007
Fixed Assets	Fixed Assets	1270 - Accum. Amort Leased Computers	s -	\$	\$ +
Fixed Assets	Fixed Assets	1271 - Accum.Deprec ROU Assets	\$ (630,403.00)		\$ (679,233.00)
Fixed Assets	Fixed Assets	1300 - Organization Costs	s -	\$ (40,000.00)	\$ (079,233.00)
Fixed Assets	Fixed Assets	1301 - Amortization - Organization Cost	\$ -	S -	s .
Fixed Assets	Total Fixed Assets		\$ 6,052,031.00	\$ (58,868.00)	
Total Fixed Assets			\$ 6,052,031.00	\$ (58,868.00)	
Total Assets			\$ 46,393,406.00	E.	\$ 44,106,097.00
Current Liabilities	Accounts Payable	2020 - Account Payable - Trade	\$ 17,728,589.00	100	\$ 16,588,243.00
Current Liabilities	Total Accounts Payable		\$ 17,728,589.00		\$ 16,588,243.00
Current Liabilities	Credit Card	2032 - Amer Express-cr.card payable	\$ -	S -	s -
Current Liabilities	Credit Card	2033 - Visa - Cr. Card Payable	\$ -	s -	s -
Current Liabilities	Credit Card	2034 - Chase MasterCard	\$ -	\$ -	S -
Current Liabilities	Total Credit Card		\$ -	s -	S -
Current Liabilities	Other Current Liabilities	2041 - Deposits - Work in Process	\$ -	\$ -	S =
Current Liabilities	Other Current Liabilities	2042 - Billing in Excess of Cost	\$ -	S S	s -
Current Liabilities	Other Current Liabilities	2044 - Billing in Excess of Costs-NI	\$ -	\$ (007.000.00)	S .
Current Liabilities Current Liabilities	Other Current Liabilities	2050 - Commissions Payable	\$ 592,569.00	\$ (287,332.00)	\$ 305,237.00
Current Liabilities	Other Current Liabilities Other Current Liabilities	2051 - Accrued Income & Franchise Tax	\$ -	\$ 04.000.00	\$
Current Liabilities	Other Current Liabilities Other Current Liabilities	2060 - Accrued Expenses 2061 - Accrued Bonuses	\$ 205,730.00 \$ 173,333.00		\$ 300,360.00
Current Liabilities	Other Current Liabilities	2064 - Accrued Cost-Subcontracts	\$ 173,333.00 \$ -	\$ 17,333.00 \$ -	\$ 190,666.00 \$
Current Liabilities	Other Current Liabilities	2065 - Accrued Costs of Sales	\$ 537,797.00		\$ 590,811.00
Current Liabilities	Other Current Liabilities	2066 - Accrued Cost-Subs Retention	\$ 537,797.00	S 53,014.00	\$ 590,811.00
			÷ .	- 0	

Current Liabilities	Other Cument Linkillaine	2075 - 401k Plan		0.404.00	ower or		0.404.00
Current Liabilities	Other Current Liabilities		\$	2,404.00		S	-
Current Liabilities	Other Current Liabilities	2100 - Payroll Liabilities	\$		s -	\$	
Current Liabilities	Other Current Liabilities	2200 - Sales Tax Payable	\$	***	\$ (1,044,559.0	0) \$	
Current Liabilities	Other Current Liabilities	2300 - Deferred Revenue-AMS Managed	\$	607,905.00	\$ (72,361.0	0) \$	535,544.00
Current Liabilities	Other Current Liabilities	2301 - Deferred Revenue - Cloud Subscr	\$	4,309,506,00	\$ 115,725.0	0 \$	4,425,231.00
Current Liabilities	Other Current Liabilities	2302 - Deferred Revenue-Shafter Ofc	\$	10,754.00	\$ (978.0	0) \$	9,776.00
Current Liabilities	Other Current Liabilities	2303 - Deferred Revenue-CARES ACT	\$	1186	s	s	
Current Liabilities	Other Current Liabilities	2304 - Deferred Revenue-Pajaro Valley USD	s	1060	s -	\$	
Current Liabilities	Other Current Liabilities	2305 - Deferred Revenue-County of Monterey	\$	===	s -	\$	
Current Liabilities	Other Current Liabilities	2310 - Deferred Revenue-P-FLEX	\$		\$ (62,018.0		
Current Liabilities	Other Current Liabilities	2405 - Advances from Shareholders				,	
			\$	127	\$ -	\$	
Current Liabilities	Other Current Liabilities	2406 - Loan-Fremont Bnk-R Tocci-3232139	\$	323	s -	\$	25
Current Liabilities	Other Current Liabilities	2408 - Fremont Bank Loan 3244324	\$	828	\$ -	\$	*
Current Liabilities	Other Current Liabilities	2410 - Advances-LOC Shareholder 3193034	\$	398	\$	\$	
Current Liabilities	Other Current Liabilities	2500 - Capitalized Equip. Lease-Curren	\$	20,851.00	\$ 2,980.0	0 \$	23,831.00
Current Liabilities	Other Current Liabilities	2700 - Lease Liabilites, Current	\$	551,874.00	\$ (6,623.8	5) S	545,250,15
Current Liabilities	Other Current Liabilities	2706 - Notes Pay-2016 Ford Tran 1- ST	\$	000	S -	\$	
Current Liabilities	Other Current Liabilities	2707 - Notes Pay- 2016 Ford Tran 2- ST	\$	200	s .	\$	
Current Liabilities	Other Current Liabilities						
		2708 - Notes Pay -2016 Ford Tran 3 -ST	\$	940	\$	\$	
Current Liabilities	Other Current Liabilities	2709 - Notes Pay-2016 Ford Tran 4-ST	\$	5.20	\$ •	\$	
Current Liabilities	Other Current Liabilities	2716 - Notes Payable-Chevy EXPR 2011	\$	220	\$	\$	35
Current Liabilities	Other Current Liabilities	2717 - Notes Payable Mitsubishi- ST	\$	20	\$ .	\$	8
Current Liabilities	Other Current Liabilities	2718 - Notes Pay-2014 Cadilac Esc-ST	\$	(3)	\$	\$	章
Current Liabilities	Other Current Liabilities	2722 - Notes Pay-2016 Ford Tran 5-ST	\$	841	s .	\$	
Current Liabilities	Other Current Liabilities	2723 - Notes Pay-2016 Ford Tran 6-ST	\$	75.	s -	\$	
Current Liabilities	Other Current Liabilities	2724 - Notes Pay-2016 Ford Tran 7-ST	\$	121	\$ .		
Current Liabilities	Other Current Liabilities			19		\$	
		2725 - Notes Pay-2016 Ford Tran 8-ST	\$	- 1	\$	\$	
Current Liabilities	Other Current Liabilities	2726 - Notes Pay -2016 Ford Tran 9-ST	\$	39	\$	\$	
Current Liabilities	Other Current Liabilities	2727 - Notes Pay -2013 Ford E-350 - ST	\$	12	\$ -	\$	(7)
Current Liabilities	Other Current Liabilities	2728 - Notes Pay -2016 Cadillac ESC-ST	\$	10	\$ .	5	
Current Liabilities	Other Current Liabilities	2729 - Notes Payable-2016 Ford Tran-ST	\$	5.	\$ -	S	
Current Liabilities	Other Current Liabilities	2732 - Notes Payable-2017 Ford Van ST	\$	94	\$	5	
Current Liabilities	Other Current Liabilities	2733 - Notes Payable-2015 Mercedes-ST	\$		s .	5	
Current Liabilities	Other Current Liabilities			- 6			-
Current Liabilities		2734 - Notes Payable-2017 Ford Tran-ST	\$	-	s -	S	5
	Other Current Liabilities	2735 - Notes Payable-2018 Bucket Tr-ST	\$		\$ .	\$	§ 8
Current Liabilities	Other Current Liabilities	2736 - Notes Payable-2018 Ford Tr-ST	\$	₩.	\$	S	*
Current Liabilities	Other Current Liabilities	2737 - Notes Payable-2018 Escalade-ST	\$	9	\$	s	25
Current Liabilities	Other Current Liabilities	2738 - Notes Payable-2018 Ford Tran-ST	\$	12	s .	S	ž.
Current Liabilities	Other Current Liabilities	2739 - Notes Payable-2018 Ford Fusi-ST	s		s -	s	1 2
Current Liabilities	Other Current Liabilities	2742 - Notes Payable-2018 Ford Tra-ST	\$		S -	S	n ===
Current Liabilities	Other Current Liabilities						
Current Liabilities		2743 - Notes Payable-2019 Ford Tran-ST	\$	*	S -	S	
	Other Current Liabilities	2746 - Notes Payable-2019 Ford Tran ST	S	3	\$ -	\$	
Current Liabilities	Other Current Liabilities	2747 - Notes Payable-2019 Ford Tran_ST	\$	8	\$ -	\$	f
Current Liabilities	Other Current Liabilities	2748 - Notes Payable-2020 Lincoln Navigator-ST	S		\$ -	\$	±)
Current Liabilities	Other Current Liabilities	2749 - Notes Payable - Ford T350 Van	S	3,077.00	\$ (1,566.00	n s	1,511.00
Current Liabilities	Other Current Liabilities	2750 - Notes Payable - Ford T250	s		5 (1,832.00	. 33	1,731.00
Current Liabilities	Other Current Liabilities	2751 - Notes Payable - 2022 Ford Tran C	s		2		
Current Liabilities	Other Current Liabilities	2752 - Notes Payable - 2023 Ford Transit (E350)	s		5		1,372.00
Current Liabilities	Other Current Liabilities			3,473.00	75		1,686.00
Current Liabilities		2753 - Notes Payable - 2022 Ford Transit Connect (#0180)	s	2,760.00		) 5	1,301.00
	Other Current Liabilities	2754 - Note Payable - 2022 Ford Transit Connect (#4762)	S	2,739.00	2.	) \$	1,288.00
Current Liabilities	Other Current Liabilities	2755 - Note Payable - 2022 Ford Transit Connect (#2644)	S	2,739.00	\$ (1,451.00	) \$	1,288.00
Current Liabilities	Other Current Liabilities	2756 - Note Payable - Bucket Truck	\$	6,831.00	\$ {3,405.00	) \$	3,426.00
Current Liabilities	Other Current Liabilities	2757 - Note Payable - 2023 Ford Transit T250 (#2818)	s	2,042.00			884.00
Current Liabilities	Other Current Liabilities	2758 - Note Payable - 2023 Ford Transit Connect (#0082)	\$	2,951.00			1,457.00
Current Liabilities	Other Current Liabilities	2759 - Note Payable - 2023 Ford Transit Van (#7406)	\$	3,992.00			
Current Liabilities	Other Current Liabilities	2760 - Note Payable - 2024 GMC Sierra 2500HD	s		\$ (2,150.00		1,842.00
Current Liabilities	Other Current Liabilities	2761 - Note Payable - Ford Escape (#8879)				\$	303
Current Liabilities	Other Current Liabilities		\$	2,168.00			1,081.00
Current Liabilities		2762 - Note Payable - 2023 Isuzu Box Truck (#1440)	\$		\$	S	<b>a</b>
	Other Current Liabilities	2763 - Notes Payable - Ford Transit Connect (#4485)	\$	2,941.00	2.3	) S	1,516.00
Current Liabilities	Other Current Liabilities	2764 - Notes Payable - Ford Transit Connect Van (#0620)	s	2,829.00	\$ (1,341.00	) \$	1,488.00
Current Liabilities	Other Current Liabilities	2765 - Notes Payable - Ford Transit Connect Van (#0621)	5	2,829.00	\$ (1,341.00	) \$	1,488.00
Current Liabilities	Other Current Liabilities	2766 - Notes Payable - 2023 Ford Transit Connect (#6235)	\$	2,748.00			1,447.00
Current Liabilities	Other Current Liabilities	2767 - Notes Payable - 2024 Ford T350 (#5996)	s	3,917.00			2,063.00
Current Liabilities	Other Current Liabilities	2768 - Notes Payable - 2023 Ford Transit Connect (#8823)	s		\$ (1,333.00		1,482.00
Current Liabilities	Other Current Liabilities	2791 - Mortgage-Fremt Bank 5914-ST	s		\$ (1,333.00	\$	1,402.00
Current Liabilities	Other Current Liabilities	2840 - Deferred Taxes - current	ş				
Current Liabilities	Total Other Current Liabilities	TT. I SOIGHOU TUNES CUITOIL			S -	S	
Total Current Liabilities	. 5.54 Other Obnem Liabilities						8,788,696.15
	Lang Town Links		S		\$ (2,359,419.85	S	25,376,939.15
Long Term Liabilities	Long Term Liabilities	2600 - Lease Liabilities, Non Current	s	(293,246.00)	\$ (42,600.46	S	(335,846.46)
Long Term Liabilities	Long Term Liabilities	2606 - Notes Pay-2016 Ford Tran 1- LT	\$	120	s -	\$	1.5
Long Term Liabilities	Long Term Liabilities	2607 - Notes Pay -2016 Ford Tran 2- LT	\$	( 6	\$ -	S	196
Long Term Liabilities	Long Term Liabilities	2608 - Notes Pay - 2016 Ford Tran 3-LT	s		s .	S	39
Long Term Liabilities	Long Term Liabilities	2609 - Notes Pay-2016 Ford Tran 4-LT	s		S	s	12
Long Term Liabilities	Long Term Liabilities	2617 - Notes Payable - Mitsubishi-LT	s		\$ .	s	
Long Term Liabilities	Long Term Liabilities	2622 - Notes Pay-2016 Ford Tran 5-LT	- 25				22
Long Term Liabilities	Long Term Liabilities		s		\$ -	S	F <del>1</del>
tom Labinacs	cong renn clabitities	2623 - Notes Pay-2016 Ford Tran 6-LT	S	396	S -	S	52

Lo	ong Term Liabilities	Long Term Liabilities	2624 - Notes Pay-2016 Ford Tran 7-LT	S		s	*	S	343
Lo	ong Term Liabilities	Long Term Liabilities	2625 - Notes Pay -2016 Ford Tran 8-LT	S	¥2	\$	€	S	505
Lo	ong Term Liabilities	Long Term Liabilities	2626 - Notes Pay -2016 Ford Tran 9 - LT	\$	12	S	2	S	200
Lo	ong Term Liabilities	Long Term Liabilities	2627 - Notes Pay -2013 Ford E-350 -LT	s	*2	S		s	200
Lo	ong Term Liabilities	Long Term Liabilities	2628 - Notes Pay-2016 Cadillac Esc-LT	s	#6	S	*	s	397
Lo	ong Term Liabilities	Long Term Liabilities	2629 - Notes payble-2016 Ford Trans-LT	s	47	\$	<b>2</b>	S	347
Lo	ong Term Liabilities	Long Term Liabilities	2632 - Notes Payable- 2017 Ford Van-LT	5		s		s	- 20
Lo	ong Term Liabilities	Long Term Liabilities	2633 - Notes Payable-2015 Mercedes-LT	s		s		s	90
Lo	ong Term Liabilities	Long Term Liabilities	2634 - Notes Payable-2017 Ford Tran-LT	S	71	s		s	190
Lo	ong Term Liabilities	Long Term Liabilities	2635 - Notes Payable-2018 Bucket Tr-LT	\$	*	s	*	s	563
Lo	ong Term Liabilities	Long Term Liabilities	2636 - Notes Payable-2018 Ford Tr-LT	:5	E.	\$	2	s	(47)
Lo	ong Term Liabilities	Long Term Liabilities	2637 - Notes Payable -2018 Escalade-LT	S	\$6	S	2	s	727
Lo	ong Term Liabilities	Long Term Liabilities	2638 - Notes Payable-2018 Ford Tran-LT	s	50	s		s	(*)
Lo	ong Term Liabilities	Long Term Liabilities	2639 - Notes Payable-2018 Ford Fusi-LT	s	*:	s		s	190
Lo	ng Term Liabilities	Long Term Liabilities	2642 - Notes Payable-2018 Ford Tra-LT	9	**	\$	-	s	
Lo	ong Term Liabilities	Long Term Liabilities	2643 - Notes Payable-2019 Ford Tran-LT	s	<b>\$</b>	S	⊋	s	100
Lo	ong Term Liabilities	Long Term Liabilities	2646 - Notes Payable-2019 Ford Tran LT	s		s	- 1	S	
	ong Term Liabilities	Long Term Liabilities	2647 - Notes Payable-2019 Ford Tran_LT	\$		s		s	
	ong Term Liabilities	Long Term Liabilities	2648 - Notes Payable - 2020 Lincoln Navigator-LT	\$		\$		s	2-31 2-4
	ong Term Liabilities	Long Term Liabilities	2649 - Notes Payable - Ford T350 Van	\$					4,679.00
	ong Term Liabilities	Long Term Liabilities	2650 - Notes Payable - 2022 Ford T250	s					4,954.00
	ong Term Liabilities	Long Term Liabilities	2651 - Notes Payable - 2022 Ford Tran C	s					1,865.00
	ing Term Liabilities	Long Term Liabilities	2652 - Notes Payable - 2023 Ford Transit (E350)	S					3,366.00
	ng Term Liabilities	Long Term Liabilities	2653 - Notes Payable - 2022 Ford Transit (2000)	s					7,553.00
	ng Term Liabilities	Long Term Liabilities	2654 - Note Payable - 2022 Ford Transit Connect (#4762)	s					0,332.00
	ng Term Liabilities	Long Term Liabilities	2655 - Note Payable - 2022 Ford Transit Connect (#2644)	s					0,332.00
	ng Term Liabilities	Long Term Liabilities	2656 - Note Payable - Bucket Truck	S					7,061.00
	ng Term Liabilities	Long Term Liabilities	2657 - Note Payable - 2023 Ford Transit T250 (#2818)	ŝ					2,976.00
	ng Term Liabilities	Long Term Liabilities	2658 - Note Payable - 2023 Ford Transit (230 (#2018)	S					9,262.00
	ng Term Liabilities	Long Term Liabilities	2659 - Note Payable - 2023 Ford Transit Van (#7406)	s	42,282.00				
	ng Term Liabilities	Long Term Liabilities	2660 - Note Payable - 2024 GMC Sierra 2500HD	s		\$		s 42	2,282.00
	ng Term Liabilities	Long Term Liabilities	2661 - Note Payable - Ford Escape (#8879)	\$					
	ng Term Liabilities	Long Term Liabilities	2662 - Note Payable - 2023 Isuzu Box Truck (#1440)	s		\$		\$ 24	1,149.00
	ng Term Liabilities	Long Term Liabilities	2663 - Notes Payable - Ford Transit Connect (#4485)	s					
	ng Term Liabilities	Long Term Liabilities	2664 - Notes Payable - Ford Transit Connect Van (#0620)	\$					7,754.00
	ng Term Liabilities	Long Term Liabilities	2665 - Notes Payable - Ford Transit Connect Van (#0621)	s	42,306.00 42,306.00				2,306.00
	ng Term Liabilities	Long Term Liabilities	2666 - Notes Payable - 2023 Ford Transit Connect (#6235)	S				-23	2,306.00
	ng Term Liabilities	Long Term Liabilities	2667 - Notes Payable - 2024 Ford T350 (#5996)	s					3,897.00
	ng Term Liabilities	Long Term Liabilities	2668 - Notes Payable - 2023 Ford Transit Connect (#8823)	S		S		973	2,568.00
	ng Term Liabilities	Long Term Liabilities	2691 - Mortgage-Fremt Bnk-5914	s				\$ 44 \$	1,962.00
	ng Term Liabilities	Long Term Liabilities	2800 - Capitalized Leases-LT Portion	s		\$			95
	ng Term Liabilities	Long Term Liabilities	2850 - Deferred Taxes	s		S		S	8
	ng Term Liabilities	Total Long Term Liabilities	2000 - Deletted Taxes	s				\$	
	tal Long Term Liabilities	Total Long Term Liabilities				S	(42,601.46)		,757.54
	tal Liabilities			s			(42,601.46)		,757.54
		Facility	0000 0 1 10 15 7		28,120,718.00		(2,402,021.31)		3,696.69
	uity	Equity	3000 - Opening Bal Equity	s		S		\$	-
	uity	Equity	3002 - Common stock	S		S		\$	-
	uity	Equity	3103 - Distributions	S	(0.500.440.00)	s		\$	
	uity	Equity	3104 - MGT Acquisition		(9,560,149.00)			\$ (9,560	
	•	Equity	3900 - Retained Earnings		17,440,846.00			\$ 17,440	
	uity	Total Equity			7,880,697.00			\$ 7,880	
	tal Equity				7,880,697.00			\$ 7,880	
	tal Retained Earnings				10,391,991.00		114,713.00		
	tal Equity				18,272,688.00		114,713.00		-
TO'	TAL LIABILITIES AND EQUITY			\$	46,393,406.00	\$	(2,287,308.00)	\$ 44,106	.098.00



TECHNICAL LEAD: Patrick Miller Installer

#### Overview-

Patrick Miller brings to AMS.NET more than 20 years' experience in cabling with data, fiber, access control, AV, and more. Mr. Miller is an installer for our Central and Southern California region. He installs, troubleshoots, and repairs telecom, data and security cabling in the field. His extensive experience with construction in many roles along with his BICSI ITS Technician certification and other industry design and installation certifications make him a great addition to our team.

#### Certifications-

- BICSI ITS Technician
- OSHA 30 Cert# 34-602179987
- OSHA 10 Cert# 34-006251136
- Sunbelt Rentals Aerial Boomlift/Scissor Lift Cert
- SP3361 SYSTIMAX Installation & Maintenance through Commscope
- SP3000 Structured Cabling Infrastructure Design through Commscope
- SPCCCS CommScope Coax Cable Solutions through Commscope
- SP3801 Installing Premises Cabling Systems ACTI through Commscope
- SP3802 Certifying and Troubleshooting Premises Cabling Systems ACTII through Commscope



## **TECHNICAL LEAD: Raymond Valine**Senior Operations Manager

#### Overview-

Raymond Valine brings to every project more than 30 years' experience in the cabling and networking industry, 21 of those with AMS.NET. Ray joined AMS.NET in 2002 as a technician and has since been promoted to a senior technician, cabling operations manager and most recently to senior operations manager. Ray is responsible for the overall operation and management of the TAC, cabling, project management, materials management and shipping and receiving departments. His responsibilities include overseeing the scheduling of the cabling and field engineering division, overseeing the logistics, warehouse management and delivery, assisting with TAC escalations and monitoring customer satisfaction. He has completed training with leading cabling manufacturers and earned several safety certifications.

#### Certifications-

- Panduit
- Leviton
- Berk-Tek Oasis
- Siemon
- Valcom
- Click Safety C2 Leads Hazards Certificate
- Asbestos Level III Operations Maintenance Certification
- RGA Environmental Fit Test Certificate
- Renovator Toxic Substances Lead Based Paint Certificate
- CPR and First Aid Training

#### **Project Reference-**

#### **Manteca Unified School District (2023)**

Ungel Mamon (209) 858-0922 <u>umamon@musd.net</u> 2901 E Louise Ave., PO Box 32 Manteca, CA 95336

Projects include network infrastructure, wireless, cabling, and IP telephony.



Natomas Unified School District (2023)

Matthew Wheat (916) 567-5418 mwheat@natomasunified.org 1901 Arena Blvd. Sacramento, CA 95833

Project includes configuring and installation of physical security cameras.



## **TECHNICAL LEAD: Christian Weisse**Senior System Engineer

#### Overview-

Christian Weisse has more than 23 years' experience in technology with network design and implementation. Christian's career with AMS.NET began 21 years ago as a Systems Engineer and as a result of his impeccable work and additional certifications, Christian is now a Senior System Engineer. He holds numerous Cisco certifications including his CCNA, CCNP and remarkably his double CCIE (Switching/Routing & Security).

#### **AMS.NET Technical Experience-**

Christian has significant technical expertise with the design and implementation of Core, WAN, LAN, Backbone, Security, Network Security, Firewalls, Intrusion Prevention, Network Access Control, Wireless and more.

He has led teams of 2 to 6-8 engineers in a multi-site rollout. His largest projects were with Bakersfield City School District which included backbone, core and IDF refresh of more than 50 sites and the City of Brentwood for the consolidation of networking and security services into redundant platforms. He has been the lead engineer in multiple city network refresh projects covering multiple products and vendor platforms.

#### Certifications (Partial List)-

- CCNA- Cisco
- CCNP-Cisco
- CCIE- Cisco Switching/Routing and Cisco Security

#### **Project References-**

#### City of Brentwood (2023)

Mike Baria (925) 516-5415 mbaria@ci.brentwood.ca.us 150 City Park Way Brentwood, CA 94513

Developed migration plan to replace city core switches and consolidate routing onto new redundant core switch platform. Migrated police network routing into VRF on new city core switch. Migrated police department existing Vlans to new Vlans residing on new city core switch. Utilized method that tied both the existing and new Vlans to be tied together. This allowed for the assignment of host ports to the new Vlans while maintaining services for devices on ports yet to be migrated. Combined routing performed no multiple devices into single core. Combined 3 separate firewalls into single firewall into a high availability pair of firewalls with redundant ISPs. Routing internal traffic out ISP links based upon source network/service to utilize both ISP links.



#### **Bakersfield City School District (2023)**

Nikolas Crapo (661) 631-4658 crapo@bcsd.com 1300 Baker St. Bakersfield, CA 93305

Designed a redundant core switch model and migrated two separate core switches into this virtual switching model. Migration was performed in a phased approach to avoid any network disruption. Included distribution switches into this redundant model. Replaced existing firewall and utilized redundant network infrastructure to benefit from redundant network core. Upgraded site core switch and IDF switches at 50 remote locations.

#### **Cabrillo Community College (2023)**

David Gilmore (831) 479-6566 dagilmor@cabrillo.edu 6500 Soquel Dr. Aptos, CA 95003

Project to utilize new ISP service at remote campus. This includes redundant IPS links. Installation of new firewall at remote campus for Internet services. Configuration of site-to-site vpn tunnel between remote campus and central campus as a backup for existing wan link.



#### **TECHNICAL LEAD:**

**Daniel Barron** 

Senior System Engineer

#### Overview-

Daniel Barron has 9 years' experience in technology with network management and technical assistance. He joined the AMS.NET as a System Technician within our Technical Assistance Center (TAC) team and has since been promoted to a Senior System Engineer. He continues to learn additional technologies to further support customers and has earned several manufacturer certifications over the last several years. He holds multiple certifications and is actively working on his Cisco CCNP Security certification.

#### **AMS.NET Technical Experience-**

Daniel has significant knowledge on managing and technical support of core, WAN, LAN, security, wireless and more. He specializes in security working with several manufacturers' technology including firewalls, identity management and endpoint protection.

#### Certifications-

- CCNP Enterprise (Wireless)
- CCNA
- AMP Endpoint Security (Fire Jumper Stage 4 Certification)
- Cisco Security Architecture for Systems Engineers (SASE)
- Fortinet NSE 4 Certified

#### **Project References-**

#### SF Jazz (2023)

Mount Allen (415) 283-0361 mallen@sfjazz.org 201 Franklin Street San Francisco, CA 94102

Assisted in setting up and testing of MFA via Azure. Performed testing with MFA scenarios for granularity user control using attributes.



City of Fresno (2022)

Byron Horn (559) 621-7119 byron.horn@fresno.gov 2600 Fresno St Fresno, CA 93721

Project included upgrades of all security platform from ASA to FTD firewalls. Migration of access policies onto new Firepower. Upgrading and migration of ISE from legacy version 2.2 to 3.1 version.



#### AMS.NET E-RATE BILLING PROCESS

AMS.NET, LLC. (also to be referenced as the Service Provider) has developed processes to bill E-Rate projects that best suits their customer needs. We are set up to accommodate both SPI and BEAR billings.

SPI billings will occur on a regular basis and AMS.NET,LLC. will invoice the SLD their portion of committed amount and the customer their portion.

AMS.NET, LLC. agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from the USAC via the Form 474 Service Provider (SPI). The customer will only be responsible for paying its non-discounted share of the costs and does not intend to use the BEAR process (Form 472). The maximum percentage the customer will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a funding commitment decision letter from the SLD and submission and certification of Form 486, the customer shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the company decide that it is in the best interests of the company to file a Form 472, the customer will inform AMS.NET, LLC. of its intent.

All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the customer will only be responsible for paying its non-discounted share.

AMS.NET, LLC. will bill your company directly for a BEAR billing. Companies will pay the full amount of the invoice until all steps of the discount process below have taken place:

- A. You must have received your FCDL (Funding Commitment Decision Letter) from the SLD / E-Rate people.
- B. You must file your Form 486. [The form 486 lets the E-Rate people know that the services have begun and that they may begin paying the invoices. The SLD cannot process a payment related to a Funding Request Number (FRN) unless a properly completed Form 486 has been submitted by the Library and approved by the SLD for that FRN]
- C. The form 486 must be approved by the SLD before AMS.NET, LLC. can apply the discount and credit your bill. When AMS.NET, LLC. is notified by the SLD that your form 486 has been approved, AMS.NET, LLC. will credit your bill with your approved funding. It takes two billing periods for the discount to appear on your bill. Depending on timing of your 486 approval, it could be the next month or two months later that you see your discount on your AMS.NET, LLC. bill.

AMS.NET, LLC. bills the total monthly charges and the E-Rate discount which does net to the discounted amount, but we do not bill just the discounted amount. It takes two billing periods for the discounts to appear so depending on timing, it could be the next month or two months later.

A Note regarding BEAR Forms: Companies who prefer to pay their invoices and file BEAR forms for reimbursement – can continue to do so; however, a company cannot both file a BEAR form and request a billing discount on the same FRN in the same funding year. That is, you will either file BEAR forms for reimbursement – or – request a billing discount; but not both.



#### **WARRANTY & SERVICE REPLACEMENT**

#### **Warranty & Service Replacement Policy**

AMS.NET warranties all work for a period of 30 days after installation unless otherwise specified. AMS.NET handles all these issues in-house and will provide technical resources to solve any problems which may arise. AMS.NET will work to obtain replacement equipment if said equipment is found to be faulty or in need of repair.

All warranty issues after the initial 30 days will be handled through direct manufacturer's warranty unless otherwise specified.

In the case of Public Bids and Contracts, all required warranty specifications will be followed and executed by AMS.NET in accordance with contractual law.



#### 800-893-3660 · www.ams.net

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